

Asia Capital Reinsurance Malaysia

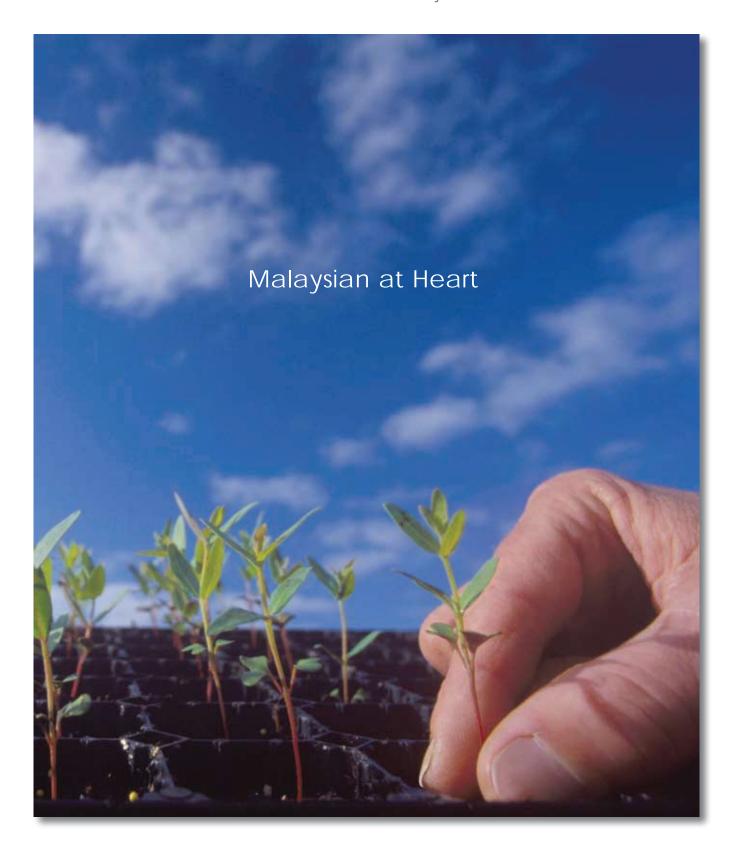
# Statistical Yearbook

General Insurance & Takaful

**Financial Year 2014** 



Asia Capital Reinsurance Malaysia



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# **Our Vision:**

"To be a strategic enabler of growth and development for the insurance and takaful industry through quality, reliable and efficient services."

# Introduction

The ISM Statistical Yearbook is an annual publication that is much anticipated by the Insurance Companies and Takaful Operators in Malaysia. This publication now in its tenth edition represents the industry statistics as at Financial Year End of 2014. The ISM Statistical Yearbook provides comprehensive data on the financial performance of the Malaysian insurance and takaful industry. It can also be useful for a better understanding of the Malaysian insurance and takaful land-scape as well as trends in particular areas of business, including analytical view of past year's performance and industrial growth.

Publication of the ISM Statistical Yearbook would not have been possible without extensive co-operation between numerous parties. ISM acknowledges the efforts of all Insurance Companies and Takaful Operators in providing data for the publication. We would also like to extend our utmost gratitude to Asia Capital Reinsurance Malaysia Sdn Bhd for sponsoring this year's Statistical Yearbook as well as to Fitch Ratings for contributing the overview of the insurance industry prospects.

#### Disclaimer

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## **TABLE OF CONTENTS**

| Key Economic Indicators                               | 2  |
|---|----|
| Company Financial Year End Date                       | 3  |
| Insurance and Takaful Report by Fitch Ratings         | 4  |
| General Insurance Key Indicators                      | 14 |
| Premiums by Line of Business                          | 16 |
| General Insurance's Earned Premiums and Loss Ratio    | 18 |
| General Takaful Key Indicators                        | 20 |
| Contributions by Line of Business                     | 22 |
| General Takaful's Earned Contributions and Loss Ratio | 24 |
| Certificates by Line of Business                      | 26 |

#### **GENERAL INSURANCE**

| Revenue Account (Income)                                   | 30 |
|--|----|
| Revenue Account (Outgo)                                    |    |
| Liability Of Insurance Funds                               |    |
| Assets Of Insurance Funds                                  |    |
| Gross Direct Premiums                                      | 38 |
| Reinsurance Accepted Premiums                              | 40 |
| Reinsurance Premiums Ceded To Licensed / Offshore Insurers | 42 |
| Reinsurance Premiums Ceded To Foreign Insurers             | 44 |
| Net Premiums   |    |
| Earned Premiums  | 48 |
| Gross Claims Paid - Direct Business                        | 50 |
| Gross Claims Paid - Reinsurance Accepted                   | 52 |
| Claims Recoveries From Licensed / Offshore Insurers        | 54 |
| Claims Recoveries From Foreign Insurers                    |    |
| Net Claims Paid  |    |
| Net Claims Incurred  |    |
| Net Commissions Paid                                       | 62 |
| Net Claims Incurred Ratio                                  |    |
| Net Commissions Ratio                                      |    |
| Underwriting and Operating Results                         |    |
| Appendix   |    |

#### **GENERAL TAKAFUL**

| Revenue Account (Income)       | 74 |
|--------------------------------|----|
| Revenue Account (Outgo)        | 74 |
| Liabilities Of Statutory Funds | 76 |
| Assets Of Statutory Funds      | 76 |
| Contributions                  | 78 |
| Claims                         | 80 |
| Underwriting Accounts          | 82 |

#### FAMILY TAKAFUL

| Revenue Account (Income)                                      | 84  |
|---|-----|
| Revenue Account (Outgo)                                       | 84  |
| Liabilities Of Statutory Funds                                | 86  |
| Assets Of Statutory Funds                                     | 86  |
| New Certificates Issued - Individual                          | 88  |
| New Certificates Issued - Group                               | 92  |
| Termination Etc. Of Liabilities Or Contributions - Individual | 96  |
| Termination Etc. Of Liabilities Or Contributions - Group      | 100 |
| Certificates In Force At End Of Year - Individual             | 102 |
| Certificates In Force At End Of Year - Group                  | 106 |
|   |     |
| Members & Affiliates  | 110 |

# **KEY ECONOMIC INDICATORS**

|  | 2011     | 2012     | 2013     | <b>2014</b> <sup>1</sup> | <b>2015</b> <sup>2</sup> |
|--|----------|----------|----------|--------------------------|--------------------------|
| Malaysia – Key Economic Indicators   |          |          |          |                          |                          |
| Population (million persons)   | 29.0     | 29.3     | 29.7     | 30.1                     | 30.5                     |
| Labour force (million persons)   | 12.6     | 12.9     | 13.2     | 13.6                     | 14.1                     |
| Employment (million persons)   | 12.3     | 12.5     | 12.8     | 13.1                     | 13.6                     |
| Unemployment (% of labour force)   | 3.1      | 3.2      | 3.1      | 3.1                      | 3.2                      |
|  | 2011     | 2012     | 2013     | <b>2014</b> <sup>1</sup> | <b>2015</b> <sup>2</sup> |
| National Product (RM mil)  |          |          |          |                          |                          |
| Gross Domestic Product (GDP)   | 885,339  | 941,949  | 986,733  | 1,070,008                | n.a.                     |
| Current price<br>Constant 2005 price   | 711,760  | 751,934  | 787,611  | 832,773                  | 876,446                  |
| Gross National Income (GNI)  | 863,533  | 905,899  | 952,607  | 1,049,538                | 1,148,003                |
| Current price  | 667,303  | 693,570  | 730,485  | 786,384                  | 840,229                  |
| Constant 2005 price<br>Savings (% of GNI)  | 35.8     | 33.1     | 31.5     | 31.2                     | n.a.                     |
|  | 2011     | 2012     | 2013     | <b>2014</b> <sup>1</sup> | 2015 <sup>2</sup>        |
| Balance of Payments (RM mil) <sup>3</sup>  |          |          |          |                          |                          |
| Goods (net)  | 151,565  | 125,190  | 108,230  | 113,443                  | 109,779                  |
| Exports  | 699,559  | 703,210  | 700,335  | n.a.                     | n.a.                     |
| Imports  | 547,968  | 577,508  | 610,931  | n.a.                     | n.a.                     |
| Services (net)   | (6,272)  | (16,210) | (16,693) | (6,334)                  | n.a.                     |
| Primary Income (net)   | (21,806) | (36,050) | (34,126) | (14,157)                 | n.a.                     |
| Current account balance (net)  | 102,426  | 54,460   | 39,907   | 35,845                   | n.a.                     |
| Current account balance (% of GNI)   | 11.9     | 6.0      | 4.2      | 7.1                      | n.a.                     |
| Price Indices & Banking  |          |          |          |                          |                          |
| Consumer Price Index <sup>4</sup> (% p.a.)   | 3.2      | 1.6      | 2.1      | 3.3                      | n.a.                     |
| Commercial banks base lending rate <sup>5</sup><br>(average rates as at end-year, %) | 6.5      | 6.5      | 6.5      | 6.6                      | n.a.                     |

Notes:

<sup>1</sup> Estimate figure.

<sup>2</sup> Forecast.

<sup>3</sup> Year 2014 figures is from January to June 2014.

<sup>4</sup> Year 2014 figures is from January to August 2014.

<sup>5</sup> Year 2014 - Average rates from January to July 2014.

n.a. not available

#### Source:

1. Economic Reports 2014/2015, Treasury Malaysia, Ministry of Finance

2. Department of Statistics, Jabatan Perangkaan Negara

3. Economic Planning Unit

# COMPANY FINANCIAL YEAR END DATE

| GENERAL INSURANCE                                   | Abbreviations    | Financial Year End 2014 |
|---|------------------|-------------------------|
| ACE Jerneh Insurance Berhad                         | ACE JERNEH       | 31-Dec-14               |
| AIA Bhd   | AIA              | 30-Nov-14               |
| AIG Malaysia Insurance Berhad                       | AIG              | 31-Dec-14               |
| Allianz General Insurance Company (Malaysia) Berhad | ALLIANZ GENERAL  | 31-Dec-14               |
| AmGeneral Insurance Berhad                          | AMGENERAL        | 31-Mar-14               |
| AXA Affin General Insurance Berhad                  | AXA              | 31-Dec-14               |
| Berjaya Sompo Insurance Berhad                      | BERJAYA          | 31-Dec-14               |
| Etiqa Insurance Berhad                              | ETIQA            | 31-Dec-14               |
| Lonpac Insurance Bhd                                | LONPAC           | 31-Dec-14               |
| MCIS Insurance Berhad                               | MCIS             | 31-Dec-14               |
| MSIG Insurance (Malaysia) Bhd                       | MSIG             | 31-Dec-14               |
| Multi-Purpose Insurans Bhd                          | MULTI-PURPOSE    | 31-Dec-14               |
| Overseas Assurance Corporation (Malaysia) Berhad    | OAC              | 31-Dec-14               |
| Pacific & Orient Insurance Co. Berhad               | P & O            | 30-Sep-14               |
| Pacific Insurance Berhad (The)                      | PACIFIC          | 31-Dec-14               |
| Progressive Insurance Bhd                           | PROGRESSIVE      | 31-Dec-14               |
| Prudential Assurance Malaysia Bhd                   | PRUDENTIAL       | 31-Dec-14               |
| QBE Insurance (Malaysia) Berhad                     | QBE              | 31-Dec-14               |
| RHB Insurance Berhad                                | RHB              | 31-Dec-14               |
| Tokio Marine Insurans (Malaysia) Berhad             | TOKIO MARINE     | 31-Dec-14               |
| Tune Insurance Malaysia Berhad                      | TUNE             | 31-Dec-14               |
| UNI.Asia General Insurance Berhad                   | UNI.ASIA GENERAL | 31-Dec-14               |
| Zurich Insurance Malaysia Berhad                    | ZURICH           | 31-Dec-14               |

| TAKAFUL OPERATORS                     | Abbreviations       | Financial Year End 2014 |
|---------------------------------------|---------------------|-------------------------|
|                                       |                     |                         |
| AIA AFG Takaful Berhad                | AIA AFG             | 30-Nov-14               |
| AIA PUBLIC Takaful Bhd                | AIA PUBLIC          | 30-Nov-14               |
| AmMetLife Takaful Berhad              | AMMETLIFE           | 31-Mar-14               |
| Etiqa Takaful Berhad                  | ETIQA TAKAFUL       | 31-Dec-14               |
|                                       |                     |                         |
| Great Eastern Takaful Berhad          | GE TAKAFUL          | 31-Dec-14               |
| Hong Leong MSIG Takaful Berhad        | HLMSIG TAKAFUL      | 30 - Jun - 14           |
| HSBC Amanah Takaful (Malaysia) Berhad | HSBC AMANAH TAKAFUL | 31-Dec-14               |
| MAA Takaful Berhad                    | MAA TAKAFUL         | 31-Dec-14               |
| Prudential BSN Takaful Berhad         | PRU BSN TAKAFUL     | 31-Dec-14               |
|                                       |                     |                         |
| Sun Life Malaysia Takaful Berhad      | SUN LIFE MALAYSIA   | 31-Dec-14               |
| Syarikat Takaful Malaysia Berhad      | STMB                | 31-Dec-14               |
| Takaful Ikhlas Berhad                 | TAKAFUL IKHLAS      | 31-Mar-14               |

Notes:

1. MCIS Zurich Insurance Berhad

a. Changed company name to MCIS Insurance Berhad

b. Revised their FYE period from June 2014 to December 2014

2. Uni.Asia General Insurance Berhad revised FYE period from March 2014 to December 2014

3. Figures for AIA AFG Takaful Berhad are from December 2013 to February 2014 only

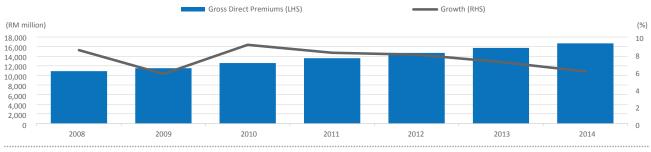
4. AmFamily Takaful Berhad has changed company name to AmMetLife Takaful Berhad

# **INSURANCE AND TAKAFUL REPORT BY FITCH RATINGS**

#### **GENERAL INSURANCE**

#### Growth

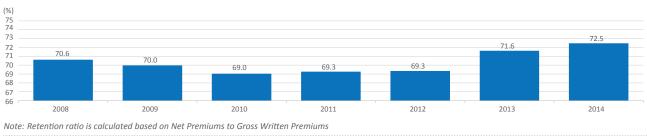
#### Malaysia's General Insurance Gross Direct Premiums and Growth



Source: ISM

Malaysia's general insurance sector maintained its steady growth in 2014, in line with the country's stable economic expansion. Total general insurance gross direct premiums (GDP) grew by 6.0% to RM16.7 billion in 2014 from RM15.7 billion in 2013 while net written premiums (NWP) recorded a growth of 7.1% in 2014 to RM12.4 billion as insurers retained more risks underwritten. The sector's overall risk retention ratio edged up slightly to 72.5% in 2014 from 71.6% in 2013. Despite the sector's higher risk retention, the risks ceded for contractor's all risks and engineering class and marine, aviation and transit (MAT) businesses remained high due to the limited capacity of Malaysian general insurers.

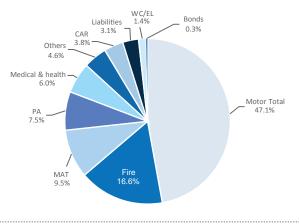
#### **General Insurance Sector's Retention Ratio**



Source: ISM

Liabilities, medical & health insurance (MHI) and MAT were the key growth drivers for the sector in 2014. GDP from liabilities and medical & health grew by 11.3% and 9.7% respectively while MAT registered a favourable premium growth of 9.1% in 2014. On the other hand, GDP in other classes registered a modest growth that ranged between 3% and 8% in 2014.

#### Breakdown of General Insurance Gross Direct Premiums in 2014



Source: ISM

Motor insurance class remained the largest class of insurance business in the general insurance industry in 2014. It constituted about 47% of the industry's total gross direct premiums in 2014, supported by stable premium growth. Compulsory motor line ("Motor Act") represented 12.5% of total motor gross direct premiums written in 2014 and the remainder was derived from non-compulsory motor class.

In line with previous years, fire insurance retained its second position of the largest class of insurance business (16.6%), followed by the MAT classes (9.5%). Given the low penetration and rising awareness of insurance, Fitch believes the market weight of other non-motor businesses including liabilities, medical & health and personal accident is likely to increase in the medium to long term.

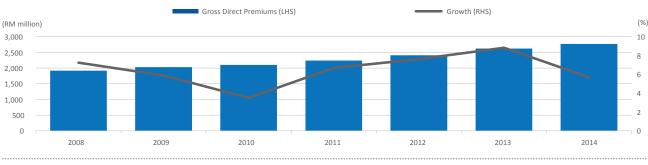


#### Motor Insurance: Gross Direct Premiums and Growth

Source: ISM

The total motor class reported a modest growth of 5.5% in terms of GDP in 2014, primarily due to lower growth in sales of motor vehicles along with gradual adjustment of the pricing rates for motor insurance premiums. Stable private consumption and further upward revision of motor tariff rates in February 2015 are expected to further support the growth of GDP in motor class but unlikely to translate into higher profitability for Motor Act business due to poor claim experience.

The present tariff-pricing structure continued to support general insurers' growth in fire class over the last three years. Growth in fire premiums dropped to 5.7% in 2014 from 8.8% in 2013 due to lower public and household consumption. Nevertheless, Fitch believes that the growth in fire class will pick up and remain steady in the near term as higher disposable income will underpin domestic demand for motor and fire insurance policies. However, if tariff pricing is fully deregulated, fire premiums are likely to decline as a result of competitive pricing.

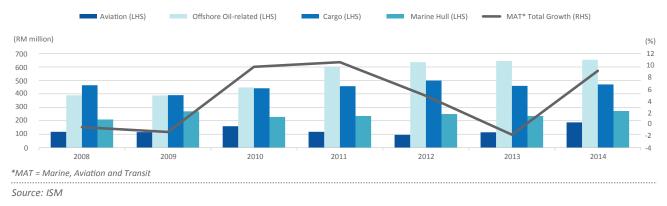


#### Fire Insurance: Gross Direct Premiums and Growth

Source: ISM

GDP from MAT class recorded favourable growth of 9.1% in 2014 in contrast to a decline of 1.8% in 2013. MAT's contribution to total GDPs of the domestic insurance was 9.5% in 2014. Growth in Malaysian external sector's global trade activity has largely benefited the premium growth in the MAT sector in 2014, despite soft premium pricing condition in marinerelated lines caused by abundant market capacity and heightened competition.

#### **MAT\*** Insurance: Gross Direct Premiums and Growth



Malaysian insurers are generally constrained by underwriting capacity and inclined to cede large and specialized MAT business risks through treaty and facultative reinsurance. The net retention ratio for aviation and offshore oil-related business was only about 1.4% and 2.2% in 2014 respectively. Cargo's retention ratio was 61.6% while marine hull stood at 17.8% in 2014.

Fitch believes Malaysia's growing trading activities will continue to fuel growth in MAT class in the medium to long term but will remain constrained by soft premium rates in marine-related lines.

#### **Underwriting Performance**

The general insurance sector's underwriting result remained relatively stable in 2014. The slight increase in management and commission expenses lifted the combined ratio marginally to 87.6% in 2014 from 86.9% in 2013. The loss ratio on incurred basis after the inclusion of IBNR ("Incurred But Not Reported") and PRAD ("Provision of Risk Margin for Adverse Deviation") was kept stable at 56.7% in both 2014 and 2013. The loss ratio on paid basis dropped to 53.2% from 54.6% as a result of lower claims payouts in total motor, fire and liabilities class.

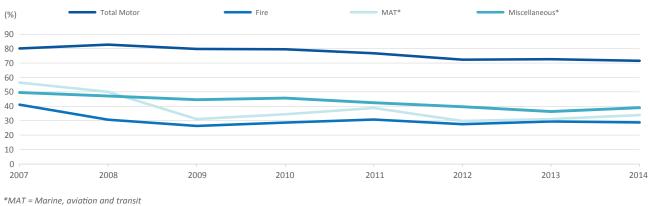


#### **Underwriting Performance of General Insurance**

Source: ISM

Insurers' management expense ratio remained stable in 2014, albeit slightly higher. Management expense to net earned premiums increased moderately to 20.5% in 2014 from 20.0% in 2013 while commission cost edged up slightly. The overall expense ratio which includes commission and management expenses stood at 30.9% in 2014 (2013: 30.3%). Despite the small increase, Fitch believes insurers' stable cost structure will remain manageable and consistently supports the sector's bottom-line profitability in the near term.

#### Loss Ratio by Major Class of Business



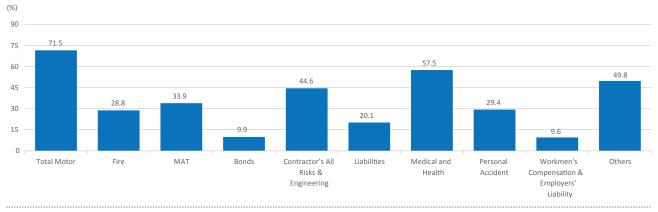
Miscellaneous includes bonds, contractor's all risks & engineering, liabilities, medical and health, personal accident, workmen's compensation & employers' liability and others

#### Source: ISM

The loss ratio for MAT class increased by 2.8% to 33.9% in 2014, primarily due to higher loss experience from aviation and cargo, notwithstanding the release of loss reserves from marine hull and cargo business class. The claims exposure from the two airplane mishaps in 2014 is expected to be manageable for the sector, given that most general insurers tend to cede most of the aviation-related risks to international reinsurers. Overall profitability for the MAT class remained stable, although the combined ratio moved up slightly to 54.8% in 2014 from 52.6% in 2013. This is partially contributed by higher management expenses in MAT class, offset by lower net commission costs.

While higher risk retention in medical & health insurance (MHI) has contributed to top-line growth, MHI's combined ratio climbed to 86.4% in 2014 from 78.4% in 2013 as a result of higher commission costs and less favourable claims experience.

Fire insurers' underwriting gains remained steady, underpinned by the existing tariff-pricing structure and absence of major catastrophes except seasonal floods. Loss ratio of the fire class was kept at 28.6% on average over the last five years and the combined ratio was well-maintained at 53.8% in both 2014 and 2013. The flood claims from some affected Malaysian states in December 2014 are still ongoing but Fitch does not anticipate the underwriting results in fire class to deteriorate significantly. Most of the flood-affected areas are sub-urban districts that are not adequately insured and standard fire insurance policies typically purchased by consumers do not automatically cover flood damages which further lower the scope of claims.



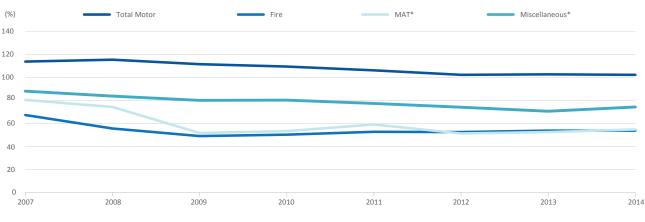
#### General Insurance's Loss Ratios by Class of Business 2014

#### Source: ISM

Higher compensation for bodily injuries and property damages, increasing medical costs, along with rising accident rates, vehicle thefts and fraudulent claims continued to undermine the loss ratio of Motor Act business. The combined ratio for Motor Act business further escalated to 252.7% in 2014 from 234.1% in 2013. Loss ratio for Motor Act business increased to 221.4% in 2014 from 203.6% while commission expenses went up by 0.3% to 10.8% in 2014.

Motor insurers' underwriting profitability is likely to be strained by continued losses from Motor Act business in the near term although premium rates have been upwardly adjusted since 2012. The underwriting losses in total motor business class have been reduced due to the healthy performance from non-compulsory motor insurance ("Motor Others") class but remained at underwriting deficit. Total motor class reported a lower combined ratio of 102.3% in 2014 (2013: 102.8%) while Motor Others' combined ratio trended down to 82.7% in 2014 from 84.9% in 2013.

The further upward revision in motor tariff rates in February 2015 could reduce some pressure from the high claims frequency in Motor Act insurance but remains insufficient for motor insurers to breakeven in Motor Act class. Fitch believes motor profitability is likely to be achieved only after premium rates are fully deregulated.



#### General Insurance Industry Combined Ratio by Major Class of Business

\*MAT = Marine, aviation and transit

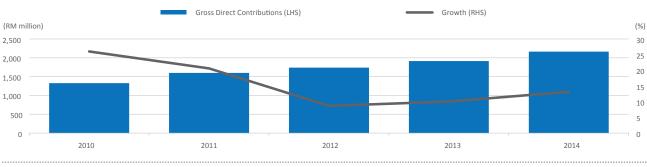
Miscellaneous includes bonds, contractor's all risks & engineering, liabilities, medical and health, personal accident, workmen's compensation & employers' liability and others

Source: ISM

#### **GENERAL TAKAFUL**

The general takaful sector maintained its steady growth in 2014 as gross direct contributions increased by 13.2% to RM2.16 billion in 2014, versus 10.0% to RM1.91 billion in 2013. Total motor and fire are the main business classes by gross direct contributions written and grew by 14.0% and 11.9% respectively in 2014. Growth from other commercial lines such as MAT and contractor's all risks and engineering were favourable at 11.4% and 18.9% while gross direct contributions in personal accident expanded by 19.3% in 2014.

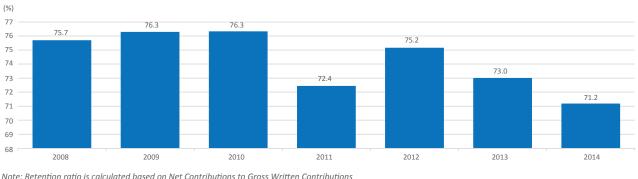
The significant size of the Islamic population in Malaysia will continue to present ample growth opportunities for the general takaful sector. Fitch believes the growth in the takaful sector is likely to outpace the conventional sector as the acceptance of sharing concept in takaful model in Malaysia increases. Broader distribution networks and wider product offerings, particularly personal lines, could further spur the takaful sector's growth in the medium to long term.



#### **General Takaful Gross Direct Contributions and Growth**

Source: ISM

The general takaful sector remains dominated by a few major operators although the number of operators has increased since 2008. There are currently 11 licensed takaful operators of which eight are composite. Most of the takaful operators have limited capacity and primarily depend on retakaful arrangements to mitigate their underwriting risks. The portfolio size of takaful operators is also generally smaller than conventional insurers and exhibits higher underwriting volatility, especially for players with limited operating track record. Retention ratio for the entire general takaful sector fell slightly to 71.2% in 2014 from 73.0% in 2013.



#### **General Takaful's Retention Ratio**

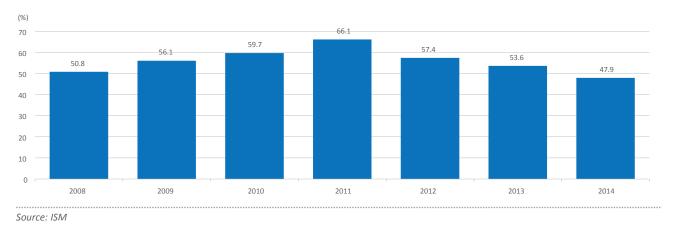
Note: Retention ratio is calculated based on Net Contributions to Gross Written Contributions

#### Source: ISM

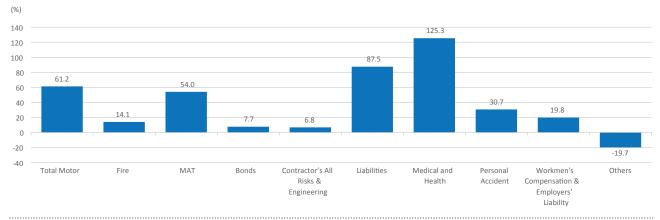
The loss ratio of general takaful sector has improved since 2011 and further reduced to 47.9% in 2014 from 53.6% in 2013. This is primarily attributable to favourable loss experience in most of the business lines except MAT, MHI and worker's compensation & employers' liability classes.

Although the general takaful sector showed a better loss ratio than conventional sector for 2014, underwriting margins are still subjected to higher volatility due to its smaller scale of business. Gross direct contributions from general takaful sector only represented about 13% of gross direct premiums written from the conventional sector in 2014. Nevertheless, Fitch expects the loss patterns of takaful sector to follow similarly to the conventional segment as the sector's scale of gross contributions expand over time.

#### Trend of General Takaful's Loss Ratio



The underwriting profitability for Motor Act in general takaful sector remained adversely affected by poor claims experience in 2014, similar to conventional segment. Loss ratio of Motor Act business further deteriorated to 252.1% in 2014 from 246.3% in 2013. On the contrary, the fire class in general takaful sector continued to report positive underwriting results as loss ratio further trimmed to 14.1% in 2014 from 21.8% in 2013.

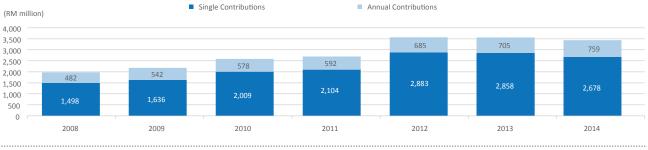


#### General Takaful's Loss Ratios by Class of Business in 2014

Source: ISM

#### FAMILY TAKAFUL-

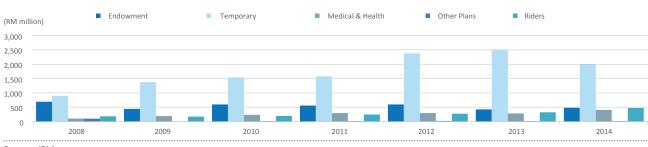
New contributions from the family takaful sector fell by 3.5% to RM3.4 billion in 2014. Sluggish new business sales from single contribution products in individual endowment, temporary and others mainly contributed to the drop in contributions, despite steady growth momentum from regular contribution products in 2014. About 78% of the new sales originated from the single contribution type in 2014.



#### New Business Growth: Single Contributions Versus Annual Contributions

Despite the weak demand in individual and group ordinary family policies, a sharp turnaround in sales of investmentlinked takaful policies supported the overall top-line growth of the family takaful sector in 2014. New business sales from investment-linked products (ILPs) captured a growth of 54.3% in 2014 as a result of greater marketing efforts towards ILPs which have gained popularity over the years. On the other hand, new contributions from individual and group ordinary family contributions fell by 23.8% and 4.8% respectively.

Given the current low interest rate environment, Fitch believes the demand for investment-linked products will remain strong in the medium term as consumers are incentivised to seek higher returns through acquisitions of ILPs.

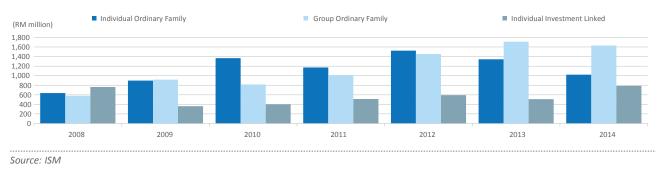


#### Family Takaful New Business Growth by Key Products

Source: ISM

Family takaful operators continued to adopt a margin-focused approach towards more profitable products such as medical and rider family takaful products. New contributions from medical and health and rider policies rose by 41.8% and 47.1% to RM407.3 million and RM475.2 million respectively in 2014. New contributions from temporary policies, however, contracted.





Source: ISM

#### **INDUSTRY DEVELOPMENT**

Regulatory developments in recent years have played a vital role in reinforcing the market discipline of Malaysia's general insurance sector. More importantly, these regulatory reforms will enhance the sector's global competitiveness as it transits smoothly into a liberalized market over time. While a liberalized market will intensify the competition among insurers, it serves to benefit policyholders ultimately in terms of lower product prices and better services. This could in turn raise Malaysians' insurance affordability and boost the insurance penetration rate in the long run.

The enactment of Financial Services Act (FSA) and Islamic FSA since 2013 has resulted in some market consolidation in 2014, especially in the general insurance sector. Insurers and takaful operators are required by law to separate their life and general insurance operations by 2018 so that this could strengthen the regulatory oversight of Bank Negara Malaysia (BNM).

Fitch believes the enactment of FSA in general insurance and takaful sector could pose a double-edged sword. Although the requirement to split the general and life operations imposes additional operating costs and capital burden in the near term, it could streamline operational efficiency by helping companies to be more strategically focused and divest operations with poor returns. Coupled with the attractive premium growth prospects in Malaysia, market consolidation is expected to continue in the medium to long term.

In addition to Islamic FSA, takaful operators are required to meet the capital requirements in the risk-based capital (RBC) framework, which became fully effective since 1 January 2014. The minimum RBC requirements are aligned with conventional insurers and takaful operators need to determine their own internal target capital levels according to the risk profiles. Comprehensive risk practices and stress testing are also required to be performed periodically.

The tightened capital requirements will prompt takaful operators with limited operating scale or weak financial flexibility to seek strategic investors to enhance their capitalisation. This could further spur the level of M&A activity in takaful sector in the medium term. At the same time, the takaful RBC regime is likely to attract some companies to use alternative capital to boost their capital needs. One example is Etiqa Takaful's issuance of RM300 million subordinated Sukuk in June 2014, which qualified as Tier-2 capital under the RBC takaful framework.

Deregulation of tariff rates is seen as another move towards market liberalization and Fitch believes this has mixed impact. The underwriting performance of Motor Act class is expected to improve after tariff rates are abolished as insurers will have more flexibility in pricing their motor risks. At present, motor insurers' performance is constrained by adverse claims experience although BNM has hiked up the tariff rates over the years. The aggregate loss ratio for both conventional and takaful sectors remained above 200% at end-2014.

On the other hand, deregulation of tariff rates will have less favourable impact on fire insurers although the exact roadmap has yet to be revealed. The fire class has sustained strong underwriting gains over the years and the removal of tariff rates could affect profitability caused by competitive pricing. Fitch believes high underwriting volatility in the fire class can be avoided if de-tariffication is gradually implemented.

The imposition of Goods and Services Tax (GST) is the next change to be implemented in April 2015 for the insurance and takaful sector, notwithstanding ongoing regulatory changes. The GST charge of 6% will be applicable to all general insurance and takaful products except basic life policies. Fitch does not expect this to adversely affect insurers and takaful operators as the GST cost could be passed on to consumers. However, the agency believes this is likely to prompt some re-evaluation of cost and pricing controls among insurers in order to retain and increase their market share.

#### **INDUSTRY PROSPECT**-

Fitch believes the growth prospects for the Malaysian insurance sector will remain favourable as the economy continues to expand steadily. The growing middle-income population and rising risk awareness among consumers will support higher private consumption and continue to drive demand for personal line products such as motor and property. Medical and health insurance are also likely to be the next segments that insurers and takaful operators will concentrate on, as Malaysia's population ages with rising medical costs.

The general takaful sector is likely to maintain its steady growth and outpace conventional sector in the near term. Broader distribution coverage and new product offerings coupled with consumers' higher purchasing power will continue to support the general takaful sector. The new contributions in the family takaful segment have considerably slowed down in these two years as takaful companies adapt to the new regulatory changes but Fitch expects the growth momentum to pick up in the medium and long term. Demand for investment-linked products will underpin the growth in the family takaful sector given the current low interest rates and rising consumers' risk appetite.

General insurers in Malaysia are expected to maintain stable underwriting performance, largely due to the absence of large catastrophes except seasonal floods and tariff pricing in fire class, offset by underwriting volatility from motor class. The claims from recent flooding in Malaysia in December 2014 are still ongoing but likely to be manageable for general insurers as a whole given that most of the flood-affected areas are suburban districts that are not adequately insured. Moreover, flood damages are typically not automatically covered in standard motor and fire insurance policies that are commonly purchased by consumers and this further lowers the scope of claims.

Nevertheless as the general insurance sector grows, insurers should increasingly enhance their risk management practices and modeling to better assess catastrophe risks, as underscored by the recent flooding. Growing weather uncertainty related to climate change is likely to raise the risks to insurers from flooding over the medium and long term. Fitch believes detailed mapping of flood-prone zones, and better assessment of the probabilities and impact from meteorological data could help insurers to effectively price flood risk and provide adequate flood coverage.

Capital strength of the general insurance sector is likely to remain solid, supported by ongoing surplus growth. Most Malaysian insurers tend to maintain regulatory RBC ratios in excess of their internal target capital levels. The general insurance sector's capital adequacy ratio stood strong at 273.8% at end-2014, well above the regulatory minimum of 130%. Takaful operators' capital profile is likely to improve over time, following the adoption of RBC framework in the takaful sector.

In Fitch's view, the regulatory transitions are positive for the general insurance and takaful sectors as it enhances global competitiveness while Malaysia prepares for the upcoming ASEAN Economic Community (AEC) integration in 2015. The host of regulatory changes will strengthen Malaysian takaful operators' capacity and risk management practices so as to better compete with other regional players.

#### **ABOUT FITCH RATINGS**

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# **GENERAL INSURANCE KEY INDICATORS**

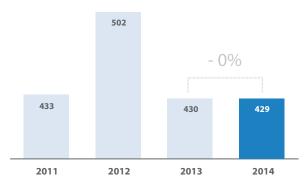
| General Insurance Direct Business                 | 2011                       | 2012                         | 2013           | 2014               |
|---|----------------------------|------------------------------|----------------|--------------------|
| Premiums (RM)                                     |                            |                              |                |                    |
| Gross Written Premiums                            | 14,029,456,023             | 15,180,362,509               | 16,151,340,642 | 17,098,913,931     |
| Gross Direct Premiums                             | 13,596,104,381             | 14,678,860,039               | 15,721,302,483 | 16,669,811,330     |
| Net Premiums                                      | 9,717,691,290              | 10,527,568,347               | 11,569,239,396 | 12,388,891,063     |
| Reinsurance Accepted                              | 433,351,642                | 501,502,470                  | 430,038,159    | 429,102,601        |
| Reinsurance Premiums Ceded                        | 4,311,764,733              | 4,652,794,162                | 4,582,101,246  | 4,710,022,868      |
| Earned Premiums                                   | 9,359,708,433              | 10,120,786,468               | 11,188,994,534 | 11,979,037,312     |
| Net Premiums by Line of Business (RM)             |                            |                              |                |                    |
| Aviation  | 2,245,707                  | 4,545,985                    | 2,996,781      | 2,740,218          |
| Cargo   | 292,600,733                | 310,649,760                  | 294,444,697    | 299,509,073        |
| Marine Hull                                       | 51,069,272                 | 49,594,870                   | 42,985,985     | 49,193,793         |
| Offshore Oil-related                              | 17,813,954                 | 21,442,453                   | 14,587,100     | 14,910,903         |
| Fire  | 1,201,922,863              | 1,287,805,695                | 1,420,581,061  | 1,554,091,232      |
| Motor - Total                                     | 5,601,412,207              | 6,145,921,637                | 6,861,889,958  | 7,297,339,028      |
| - Act   | 561,658,962                | 714,875,296                  | 863,103,730    | 932,895,932        |
| -Others   | 5,039,753,245              | 5,431,046,341                | 5,998,786,228  | 6,364,443,096      |
| Medical & Health                                  | 726,820,095                | 750,655,066                  | 797,538,982    | 920,804,961        |
| Personal Accident                                 | 970,177,255                | 988,435,258                  | 1,053,318,656  | 1,080,890,944      |
| Bonds   | 23,647,018                 | 27,835,895                   | 32,195,019     | 34,063,827         |
| Contractor's All Risks & Engineering              | 131,182,738                | 146,213,341                  | 169,181,784    | 184,491,351        |
| Liabilities                                       | 188,442,175                | 213,359,120                  | 216,007,698    | 237,752,137        |
| Workmen's Compensation & Employers' Liability     | 157,436,267                | 189,187,318                  | 214,800,178    | 227,338,829        |
| Others  | 352,921,006                | 391,921,949                  | 448,711,497    | 485,764,767        |
| Claims (RM)                                       |                            |                              |                |                    |
| Gross Claims Paid                                 | 7,008,087,667              | 6,959,838,210                | 7,267,218,694  | 8,778,751,552      |
| Claims Recoveries                                 | 1,790,938,706              | 1,785,373,297                | 1,587,657,448  | 2,660,004,959      |
| Net Claims Paid                                   | 5,217,148,961              | 5,174,464,913                | 5,679,561,246  | 6,118,746,593      |
| Net Claims Incurred                               | 5,683,195,599              | 5,743,864,969                | 6,340,291,671  | 6,788,808,572      |
| Claims Ratio (%)                                  |                            |                              |                |                    |
| Aviation  | 22.1%                      | 45.0%                        | 5.3%           | 54.8%              |
| Cargo   | 32.4%                      | 29.5%                        | 28.7%          | 32.1%              |
| Marine Hull                                       | 78.6%                      | 43.1%                        | 71.3%          | 38.3%              |
| Offshore Oil-related                              | 37.7%                      | (0.7%)                       | (15.2%)        | 52.9%              |
| Fire  | 30.9%                      | 27.6%                        | 29.4%          | 28.8%              |
| Motor - Total                                     | 76.8%                      | 72.3%                        | 72.7%          | 71.5%              |
| - Act   | 287.5%                     | 249.5%                       | 203.6%         | 222.0%             |
| -Others   | 54.9%                      | 54.2%                        | 54.8%          | 51.9%              |
| Medical & Health                                  | 64.4%                      | 56.6%                        | 50.6%          | 57.4%              |
| Personal Accident                                 | 31.6%                      | 28.9%                        | 26.5%          | 29.4%              |
| Bonds   | 10.4%                      | 0.6%                         | (1.3%)         | 9.7%               |
| Contractor's All Risks & Engineering              | 45.8%                      | 55.0%                        | 40.4%          | 9.7%<br>44.5%      |
| Liabilities                                       | 41.1%                      | 29.8%                        | 26.9%          | 20.1%              |
| Workmen's Compensation & Employers' Liability     | 16.0%                      | 14.4%                        | 12.2%          | 9.7%               |
| Others  | 46.5%                      | 47.5%                        | 52.0%          | 49.9%              |
| Underwriting Result (%)                           |                            |                              |                |                    |
| Claims ratio                                      | 60.7%                      | 56.8%                        | 56.7%          | 56.7%              |
| Management Expenses ratio                         | 19.9%                      | 20.5%                        | 20.0%          | 20.5%              |
| Commission ratio                                  | 9.6%                       | 9.9%                         | 10.2%          | 10.4%              |
| Underwriting Margin ratio                         | 9.7%                       | 12.8%                        | 13.1%          | 12.4%              |
| Operating Recult (DM)                             |                            |                              |                |                    |
| Operating Result (RM)                             | 007 201 634                | 1 207 402 164                | 1 461 612 444  | 1 / 00 1 / / 2 / 2 |
| Underwriting Gain/Loss<br>Total Investment Income | 907,801,624<br>855,686,182 | 1,297,403,164                | 1,461,612,444  | 1,488,144,363      |
| Operating Profit/Loss                             | 855,686,182                | 918,361,848<br>2 215 765 012 | 907,702,125    | 985,360,186        |
| Operating Front/Loss                              | 1,763,487,806              | 2,215,765,012                | 2,369,314,569  | 2,473,504,549      |

Notes:

1. The above information is based on aggregate calendar year statistics from January to December (unaudited) 2. The above stated Management Expenses is obtained from Revenue Account (excluding bad & doubtful debt)

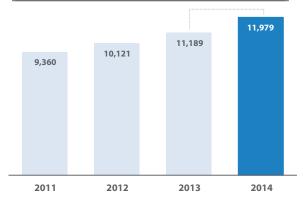
#### **GENERAL INSURANCE KPI CHART**



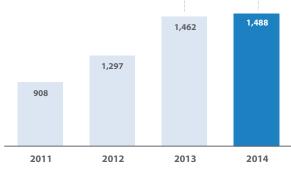


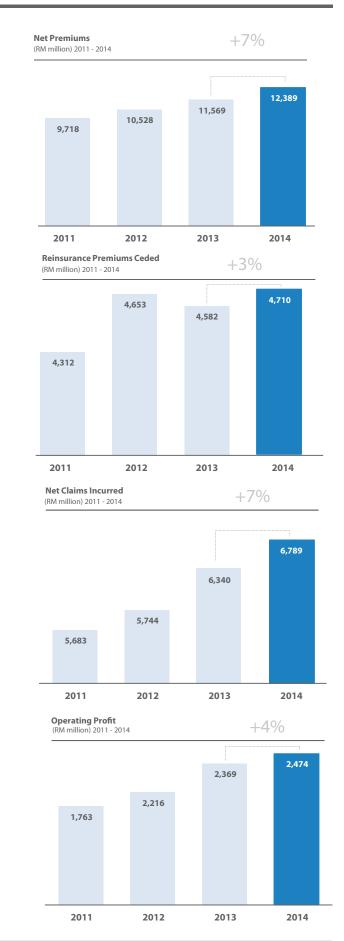
Earned Premiums (RM million) 2011 - 2014







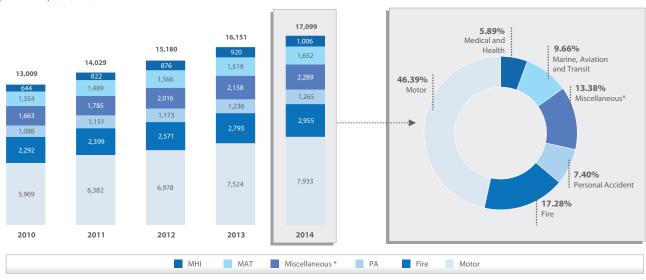




# PREMIUMS BY LINE OF BUSINESS

**GROSS WRITTEN PREMIUMS** =

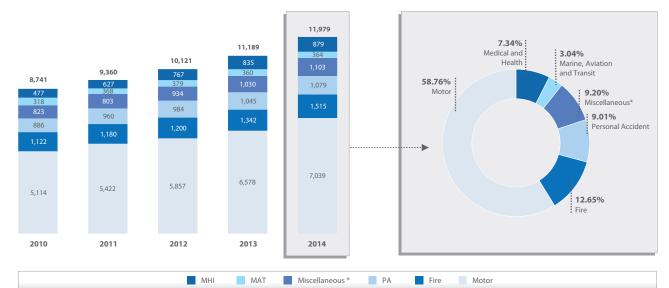
(RM million) 2010 - 2014



|                  |        | Gre    | oss Written Prem | iums in Amount (l | RM million) |                  |       |       | Gross Written Prei | niums by Market | Share (%) |
|------------------|--------|--------|------------------|-------------------|-------------|------------------|-------|-------|--------------------|-----------------|-----------|
| Line of Business | 2010   | 2011   | 2012             | 2013              | 2014        | Line of Business | 2010  | 2011  | 2012               | 2013            | 2014      |
|                  |        |        |                  |                   |             |                  |       |       |                    |                 |           |
| MHI              | 644    | 822    | 876              | 920               | 1,006       | MHI              | 4.95  | 5.86  | 5.77               | 5.70            | 5.89      |
| MAT              | 1,354  | 1,489  | 1,566            | 1,519             | 1,652       | MAT              | 10.41 | 10.62 | 10.31              | 9.41            | 9.66      |
| Miscellaneous *  | 1,663  | 1,785  | 2,016            | 2,158             | 2,289       | Miscellaneous *  | 12.78 | 12.73 | 13.28              | 13.36           | 13.38     |
| PA               | 1,088  | 1,151  | 1,173            | 1,236             | 1,265       | PA               | 8.37  | 8.21  | 7.73               | 7.65            | 7.40      |
| Fire             | 2,292  | 2,399  | 2,571            | 2,793             | 2,955       | Fire             | 17.62 | 17.10 | 16.94              | 17.30           | 17.28     |
| Motor            | 5,969  | 6,382  | 6,978            | 7,524             | 7,933       | Motor            | 45.88 | 45.49 | 45.97              | 46.59           | 46.39     |
| Total            | 13,009 | 14,029 | 15,180           | 16,151            | 17,099      |                  |       |       |                    |                 |           |
|                  |        |        |                  |                   |             |                  |       |       |                    |                 |           |

#### EARNED PREMIUMS INCOME =

(RM million) 2010 - 2014



|                  |       | Earn  | ed Premiums Inc | ome in Amount ( | RM million) |                  |       | Ea    | rned Premiums | Income by Mark | et Share (% |
|------------------|-------|-------|-----------------|-----------------|-------------|------------------|-------|-------|---------------|----------------|-------------|
| Line of Business | 2010  | 2011  | 2012            | 2013            | 2014        | Line of Business | 2010  | 2011  | 2012          | 2013           | 2014        |
|                  |       |       |                 |                 |             |                  |       |       |               |                |             |
| MHI              | 477   | 627   | 767             | 835             | 879         | MHI              | 5.46  | 6.69  | 7.58          | 7.46           | 7.34        |
| MAT              | 318   | 368   | 379             | 360             | 364         | MAT              | 3.64  | 3.94  | 3.74          | 3.21           | 3.04        |
| Miscellaneous *  | 823   | 803   | 934             | 1,030           | 1,103       | Miscellaneous *  | 9.42  | 8.58  | 9.23          | 9.20           | 9.20        |
| PA               | 886   | 960   | 984             | 1,045           | 1,079       | PA               | 10.13 | 10.25 | 9.72          | 9.34           | 9.01        |
| Fire             | 1,122 | 1,180 | 1,200           | 1,342           | 1,515       | Fire             | 12.84 | 12.61 | 11.86         | 11.99          | 12.65       |
| Motor            | 5,114 | 5,422 | 5.857           | 6,578           | 7,039       | Motor            | 58.51 | 57.93 | 57.87         | 58.79          | 58.76       |
| Total            | 8,741 | 9,360 | 10,121          | 11,189          | 11,979      |                  |       |       |               |                |             |

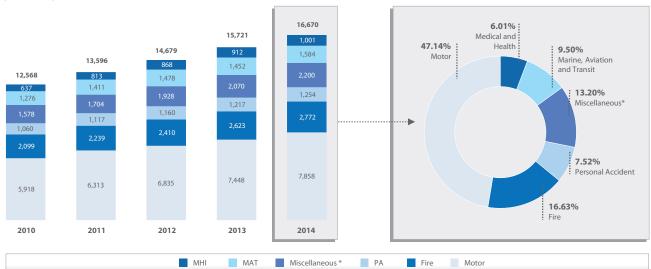
\* Miscellaneous includes Bonds, Contractor's All Risks & Engineering, Liabilities, Others, Workmen's Compensation & Employers' Liability

Note:

1. The above information is based on aggregate calendar year statistics from January to December (unaudited)

#### **GROSS DIRECT PREMIUMS** =

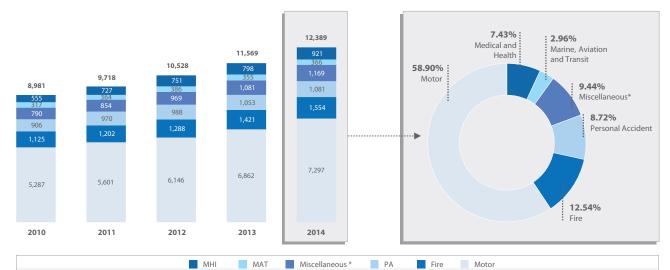
(RM million) 2010 - 2014



|                  | Gross Direct Premiums in Amount (RM mi |        |        |        |        |                  |       | Gr    | Gross Direct Premiums by Market Share (%) |       |       |
|------------------|--|--------|--------|--------|--------|------------------|-------|-------|---|-------|-------|
| Line of Business | 2010                                   | 2011   | 2012   | 2013   | 2014   | Line of Business | 2010  | 2011  | 2012                                      | 2013  | 2014  |
|                  |  |        |        |        |        |                  |       |       |   |       |       |
| MHI              | 637                                    | 813    | 868    | 912    | 1,001  | MHI              | 5.07  | 5.98  | 5.91                                      | 5.80  | 6.01  |
| MAT              | 1,276                                  | 1,411  | 1,478  | 1,452  | 1,584  | MAT              | 10.16 | 10.38 | 10.07                                     | 9.23  | 9.50  |
| Miscellaneous *  | 1,578                                  | 1,704  | 1,928  | 2,070  | 2,200  | Miscellaneous *  | 12.55 | 12.53 | 13.13                                     | 13.17 | 13.20 |
| PA               | 1,060                                  | 1,117  | 1,160  | 1,217  | 1,254  | PA               | 8.44  | 8.22  | 7.90                                      | 7.74  | 7.52  |
| Fire             | 2,099                                  | 2,239  | 2,410  | 2,623  | 2,772  | Fire             | 16.70 | 16.47 | 16.42                                     | 16.68 | 16.63 |
| Motor            | 5,918                                  | 6,313  | 6,835  | 7,448  | 7,858  | Motor            | 47.08 | 46.43 | 46.56                                     | 47.37 | 47.14 |
| Total            | 12,568                                 | 13,596 | 14,679 | 15,721 | 16,670 |                  |       |       |   |       |       |
|                  |  |        |        |        |        |                  |       |       |   |       |       |

#### NET PREMIUMS

(RM million) 2010 - 2014



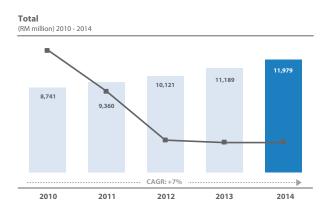
|                  |       |       | Net Premi | ums in Amount (R | M million) |                  |       |       | Net Pre | emiums by Market Share (%) |       |
|------------------|-------|-------|-----------|------------------|------------|------------------|-------|-------|---------|----------------------------|-------|
| Line of Business | 2010  | 2011  | 2012      | 2013             | 2014       | Line of Business | 2010  | 2011  | 2012    | 2013                       | 2014  |
| MHI              | 555   | 727   | 751       | 798              | 921        | мні              | 6.18  | 7.48  | 7.13    | 6.89                       | 7.43  |
| MAT              | 317   | 364   | 386       | 355              | 366        | MAT              | 3.54  | 3.74  | 3.67    | 3.07                       | 2.96  |
| Miscellaneous *  | 790   | 854   | 969       | 1,081            | 1,169      | Miscellaneous *  | 8.80  | 8.78  | 9.20    | 9.34                       | 9.44  |
| PA               | 906   | 970   | 988       | 1,053            | 1,081      | PA               | 10.09 | 9.98  | 9.39    | 9.10                       | 8.72  |
| Fire             | 1,125 | 1,202 | 1,288     | 1,421            | 1,554      | Fire             | 12.52 | 12.37 | 12.23   | 12.28                      | 12.54 |
| Motor            | 5,287 | 5,601 | 6,146     | 6,862            | 7,297      | Motor            | 58.87 | 57.64 | 58.38   | 59.31                      | 58.90 |
| Total            | 8,981 | 9,718 | 10,528    | 11,569           | 12,389     |                  |       |       |         |                            |       |

\* Miscellaneous includes Bonds, Contractor's All Risks & Engineering, Liabilities, Others, Workmen's Compensation & Employers' Liability

Note:

1. The above information is based on aggregate calendar year statistics from January to December (unaudited)

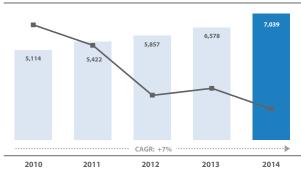
## **GENERAL INSURANCE'S EARNED PREMIUMS AND LOSS RATIO**



Fire

(RM million) 2010 - 2014

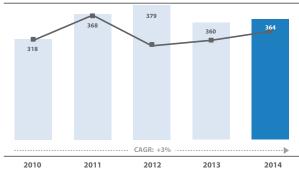




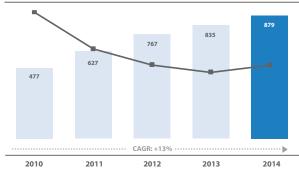
1,200 1.180 1,122 CAGR: +6% 2010 2011 2012 2013 2014

1,342

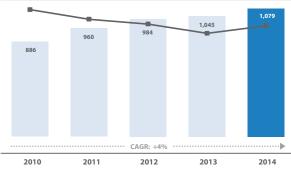
Marine, Aviation and Transit (RM million) 2010 - 2014

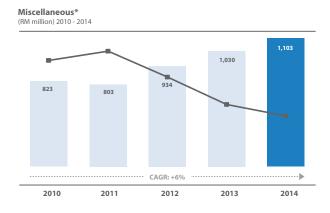


Medical and Health (RM million) 2010 - 2014



Personal Accident (RM million) 2010 - 2014





\* Miscellaneous includes Bonds, Contractor's All Risks & Engineering, Liabilities, Others, Workmen's Compensation & Employers' Liability

#### Notes:

1. The above information is based on aggregate calendar year statistics from January to December (unaudited) 2. Bar Chart represents earned premiums; line chart represents loss ratio

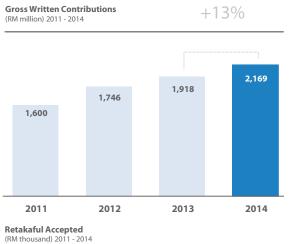
# **GENERAL TAKAFUL KEY INDICATORS**

| General Takaful Direct Business  | 2011                       | 2012                       | 2013                       | 2014                       |
|--|----------------------------|----------------------------|----------------------------|----------------------------|
| Contributions (RM)   |                            |                            |                            |                            |
| Gross Written Contributions  | 1,599,535,368              | 1,746,458,585              | 1,918,336,915              | 2,169,443,871              |
| Gross Direct Contributions   | 1,598,860,511              | 1,737,622,996              | 1,911,947,763              | 2,163,746,286              |
| Net Contributions  | 1,158,686,145              | 1,312,753,773              | 1,400,563,977              | 1,544,305,162              |
| Retakaful Accepted   | 674,857                    | 8,835,589                  | 6,389,152                  | 5,697,585                  |
| Retakaful Contributions Ceded  | 440,849,223                | 433,704,812                | 517,772,938                | 625,138,709                |
| Earned Contributions   | 1,091,855,877              | 1,281,320,733              | 1,389,749,690              | 1,467,535,548              |
| et Contributions by Line of Business (RM)                                  |                            |                            |                            |                            |
| Aviation   | 427,981                    | (293,005)                  | 25,779                     | 3,119                      |
| Cargo  | 4,609,557                  | 2,377,261                  | 3,728,866                  | 2,908,590                  |
| Marine Hull  | 3,224,494                  | 1,493,939                  | 1,894,193                  | 1,674,185                  |
| Offshore Oil-related   | 562,606                    | 5,616,932                  | 591,272                    | 1,881,927                  |
| Fire   | 156,226,906                | 198,181,245                | 221,209,365                | 230,781,745                |
| Motor - Total  | 818,980,326                | 921,523,558                | 955,301,372                | 1,059,997,515              |
| - Act  | 76,745,073                 | 76,474,376                 | 79,724,639                 | 95,241,347                 |
| - Others   | 742,235,253                | 845,049,182                | 875,576,733                | 964,756,168                |
| Medical & Health   | 2,123,339                  | 4,529,184                  | 3,643,101                  | 3,934,812                  |
| Personal Accident  | 117,816,788                | 122,437,432                | 157,156,835                | 182,745,846                |
| Bonds  | 350,851                    | 164,620                    | 220,620                    | 334,001                    |
| Contractor's All Risks & Engineering                                       | 13,771,449                 | 16,764,981                 | 11,098,780                 | 14,554,527                 |
| Liabilities  | 11,872,970                 | 7,642,113                  | 8,956,891                  | 7,510,315                  |
| Workmen's Compensation & Employers' Liability                              | 7,289,780                  | 6,878,272                  | 7,435,751                  | 8,458,556                  |
| Others   | 21,429,098                 | 25,437,241                 | 29,301,152                 | 29,520,024                 |
|  |                            |                            |                            |                            |
| aims (RM)  | (10 054 172                | 716 161 271                | 012 700 217                | 022 027 221                |
| Gross Claims Paid  | 619,954,173                | 716,161,371                | 913,780,317                | 922,927,321                |
| Claims Recoveries  | 93,608,875                 | 88,663,569                 | 206,226,328                | 250,593,451                |
| Net Claims Paid<br>Net Claims Incurred                                     | 526,345,298                | 627,497,802                | 707,553,989                | 672,333,870                |
| Net Claims incurred  | 721,563,776                | 735,033,385                | 744,376,529                | 703,045,211                |
| laims Ratio (%)  |                            |                            |                            |                            |
| Aviation   | 3.5%                       | (0.6%)                     | (61.5%)                    | (22415.2%)                 |
| Cargo  | 5.2%                       | 47.4%                      | (7.1%)                     | 31.6%                      |
| Marine Hull  | 213.7%                     | (41.4%)                    | 13.5%                      | 136.7%                     |
| Offshore Oil-related   | 11.1%                      | 26.6%                      | 117.3%                     | 16.6%                      |
| Fire   | 27.8%                      | 17.1%                      | 21.8%                      | 14.1%                      |
| Motor - Total  | 78.0%                      | 69.7%                      | 63.9%                      | 61.2%                      |
| - Act  | 316.8%                     | 254.8%                     | 246.3%                     | 252.1%                     |
| - Others   | 53.6%                      | 52.1%                      | 47.2%                      | 53.5%                      |
| Medical & Health   | 124.0%                     | 28.6%                      | 45.8%                      | 125.3%                     |
| Personal Accident  | 41.3%                      | 28.8%                      | 31.9%                      | 30.7%                      |
| Bonds  | (14.6%)                    | (13.5%)                    | 15.3%                      | 7.7%                       |
| Contractor's All Risks & Engineering                                       | 29.9%                      | 23.0%                      | 36.1%                      | 6.8%                       |
| Liabilities  | 2.9%                       | 86.4%                      | 109.4%                     | 87.5%                      |
| Workmen's Compensation & Employers' Liability                              | 16.4%                      | (7.4%)                     | 6.8%                       | 19.9%                      |
| Others   | 80.9%                      | 114.7%                     | 72.5%                      | (19.7%)                    |
| nderwriting Result (%)   |                            |                            |                            |                            |
| Claims ratio   | 66.1%                      | 57.4%                      | 53.6%                      | 47.9%                      |
| Management Expenses ratio  | 14.0%                      | 16.1%                      | 17.7%                      | 27.9%                      |
| Commission ratio   | 8.9%                       | 12.3%                      | 13.8%                      | 6.3%                       |
| Underwriting Margin ratio  | 11.1%                      | 14.3%                      | 14.9%                      | 18.0%                      |
|  |                            |                            |                            |                            |
| perating Result (RM)   |                            |                            |                            |                            |
|  | 121.059 645                | 183,034 598                | 207,541 771                | 263 763 267                |
| Operating Result (RM)<br>Underwriting Gain/Loss<br>Total Investment Income | 121,059,645<br>181,081,327 | 183,034,598<br>134,850,645 | 207,541,771<br>179,403,079 | 263,763,267<br>116,032,236 |

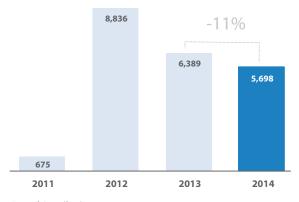
Notes:

1. The above information is based on aggregate calendar year statistics from January to December (unaudited) 2. The above stated Management Expenses is obtained from Revenue Account (excluding bad & doubtful debt)

#### **GENERAL TAKAFUL KPI CHART** =

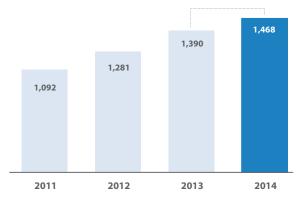




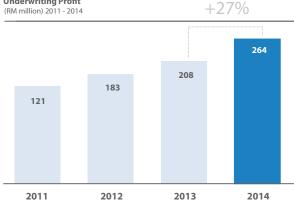


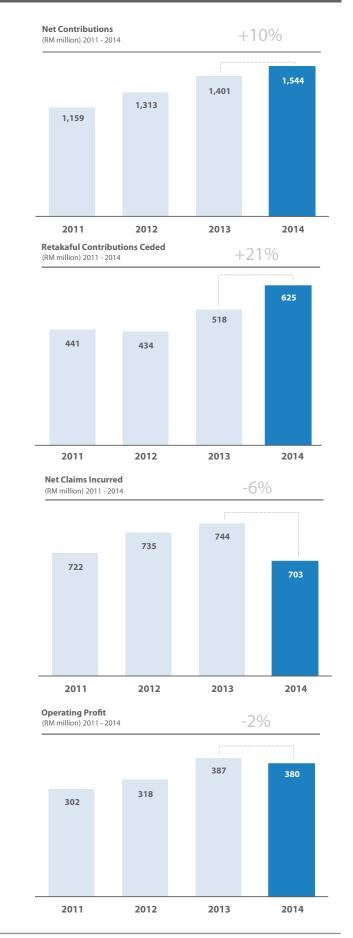
Earned Contributions (RM million) 2011 - 2014

+6%



Underwriting Profit (RM million) 2011 - 2014

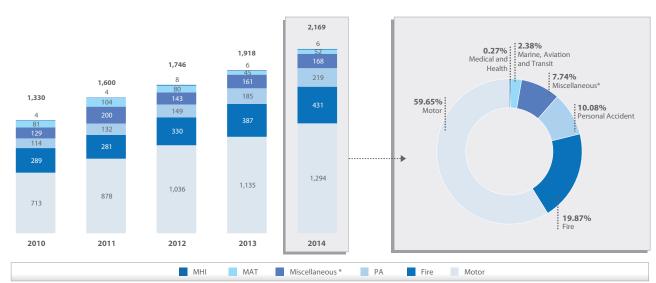




# **CONTRIBUTIONS BY LINE OF BUSINESS**

#### **GROSS WRITTEN CONTRIBUTIONS =**

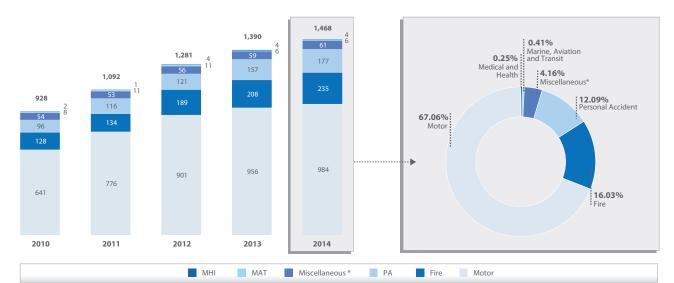
(RM million) 2010 - 2014



|                  |       | Gross W | Gross Written Contributions in Amount (RM million) |       |       |                  |       | Gross Written Contributions by Market Share (% |       |       |       |
|------------------|-------|---------|--|-------|-------|------------------|-------|--|-------|-------|-------|
| Line of Business | 2010  | 2011    | 2012   | 2013  | 2014  | Line of Business | 2010  | 2011   | 2012  | 2013  | 2014  |
| MHI              | 4     | 4       | 8  | 6     | 6     | MHI              | 0.30  | 0.27   | 0.43  | 0.33  | 0.27  |
| MAT              | 81    | 104     | 80   | 45    | 52    | MAT              | 6.08  | 6.51   | 4.60  | 2.33  | 2.38  |
| Miscellaneous *  | 129   | 200     | 143  | 161   | 168   | Miscellaneous *  | 9.68  | 12.48  | 8.19  | 8.38  | 7.74  |
| PA               | 114   | 132     | 149  | 185   | 219   | PA               | 8.58  | 8.28   | 8.55  | 9.63  | 10.08 |
| Fire             | 289   | 281     | 330  | 387   | 431   | Fire             | 21.75 | 17.55  | 18.89 | 20.15 | 19.87 |
| Motor            | 713   | 878     | 1,036  | 1,135 | 1,294 | Motor            | 53.61 | 54.91  | 59.33 | 59.18 | 59.65 |
| Total            | 1,330 | 1,600   | 1,746  | 1,918 | 2,169 |                  |       |  |       |       |       |
|                  |       |         |  |       |       |                  |       |  |       |       |       |

#### EARNED CONTRIBUTIONS INCOME =

(RM million) 2010 - 2014



|                  |      |       |       | ome in Amount (R |       |                  |       |       |       | Income by Marke |      |
|------------------|------|-------|-------|------------------|-------|------------------|-------|-------|-------|-----------------|------|
| Line of Business | 2010 | 2011  | 2012  | 2013             | 2014  | Line of Business | 2010  | 2011  | 2012  | 2013            | 201  |
| MHI              | 2    | 1     | 4     | 4                | 4     | MHI              | 0.26  | 0.13  | 0.28  | 0.30            | 0.2  |
| ИАТ              | 8    | 11    | 11    | 6                | 6     | MAT              | 0.84  | 0.97  | 0.83  | 0.45            | 0.4  |
| Aiscellaneous *  | 54   | 53    | 56    | 59               | 61    | Miscellaneous *  | 5.78  | 4.90  | 4.35  | 4.23            | 4.1  |
| PA               | 96   | 116   | 121   | 157              | 177   | PA               | 10.29 | 10.66 | 9.41  | 11.26           | 12.0 |
| ire              | 128  | 134   | 189   | 208              | 235   | Fire             | 13.75 | 12.27 | 14.79 | 14.94           | 16.0 |
| /lotor           | 641  | 776   | 901   | 956              | 984   | Motor            | 69.08 | 71.07 | 70.34 | 68.81           | 67.0 |
| Total            | 928  | 1,092 | 1,281 | 1,390            | 1,468 |                  |       |       |       |                 |      |

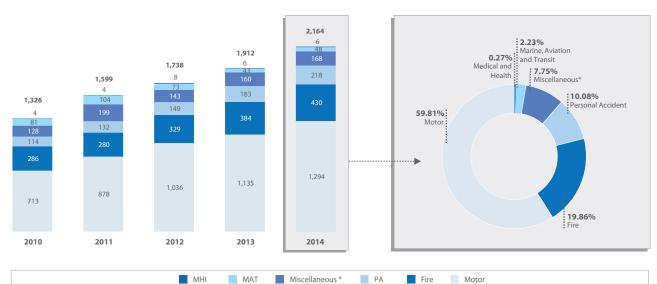
\* Miscellaneous includes Bonds, Contractor's All Risks & Engineering, Liabilities, Others, Workmen's Compensation & Employers' Liability

Note:

1. The above information is based on aggregate calendar year statistics from January to December (unaudited)

#### **GROSS DIRECT CONTRIBUTIONS** =

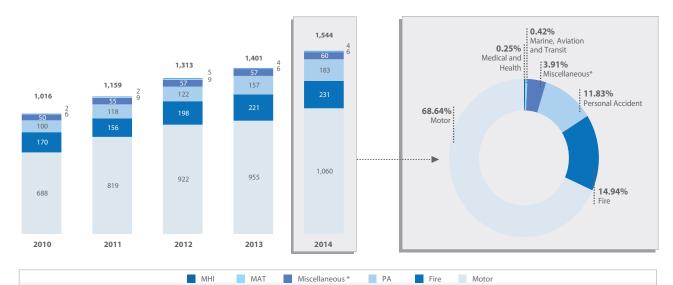
(RM million) 2010 - 2014



| Gross Direct Contributions in Amount (RM mi |       |       |       |       |       |                  |       | Gros  | s Direct Contribu | tions by Market S | Share (%) |
|---|-------|-------|-------|-------|-------|------------------|-------|-------|-------------------|-------------------|-----------|
| Line of Business                            | 2010  | 2011  | 2012  | 2013  | 2014  | Line of Business | 2010  | 2011  | 2012              | 2013              | 2014      |
| мні   | 4     | 4     | 8     | 6     | 6     | MHI              | 0.30  | 0.27  | 0.44              | 0.33              | 0.2       |
| MAT   | 81    | 104   | 73    | 43    | 48    | MAT              | 6.10  | 6.52  | 4.18              | 2.26              | 2.2       |
| Miscellaneous *                             | 128   | 199   | 143   | 160   | 168   | Miscellaneous *  | 9.67  | 12.48 | 8.22              | 8.39              | 7.7       |
| PA  | 114   | 132   | 149   | 183   | 218   | PA               | 8.61  | 8.28  | 8.60              | 9.56              | 10.0      |
| Fire  | 286   | 280   | 329   | 384   | 430   | Fire             | 21.54 | 17.53 | 18.95             | 20.08             | 19.8      |
| Motor                                       | 713   | 878   | 1,036 | 1,135 | 1,294 | Motor            | 53.79 | 54.93 | 59.62             | 59.37             | 59.8      |
| Total                                       | 1,326 | 1,599 | 1,738 | 1,912 | 2.164 |                  |       |       |                   |                   |           |

#### **NET CONTRIBUTIONS** -

(RM million) 2010 - 2014



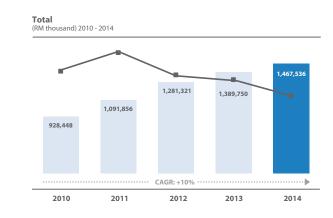
| Net Contributions in Amount (R |       |       |       | ınt (RM) |       | Net Contribu     | Net Contributions by Market Share (%) |       |       |       |       |
|--------------------------------|-------|-------|-------|----------|-------|------------------|---------------------------------------|-------|-------|-------|-------|
| Line of Business               | 2010  | 2011  | 2012  | 2013     | 2014  | Line of Business | 2010                                  | 2011  | 2012  | 2013  | 2014  |
|                                | 2     | 2     | -     | 4        |       |                  |                                       |       |       |       |       |
| MHI                            | ۷۲    | Z     |       | 4        | 4     | MHI              | 0.20                                  |       |       |       | 0.25  |
| MAT                            | 6     | 9     | 9     | 6        | 6     | MAT              | 0.56                                  | 0.76  | 0.70  | 0.45  | 0.42  |
| Miscellaneous *                | 50    | 55    | 57    | 57       | 60    | Miscellaneous *  | 4.89                                  | 4.72  | 4.33  | 4.07  | 3.91  |
| PA                             | 100   | 118   | 122   | 157      | 183   | PA               | 9.81                                  | 10.17 | 9.33  | 11.22 | 11.83 |
| Fire                           | 170   | 156   | 198   | 221      | 231   | Fire             | 16.79                                 | 13.48 | 15.10 | 15.79 | 14.94 |
| Motor                          | 688   | 819   | 922   | 955      | 1,060 | Motor            | 67.75                                 | 70.68 | 70.20 | 68.21 | 68.64 |
| Total                          | 1,016 | 1,159 | 1,313 | 1,401    | 1,544 |                  |                                       |       |       |       |       |

\* Miscellaneous includes Bonds, Contractor's All Risks & Engineering, Liabilities, Others, Workmen's Compensation & Employers' Liability

Note:

1. The above information is based on aggregate calendar year statistics from January to December (unaudited)

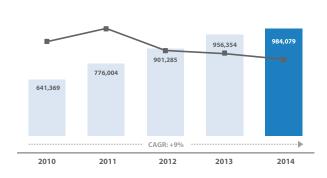
### **GENERAL TAKAFUL'S EARNED CONTRIBUTIONS AND LOSS RATIO**

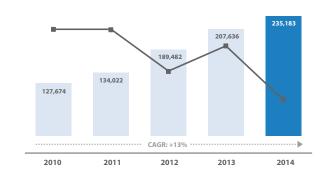


Fire

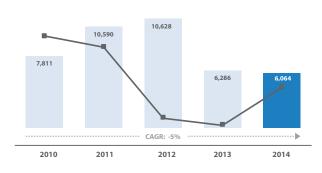
(RM thousand) 2010 - 2014

Total Motor (RM thousand) 2010 - 2014

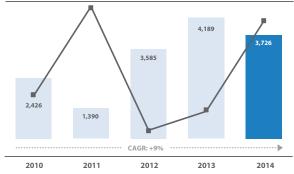




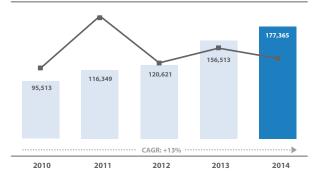
Marine, Aviation and Transit (RM thousand) 2010 - 2014

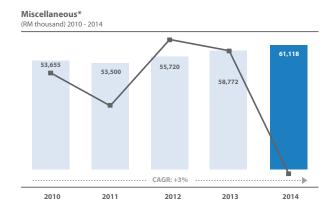


(RM thousand) 2010 - 2014



Personal Accident (RM thousand) 2010 - 2014





\* Miscellaneous includes Bonds, Contractor's All Risks & Engineering, Liabilities, Others, Workmen's Compensation & Employers' Liability

#### Notes:

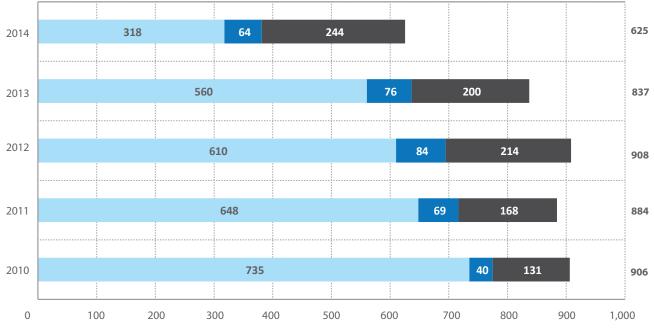
1. The above information is based on aggregate calendar year statistics from January to December (unaudited) 2. Bar Chart represents earned contributions; line chart represents loss ratio

# **CERTIFICATES BY LINE OF BUSINESS**

#### **NEW CERTIFICATES ISSUED =**

#### No. of New Certification Issued

(thousand) 2010 - 2014



Individual Ordinary Family

■ Group Ordinary Family ■ Annuity ■ Investment-Linked

| Line of Business                      | 2010                   | 2011      | 2012      | 2013      | 2014      |
|---------------------------------------|------------------------|-----------|-----------|-----------|-----------|
| New Certification Issued - No. of Cei | rtificate (thousand)   |           |           |           |           |
| Individual Ordinary Family            | 735                    | 648       | 610       | 560       | 318       |
| Group Ordinary Family                 | 40                     | 69        | 84        | 76        | 64        |
| Annuity                               | 0                      | 0         | 0         | 0         | 0         |
| nvestment-Linked                      | 131                    | 168       | 214       | 200       | 244       |
| Total No. of Certificate              | 906                    | 884       | 908       | 837       | 625       |
| New Certification Issued - No. of Cer | tificate in Percentage | (%)       |           |           |           |
| Individual Ordinary Family            | 81.12                  | 73.27     | 67.17     | 66.97     | 50.82     |
| Group Ordinary Family                 | 4.37                   | 7.75      | 9.29      | 9.11      | 10.18     |
| Annuity                               | 0.00                   | 0.00      | 0.00      | 0.00      | 0.00      |
| Investment-Linked                     | 14.51                  | 18.98     | 23.54     | 23.92     | 39.00     |
| New Certification Issued - Contribut  | tions in Amount (RM t  | housand)  |           |           |           |
| Individual Ordinary Family            | 1,367,026              | 1,172,065 | 1,522,973 | 1,341,738 | 1,022,441 |
| Group Ordinary Family                 | 817,218                | 1,012,200 | 1,453,571 | 1,712,380 | 1,629,521 |
| Annuity                               | 0                      | 0         | 0         | 0         | 0         |
| nvestment-Linked                      | 402,698                | 510,917   | 592,224   | 509,375   | 795,821   |
| Total Amount Contributed              | 2,586,942              | 2,695,183 | 3,568,769 | 3,563,493 | 3,447,783 |

#### 2014 Market Share of New Certificate Issued

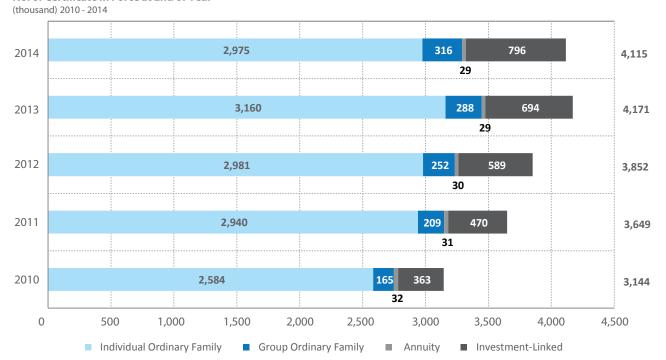


Note:

1. The above information is based on aggregate calendar year statistics from January to December (unaudited)

#### **CERTIFICATES IN FORCE**

#### No. of Certificate In Force at End of Year



| Line of Business                       | 2010                    | 2011              | 2012      | 2013      | 2014      |
|--|-------------------------|-------------------|-----------|-----------|-----------|
| Certificates In Force at End of Year - |                         |                   |           |           |           |
| Individual Ordinary Family             | 2,584                   | 2,940             | 2,981     | 3,160     | 2,975     |
| Group Ordinary Family                  | 165                     | 209               | 252       | 288       | 316       |
| Annuity                                | 32                      | 31                | 30        | 29        | 29        |
| Investment-Linked                      | 363                     | 470               | 589       | 694       | 796       |
| Total No. of Certificate               | 3,144                   | 3,649             | 3,852     | 4,171     | 4,115     |
| Certificates In Force at End of Year - | No. of Certificate in P | ercentage (%)     |           |           |           |
| Individual Ordinary Family             | 82.18                   | 80.55             | 77.38     | 75.76     | 72.29     |
| Group Ordinary Family                  | 5.24                    | 5.72              | 6.54      | 6.90      | 7.68      |
| Annuity                                | 1.03                    | 0.86              | 0.78      | 0.70      | 0.69      |
| Investment-Linked                      | 11.54                   | 12.87             | 15.29     | 16.65     | 19.33     |
| Certificates In Force at End of Year - | Contribution in Amo     | unt (RM thousand) |           |           |           |
| Individual Ordinary Family             | 1,104,623               | 1,194,402         | 1,114,346 | 1,196,709 | 916,644   |
| Group Ordinary Family                  | 803,990                 | 894,487           | 151,315   | 146,994   | 137,280   |
| Annuity                                | 0                       | 0                 | 0         | 0         | 0         |
| Investment-Linked                      | 638,187                 | 827,270           | 1,091,541 | 1,311,760 | 1,578,345 |
| Total Amount Contributed               | 2,546,800               | 2,916,159         | 2,357,203 | 2,655,462 | 2,632,269 |

#### 2014 Market Share of Certificates In Force at End of Year



Note:

1. The above information is based on aggregate calendar year statistics from January to December (unaudited)

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# General Insurance



#### **GENERAL INSURANCE**

# **REVENUE ACCOUNT (INCOME) (RM)**

|                  |                        | Opening Reserves      |                   |                   |  |
|------------------|------------------------|-----------------------|-------------------|-------------------|--|
| Company          | Premium<br>Liabilities | Claims<br>Liabilities | Other<br>Reserves | Premiums<br>(Net) |  |
|                  |                        |                       |                   |                   |  |
| ACE JERNEH       | 251,888,359            | 352,480,100           | 0                 | 619,389,671       |  |
| AIA              | 340,575,366            | 214,498,774           | 0                 | 468,899,141       |  |
| AIG              | 238,668,662            | 281,455,707           | 0                 | 562,917,972       |  |
| ALLIANZ GENERAL  | 604,325,995            | 1,233,139,791         | 0                 | 1,630,295,716     |  |
| AMGENERAL        | 688,405,041            | 1,202,490,702         | 0                 | 1,833,880,274     |  |
| AXA              | 328,410,156            | 585,705,443           | 0                 | 936,116,777       |  |
| BERJAYA          | 196,892,397            | 358,896,588           | 0                 | 490,529,272       |  |
| ETIQA            | 262,613,312            | 372,590,030           | 0                 | 488,668,962       |  |
| LONPAC           | 335,781,784            | 299,578,185           | 0                 | 649,444,937       |  |
| MCIS             | 123,078,500            | 363,891,980           | 0                 | 172,413,093       |  |
| MSIG             | 519,909,637            | 678,274,571           | 0                 | 1,203,020,199     |  |
| MULTI-PURPOSE    | 144,352,466            | 260,323,548           | 0                 | 347,792,417       |  |
| OAC              | 113,272,617            | 210,643,220           | 0                 | 271,165,412       |  |
| P & O            | 171,350,185            | 385,703,487           | 0                 | 333,656,765       |  |
| PACIFIC          | 71,642,000             | 123,793,000           | 0                 | 153,450,425       |  |
| PROGRESSIVE      | 51,189,305             | 123,844,469           | 0                 | 91,552,696        |  |
| PRUDENTIAL       | 17,210,787             | 49,305,907            | 0                 | 33,460,685        |  |
| QBE              | 81,016,153             | 136,567,177           | 0                 | 212,879,054       |  |
| RHB              | 150,010,969            | 247,348,309           | 0                 | 380,343,244       |  |
| TOKIO MARINE     | 378,531,632            | 603,678,604           | 0                 | 852,404,293       |  |
| TUNE             | 66,300,000             | 176,225,000           | 0                 | 168,919,529       |  |
| UNI.ASIA GENERAL | 329,503,746            | 575,174,903           | 0                 | 681,808,189       |  |
| ZURICH           | 216,674,184            | 348,313,298           | 0                 | 518,029,696       |  |
| Total (Industry) | 5,681,603,253          | 9,183,922,793         | 0                 | 13,101,038,419    |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

- 1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).
- 2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).

3. Figures for Uni.Asia General Insurance Berhad are from April 2013 to December 2014 (21 months).

| Net<br>Investment<br>Income | Transfer from<br>Shareholders' /<br>Working Fund | Profits on<br>Disposal of<br>Assets | Miscellaneous<br>Income | Total<br>Income | Total Income<br>Previous Year |
|-----------------------------|--|-------------------------------------|-------------------------|-----------------|-------------------------------|
|                             |  |                                     |                         |                 |                               |
| 41,938,559                  | 0  | 4,032,063                           | 10,610,872              | 1,280,339,624   | 1,139,353,459                 |
| 24,574,006                  | 0  | 0                                   | 964,959                 | 1,049,512,246   | 1,138,681,674                 |
| 38,692,524                  | 0  | 242,614                             | 863,678                 | 1,122,841,157   | 1,016,370,154                 |
| 124,452,489                 | 0  | 181,825                             | 9,264,097               | 3,601,659,913   | 3,138,201,779                 |
| 126,687,140                 | 0  | 6,159,564                           | 17,323,342              | 3,874,946,063   | 0                             |
| 57,229,427                  | 0  | 2,299,345                           | 1,316,497               | 1,911,077,645   | 1,528,783,577                 |
| 36,181,671                  | 0  | 9,270,868                           | 5,461,236               | 1,097,232,032   | 1,003,367,943                 |
| 30,487,144                  | 0  | 16,665,172                          | 4,751,485               | 1,175,776,105   | 1,187,856,270                 |
| 35,502,933                  | 0  | 3,911,812                           | 4,726,184               | 1,328,945,835   | 1,220,266,903                 |
| 28,575,411                  | 0  | 5,621,240                           | 11,046,181              | 704,626,405     | 386,204,819                   |
| 81,417,225                  | 0  | 21,366,572                          | 7,794,220               | 2,511,782,424   | 2,363,850,012                 |
| 26,038,320                  | 0  | 8,280,993                           | 17,042,794              | 803,830,538     | 701,205,989                   |
| 22,126,158                  | 0  | 3,377,137                           | 4,271,884               | 624,856,428     | 608,417,005                   |
| 28,883,226                  | 0  | 445,464                             | 852,010                 | 920,891,137     | 917,681,906                   |
| 11,356,171                  | 0  | 2,177,252                           | 5,597,688               | 368,016,536     | 332,642,396                   |
| 12,937,430                  | 0  | 4,188,950                           | 4,806,405               | 288,519,255     | 270,682,441                   |
| 5,536,118                   | 0  | 0                                   | 710,017                 | 106,223,514     | 91,453,891                    |
| 10,228,517                  | 0  | 3,165,409                           | 111,458                 | 443,967,768     | 362,433,468                   |
| 26,467,700                  | 0  | 10,713,614                          | 6,405,513               | 821,289,349     | 718,619,510                   |
| 65,766,496                  | 0  | 0                                   | 10,900,828              | 1,911,281,853   | 1,879,258,155                 |
| 13,978,587                  | 0  | 6,842,756                           | 12,223,334              | 444,489,206     | 431,368,709                   |
| 54,048,003                  | 0  | 144,330                             | 33,080,044              | 1,673,759,215   | 790,917,203                   |
| 29,626,931                  | 0  | 1,618,054                           | 6,558,703               | 1,120,820,866   | 1,100,177,294                 |
|                             |  |                                     |                         |                 |                               |
| 932,732,186                 | 0  | 110,705,034                         | 176,683,429             | 29,186,685,114  | 22,327,794,557                |

# GENERAL INSURANCE REVENUE ACCOUNT (OUTGO) (RM)

| Company          | Net Claims<br>Paid | Net<br>Commissions | Management<br>Expenses* | Loss on<br>Dispossal<br>Assets | Impairment<br>Loss | Taxes       |  |
|------------------|--------------------|--------------------|-------------------------|--------------------------------|--------------------|-------------|--|
| ACE JERNEH       | 219,046,964        | 62,004,177         | 169,842,297             | 68,513                         | 0                  | 59,711,050  |  |
| ALA              | 256,080,545        | 74.091.957         | 103,334,953             | 2,149,934                      | 0                  | 13,092,204  |  |
| AIG              | 238,275,927        | 64,155,944         | 150,407,821             | 74,268                         | 569,566            | 23,775,531  |  |
| ALLIANZ GENERAL  | 829,901,419        | 169,461,290        | 263,075,663             | 119,432                        | 0                  | 88,107,627  |  |
| AMGENERAL        | 1,029,111,610      | 201,626,570        | 318,466,575             | 1,900                          | 133,937            | 57,532,836  |  |
| AXA              | 393,152,552        | 92,355,365         | 169,516,177             | 46,016                         | 471,029            | 29,916,635  |  |
| BERJAYA          | 253,533,387        | 43,488,618         | 80,665,819              | 0                              | 0                  | 13,841,301  |  |
| ETIQA            | 255,200,174        | 28,779,523         | 135,917,602             | 764,389                        | 1,622,204          | 26,836,053  |  |
| LONPAC           | 226,644,667        | 43,518,526         | 106,238,161             | 0                              | 0                  | 58,596,000  |  |
| MCIS             | 112,655,579        | 10,951,168         | 42,261,771              | 1,404,183                      | 228,910            | 534,530     |  |
| MSIG             | 627,594,772        | 126,435,213        | 195,257,618             | 13,659,642                     | 4,231,456          | 64,821,331  |  |
| MULTI-PURPOSE    | 161,968,566        | 35,026,007         | 74,857,433              | 0                              | 0                  | 20,869,628  |  |
| OAC              | 133,355,545        | 28,590,718         | 63,441,031              | 1,463,457                      | 0                  | 17,370,307  |  |
| P & O            | 206,859,945        | 26,973,712         | 53,869,869              | 75,650                         | 1,854,606          | 18,811,197  |  |
| PACIFIC          | 72,863,710         | 16,296,256         | 35,248,119              | 41,140                         | 0                  | 1,424,346   |  |
| PROGRESSIVE      | 56,887,637         | 4,043,499          | 26,423,862              | 21,913                         | 0                  | 1,732,218   |  |
| PRUDENTIAL       | 17,838,295         | 5,351,050          | 4,396,017               | 20                             | 0                  | 26,934      |  |
| QBE              | 70,374,918         | 36,466,384         | 45,298,289              | 3,814                          | 8,916              | 4,588,112   |  |
| RHB              | 155,516,256        | 34,865,140         | 75,525,297              | 0                              | 0                  | 19,699,030  |  |
| TOKIO MARINE     | 492,899,899        | 78,128,791         | 164,548,435             | 3,088,389                      | 0                  | 35,439,566  |  |
| TUNE             | 87,665,950         | 14,083,271         | 41,515,152              | 1,102,131                      | 505,898            | 5,077,292   |  |
| UNI.ASIA GENERAL | 333,794,401        | 40,953,791         | 137,631,975             | 28,107                         | 4,471              | 31,895,797  |  |
| ZURICH           | 233,457,716        | 61,994,468         | 120,267,924             | 319,936                        | 1,455,000          | 14,268,246  |  |
| Total (Industry) | 6,464,680,434      | 1,299,641,438      | 2,578,007,860           | 24,432,834                     | 11,085,993         | 607,967,771 |  |

\* Management Expenses from Revenue Account (Excluding Bad & Doubtful Debts)

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

- 1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).
- 2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).
- 3. Figures for Uni.Asia General Insurance Berhad are from April 2013 to December 2014 (21 months).

|  |  | Closing Reserves   |                   |  |  |   |
|--|--|--|-------------------|--|--|---|
| Other<br>Outgo                                     | Claims<br>Liabilities                                      | Premium<br>Liabilities                                   | Other<br>Reserves | Transfer to Income<br>Statement/Head<br>Office Account | Total<br>Outgo   | Total Outgo<br>Previous Year  |
| 5,028,371<br>10,514,496<br>4,027,953<br>14,549,704 | 345,281,162<br>227,649,941<br>324,213,285<br>1,325,065,131 | 277,501,347<br>329,563,384<br>260,954,450<br>671,959,521 | 0<br>0<br>0       | 141,855,743<br>33,034,832<br>56,386,412<br>239,420,126 | 1,280,339,624<br>1,049,512,246<br>1,122,841,157<br>3,601,659,913 | 1,139,353,459<br>1,138,681,674<br>1,016,370,154<br>3,138,201,779              |
| 64,595,393<br>4,390,481<br>1,648,226<br>3,993,646  | 1,323,769,290<br>707,703,957<br>396,676,428<br>382,612,604 | 704,442,894<br>411,424,886<br>231,591,349<br>266,816,484 | 0<br>0<br>0<br>0  | 175,265,058<br>102,100,547<br>75,786,904<br>73,233,426 | 3,874,946,063<br>1,911,077,645<br>1,097,232,032                  | 0<br>1,528,783,577<br>1,003,367,943   |
| 681,235<br>4,722,649<br>4,298,175<br>6,966,419     | 336,128,219<br>393,840,301<br>697,313,911                  | 368,941,991<br>120,462,495<br>563,976,729                | 0<br>0<br>0<br>0  | 188,197,036<br>17,564,819<br>214,193,577<br>50,354,969 | 1,175,776,105<br>1,328,945,835<br>704,626,405<br>2,511,782,424   | 1,187,856,270<br>1,220,266,903<br>386,204,819<br>2,363,850,012<br>701,205,989 |
| 643,182<br>6,928,253<br>8,978,110                  | 292,599,292<br>210,982,061<br>401,534,026<br>148,526,000   | 161,188,224<br>113,293,912<br>155,273,942<br>80,700,000  | 0<br>0<br>0       | 55,716,215<br>48,709,937<br>3,938,855                  | 803,830,538<br>624,856,428<br>920,891,137<br>368,016,536         | 608,417,005<br>917,681,906<br>332,642,396                                     |
| 6,546,326<br>1,041,757<br>940,763<br>17,319,920    | 127,147,895<br>60,300,493<br>170,607,378<br>273,313,690    | 48,445,805<br>17,260,241<br>102,698,606<br>170,272,840   | 0<br>0<br>0       | 17,270,100<br>8,707<br>12,980,588<br>74,777,176        | 288,519,255<br>106,223,514<br>443,967,768<br>821,289,349         | 270,682,441<br>91,453,891<br>362,433,468<br>718,619,510                       |
| 6,055,257<br>2,255,493<br>7,869,433<br>1,943,118   | 598,639,206<br>193,055,000<br>641,750,900<br>380,042,277   | 396,461,959<br>75,237,000<br>364,528,114<br>248,081,701  | 0<br>0<br>0<br>0  | 136,020,351<br>23,992,019<br>115,302,226<br>58,990,480 | 1,911,281,853<br>444,489,206<br>1,673,759,215<br>1,120,820,866   | 1,879,258,155<br>431,368,709<br>790,917,203<br>1,100,177,294                  |
| 185,938,360  | 9,958,752,447  | 6,141,077,874  | 0                 | 1,915,100,103  | 29,186,685,114   | 22,327,794,557  |

## LIABILITY OF INSURANCE FUNDS (RM)

|                  | Insurance              | Funds ——          |                       |                           |   |  |
|------------------|------------------------|-------------------|-----------------------|---------------------------|---|--|
| Company          | Premium<br>Liabilities | Other<br>Reserves | Claims<br>Liabilities | Provision for<br>Taxation | Amount Due to<br>Clients /<br>Intermediaries /<br>Reinsurance |  |
| ACE JERNEH       | 277,501,347            | 0                 | 345,281,162           | 24,951,253                | 77,955,652  |  |
| AIA              | 329,563,384            | 0                 | 227,649,941           | 4,832,014                 | 29,482,586  |  |
| AIG              | 260,954,450            | 0                 | 324,213,285           | 0                         | 74,118,618  |  |
| ALLIANZ GENERAL  | 671,959,521            | 0                 | 1,325,065,131         | 8,722,004                 | 126,666,253   |  |
| AMGENERAL        | 704,442,894            | 0                 | 1,323,769,290         | 0                         | 75,507,558  |  |
| AXA              | 411,424,886            | 0                 | 707,703,957           | 8,889,685                 | 165,861,150   |  |
| BERJAYA          | 231,591,349            | 0                 | 396,676,428           | 0                         | 62,169,014  |  |
| ETIQA            | 266,816,484            | 0                 | 382,612,604           | 16,512,864                | 334,683,405   |  |
| LONPAC           | 368,941,991            | 0                 | 336,128,219           | 13,043,665                | 87,030,905  |  |
| MCIS             | 120,462,495            | 0                 | 393,840,301           | 360,131                   | 60,609,813  |  |
| MSIG             | 563,976,729            | 0                 | 697,313,911           | 8,315,000                 | 118,241,852   |  |
| MULTI-PURPOSE    | 161,188,224            | 0                 | 292,599,292           | 7,441,214                 | 112,143,290   |  |
| OAC              | 113,293,912            | 0                 | 210,982,061           | 10,259,262                | 54,381,885  |  |
| P & O            | 155,273,942            | 0                 | 401,534,026           | 3,586,604                 | 11,487,634  |  |
| PACIFIC          | 80,700,000             | 0                 | 148,526,000           | 0                         | 41,261,410  |  |
| PROGRESSIVE      | 48,445,805             | 0                 | 127,147,895           | 0                         | 27,442,009  |  |
| PRUDENTIAL       | 17,260,241             | 0                 | 60,300,493            | 862,387                   | 655,160   |  |
| QBE              | 102,698,606            | 0                 | 170,607,378           | 0                         | 36,378,916  |  |
| RHB              | 170,272,840            | 0                 | 273,313,690           | 6,627,043                 | 50,217,156  |  |
| TOKIO MARINE     | 396,461,959            | 0                 | 598,639,206           | 0                         | 93,013,511  |  |
| TUNE             | 75,237,000             | 0                 | 193,055,000           | 0                         | 82,394,831  |  |
| UNI.ASIA GENERAL | 364,528,114            | 0                 | 641,750,900           | 2,964,234                 | 128,771,780   |  |
| ZURICH           | 248,081,701            | 0                 | 380,042,277           | 1,848,208                 | 71,501,730  |  |
| Total (Industry) | 6,141,077,874          | 0                 | 9,958,752,447         | 119,215,568               | 1,921,976,118   |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

- 1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).
- 2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).

| Total<br>Liabilities<br>Previous<br>Year | Total<br>Liabilities | Reserves for<br>Insurance<br>Funds | Amount Due to<br>Shareholders' Fund /<br>Head Office<br>Account | Other<br>Liability |
|--|----------------------|------------------------------------|---|--------------------|
|  |                      |                                    |   |                    |
| 1,313,034,086                            | 1,512,239,201        | (763,292)                          | 653,705,022   | 133,608,057        |
| 692,253,294                              | 670,820,250          | (806,834)                          | 63,378,060  | 16,721,099         |
| 1,069,274,817                            | 1,118,964,268        | 9,972,789                          | 406,008,498   | 43,696,628         |
| 3,278,857,550                            | 3,717,670,456        | 0                                  | 1,367,708,535   | 217,549,012        |
| 0  | 3,351,057,077        | 0                                  | 1,025,027,959   | 222,309,376        |
| 1,570,557,533                            | 1,863,008,331        | 21,409,337                         | 480,327,998   | 67,391,318         |
| 1,186,890,220                            | 1,348,311,013        | 32,535,167                         | 580,084,681   | 45,254,374         |
| 1,020,104,346                            | 1,131,389,882        | 0                                  | 64,751,870  | 66,012,655         |
| 1,223,722,215                            | 1,296,935,331        | 0                                  | 407,316,197   | 84,474,354         |
| 521,368,101                              | 1,075,426,934        | 0                                  | 485,321,458   | 14,832,736         |
| 2,440,911,537                            | 2,626,566,814        | 0                                  | 1,142,687,416   | 96,031,906         |
| 860,209,531                              | 968,283,811          | 0                                  | 342,961,600   | 51,950,191         |
| 635,663,089                              | 663,214,101          | 0                                  | 240,292,840   | 34,004,141         |
| 877,890,410                              | 889,363,850          | 0                                  | 240,792,574   | 76,689,070         |
| 399,351,633                              | 441,949,910          | 0                                  | 160,558,000   | 10,904,500         |
| 451,093,791                              | 450,693,158          | 0                                  | 210,200,295   | 37,457,154         |
| 124,784,578                              | 137,941,470          | 0                                  | 56,391,104  | 2,472,085          |
| 424,278,558                              | 511.620.421          | 0                                  | 179,447,820   | 22,487,701         |
| 813,110,073                              | 908,389,028          | (796,491)                          | 372,185,893   | 36,568,897         |
| 2,012,740,436                            | 2,074,751,250        | (1,231,333)                        | 852,697,655   | 135,170,252        |
| 574,771,908                              | 599,674,241          | 0                                  | 217,682,975   | 31,304,435         |
| 945,964,555                              | 2,071,564,550        | (3,575,909)                        | 802,954,949   | 134,170,482        |
| 875,948,965                              | 861,869,253          | 2,999,803                          | 59,361,325  | 98,034,209         |
| 23,312,781,226                           | 30,291,704,600       | 59,743,237                         | 10,411,844,724  | 1,679,094,632      |

# ASSETS OF INSURANCE FUNDS (RM)

|                  |                                     |            |  | Investments                       |               |                          |  |
|------------------|-------------------------------------|------------|--|-----------------------------------|---------------|--------------------------|--|
| Company          | Property,<br>Plant and<br>Equipment | Loans      | Malaysian<br>Government<br>Papers /<br>Guaranteed<br>Loans | Corporate /<br>Debt<br>Securities | Others        | Investment<br>properties |  |
| ACE JERNEH       | 61.000.020                          | 0          | 520.070.050  | 401 000 122                       | 0             | 0                        |  |
| ALE JERNEH       | 61,998,938<br>649,897               | 0          | 529,878,950<br>66,472,550                                  | 491,099,132<br>372,374,522        | 0             | 0                        |  |
| AIA              | 6,269,043                           | 54,849     | 195,772,395  | 572,574,522<br>605,481,511        | 8,792,453     | 0                        |  |
| ALLIANZ GENERAL  | 99,167,023                          | 4,398,813  | 1,558,522,561  | 1,548,866,898                     | 121,072,488   | 0                        |  |
| AMGENERAL        | 158,214,374                         | 14,044,276 | 0  | 32,056,001                        | 2,541,939,739 | 13,688,389               |  |
| AXA              | 22,290,940                          | 781,621    | 685,586,800  | 492,290,383                       | 0             | 0                        |  |
| BERJAYA          | 104,417,698                         | 8,611      | 39,955,960   | 286,992,404                       | 527,211,925   | 23,153,000               |  |
| ETIQA            | 68,753,979                          | 3,187,053  | 94,355,450   | 390,793,969                       | 14,083,880    | 1,014,000                |  |
| LONPAC           | 6,990,116                           | 46,530,887 | 69,756,526   | 226,038,759                       | 30,138,873    | 0                        |  |
| MCIS             | 1,115,226                           | 0          | 425,055,255  | 312,241,942                       | 37,171,489    | 0                        |  |
| MSIG             | 20,544,634                          | 414,449    | 268,957,858  | 443,315,241                       | 245,463,082   | 150,526                  |  |
| MULTI-PURPOSE    | 7,928,816                           | 15,085     | 0  | 83,567,967                        | 183,014,112   | 9,696,268                |  |
| OAC              | 21,771,360                          | 1,625,354  | 104,049,778  | 347,418,679                       | 17,494,475    | 0                        |  |
| P & O            | 20,780,525                          | 0          | 0  | 22,824,618                        | 12,249,190    | 840,000                  |  |
| PACIFIC          | 1,821,689                           | 16,117     | 15,082,500   | 40,833,642                        | 132,400,389   | 0                        |  |
| PROGRESSIVE      | 11,730,029                          | 0          | 1,011,450  | 119,877,192                       | 120,581,319   | 0                        |  |
| PRUDENTIAL       | 680,252                             | 0          | 0  | 40,497,067                        | 0             | 0                        |  |
| QBE              | 9,938,520                           | 0          | 110,422,500  | 0                                 | 0             | 370,000                  |  |
| RHB              | 10,579,492                          | 68,078     | 0  | 127,579,524                       | 518,886,075   | 0                        |  |
| TOKIO MARINE     | 19,126,237                          | 5,472,286  | 0  | 146,348,448                       | 885,148,995   | 0                        |  |
| TUNE             | 7,537,708                           | 505,038    | 0  | 37,862,696                        | 316,870,751   | 2,352,017                |  |
| UNI.ASIA GENERAL | 129,274,570                         | 521,615    | 0  | 301,895,361                       | 0             | 90,880,010               |  |
| ZURICH           | 6,439,980                           | 271,453    | 113,874,529  | 327,066,785                       | 203,703,089   | 12,148,480               |  |
| Total (Industry) | 798,021,046                         | 77,915,585 | 4,278,755,062  | 6,797,322,741                     | 5,916,222,324 | 154,292,690              |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

- 1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).
- 2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).
- 3. Figures for Uni.Asia General Insurance Berhad are from April 2013 to December 2014 (21 months).

| Cash and<br>Deposits | Amount Due from<br>Clients /<br>Intermediaries /<br>Reinsurers | Other<br>Assets | Foreign<br>Assets | Total<br>Assets | Total<br>Assets<br>Previous<br>Year |
|----------------------|--|-----------------|-------------------|-----------------|-------------------------------------|
|                      |  |                 |                   |                 |                                     |
| 172,414,251          | 157,328,290  | 99,519,640      | 0                 | 1,512,239,201   | 1,313,034,086                       |
| 29,002,511           | 127,642,528  | 74,678,242      | 0                 | 670,820,250     | 692,253,294                         |
| 140,445,666          | 78,072,092   | 84,076,259      | 0                 | 1,118,964,268   | 1,069,274,817                       |
| 100,662,756          | 139,848,994  | 145,130,923     | 0                 | 3,717,670,456   | 3,278,857,550                       |
| 394,072,991          | 85,872,753   | 111,168,554     | 0                 | 3,351,057,077   | 0                                   |
| 388,947,718          | 175,448,932  | 97,661,937      | 0                 | 1,863,008,331   | 1,570,557,533                       |
| 230,190,279          | 61,196,989   | 72,537,577      | 2,646,570         | 1,348,311,013   | 1,186,890,220                       |
| 166,896,767          | 313,281,531  | 79,023,253      | 0                 | 1,131,389,882   | 1,020,104,346                       |
| 747,345,844          | 97,334,788   | 72,799,538      | 0                 | 1,296,935,331   | 1,223,722,215                       |
| 133.097.950          | 35,607,227   | 131,137,845     | 0                 | 1,075,426,934   | 521,368,101                         |
| 1,392,271,543        | 133,430,773  | 122,018,708     | 0                 | 2,626,566,814   | 2,440,911,537                       |
| 466,975,067          | 148,996,116  | 65,408,804      | 2,681,576         | 968,283,811     | 860,209,531                         |
| 42,670,529           | 53,207,800   | 74,976,126      | 0                 | 663,214,101     | 635,663,089                         |
| 742,274,460          | 23,248,333   | 67,146,724      | 0                 | 889,363,850     | 877,890,410                         |
| 139,850,729          | 33,961,727   | 77,983,117      | 0                 | 441,949,910     | 399,351,633                         |
| 105,659,098          | 21,949,333   | 69,884,737      | 0                 | 450,693,158     | 451,093,791                         |
| 40,991,204           | 0  | 55,772,947      | 0                 | 137,941,470     | 124,784,578                         |
| 260,537,644          | 60,593,354   | 69,758,403      | 0                 | 511,620,421     | 424,278,558                         |
| 106,195,280          | 72,054,231   | 73,026,348      | 0                 | 908,389,028     | 813,110,073                         |
| 764,915,298          | 171,326,907  | 82,413,079      | 0                 | 2,074,751,250   | 2,012,740,436                       |
| 81,921,569           | 71,018,904   | 81,605,558      | 0                 | 599,674,241     | 574,771,908                         |
| 1,322,497,556        | 73,211,782   | 153,283,656     | 0                 | 2,071,564,550   | 945,964,555                         |
| 54,377,082           | 71,813,242   | 72,174,613      | 0                 | 861,869,253     | 875,948,965                         |
|                      |  |                 |                   |                 |                                     |
| 8,024,213,792        | 2,206,446,626  | 2,033,186,588   | 5,328,146         | 30,291,704,600  | 23,312,781,226                      |

## **GROSS DIRECT PREMIUMS (RM)**

| Company          | Aviation    | Cargo       | Marine<br>Hull | Offshore<br>Oil-Related | Fire          | Motor<br>'Act' | Motor<br>'Others' |  |
|------------------|-------------|-------------|----------------|-------------------------|---------------|----------------|-------------------|--|
|                  |             |             |                |                         |               |                |                   |  |
| ACE JERNEH       | 102,411     | 43,996,626  | 18,790,189     | 5,236,371               | 115,985,281   | 29,898,398     | 222,634,043       |  |
| AIA              | 0           | 0           | 0              | 0                       | 27,465,234    | 12,097,608     | 42,334,809        |  |
| AIG              | 3,704,682   | 20,600,183  | 0              | 0                       | 90,271,368    | 16,493,898     | 238,973,629       |  |
| ALLIANZ GENERAL  | 3,725,241   | 43,357,487  | 11,617,789     | 1,985,837               | 326,669,838   | 116,333,611    | 1,156,969,948     |  |
| AMGENERAL        | 777         | 12,637,776  | 3,570,447      | 0                       | 106,645,101   | 157,490,670    | 1,491,940,767     |  |
| AXA              | (537,556)   | 37,219,444  | 26,625,969     | 0                       | 135,605,154   | 47,058,740     | 535,508,225       |  |
| BERJAYA          | 4,040,080   | 17,691,996  | 2,620,685      | 0                       | 89,487,014    | 33,889,686     | 297,969,617       |  |
| ETIQA            | 151,584,258 | 22,833,747  | 61,721,454     | 504,987,502             | 184,806,566   | 27,351,675     | 223,487,941       |  |
| LONPAC           | 1,734,538   | 26,100,904  | 3,890,723      | 63,308,300              | 423,700,112   | 29,560,610     | 224,004,618       |  |
| MCIS             | 0           | 8,737,415   | 21,276,543     | 3,815,384               | 28,361,406    | 24,216,925     | 87,890,822        |  |
| MSIG             | 0           | 91,574,611  | 5,423,095      | 0                       | 371,111,024   | 48,220,617     | 624,777,142       |  |
| MULTI-PURPOSE    | 8,627,501   | 14,176,144  | 3,911,079      | 67,392,830              | 122,486,992   | 17,059,624     | 130,335,581       |  |
| OAC              | 0           | 9,456,248   | 13,971,765     | 0                       | 114,412,829   | 15,950,844     | 87,166,371        |  |
| P & O            | 0           | 21,719      | 13,126,414     | 0                       | 1,472,484     | 138,451,090    | 264,507,535       |  |
| PACIFIC          | 627,063     | 2,349,678   | 28,217,564     | 0                       | 40,910,033    | 25,107,794     | 42,154,033        |  |
| PROGRESSIVE      | 9,499,648   | 3,511,239   | 2,743,296      | 0                       | 24,893,560    | 4,808,056      | 39,767,907        |  |
| PRUDENTIAL       | 0           | 0           | 0              | 0                       | 3,331,430     | 10,410,244     | 7,317,946         |  |
| QBE              | 3,296,800   | 19,915,822  | 19,124,126     | 0                       | 80,591,189    | 11,361,832     | 24,441,106        |  |
| RHB              | 0           | 10,102,722  | 9,965,024      | 0                       | 152,544,259   | 35,088,576     | 194,081,659       |  |
| TOKIO MARINE     | 55          | 49,137,253  | 3,316,478      | 0                       | 172,270,524   | 48,587,058     | 554,639,795       |  |
| TUNE             | 891,715     | 26,904,858  | 21,319,179     | 10,597,208              | 52,884,341    | 19,286,727     | 92,726,378        |  |
| UNI.ASIA GENERAL | 1,604,573   | 14,797,317  | 76,544         | 0                       | 100,701,072   | 131,355,588    | 596,082,827       |  |
| ZURICH           | 0           | 8,953,541   | 2,473,380      | 0                       | 82,484,275    | 61,442,057     | 298,755,909       |  |
| Total (Industry) | 188,901,786 | 484,076,730 | 273,781,743    | 657,323,432             | 2,849,091,086 | 1,061,521,928  | 7,478,468,608     |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).

2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).

| Medical<br>and<br>Health | Personal<br>Accident | Bonds      | Contractor's<br>All Risks &<br>Engineering | Liability   | Workmen's<br>Compensation<br>& Employers'<br>Liability | Others      | Total          | Total<br>Previous<br>Year |
|--------------------------|----------------------|------------|--|-------------|--|-------------|----------------|---------------------------|
|                          |                      |            |  |             |  |             |                |                           |
| 89,994,221               | 99,496,841           | 6,758,122  | 24,539,213                                 | 40,436,373  | 30,098,205   | 39,722,013  | 767,688,307    | 679,337,782               |
| 192,566,219              | 228,050,123          | 0          | 300  | 203,871     | 30,241   | 1,210,434   | 503,958,839    | 510,645,895               |
| 18,559,800               | 115,800,543          | 0          | 4,743,257                                  | 63,643,737  | 11,467,108   | 33,031,124  | 617,289,329    | 579,855,706               |
| 39,783,714               | 88,476,451           | 3,883,598  | 107,347,709                                | 95,852,380  | 24,846,420   | 72,662,277  | 2,093,512,300  | 1,937,033,147             |
| 39,429,306               | 85,439,683           | 3,264,777  | 33,442,295                                 | 25,137,100  | 21,636,434   | 38,795,917  | 2,019,431,050  | 0                         |
| 147,359,846              | 53,381,078           | 6,437,071  | 23,433,521                                 | 17,573,774  | 25,200,482   | 52,771,962  | 1,107,637,710  | 941,907,223               |
| 67,841,383               | 17,143,805           | 1,736,465  | 23,215,615                                 | 24,199,691  | 10,000,361   | 26,652,765  | 616,489,163    | 532,237,186               |
| 3,657,747                | 127,229,267          | 126,435    | 37,625,260                                 | 19,740,942  | 3,898,803  | 18,871,102  | 1,387,922,699  | 1,306,623,802             |
| 49,828,081               | 27,887,847           | 9,221,855  | 69,664,028                                 | 44,055,520  | 25,248,727   | 57,861,772  | 1,056,067,635  | 1,008,702,088             |
| 1,145,282                | 10,161,382           | 0          | 7,680,204                                  | 9,435,014   | 1,563,919  | 15,265,229  | 219,549,525    | 180,610,698               |
| 81,094,223               | 69,002,087           | 2,402,608  | 73,216,682                                 | 25,640,697  | 12,442,245   | 70,884,166  | 1,475,789,197  | 1,414,185,158             |
| 41,132,213               | 15,765,110           | 5,086,088  | 37,921,725                                 | 25,795,825  | 7,047,301  | 85,976,438  | 582,714,451    | 535,313,040               |
| 32,470,691               | 42,456,244           | 973,848    | 26,592,938                                 | 11,284,555  | 5,503,259  | 44,563,057  | 404,802,649    | 379,214,892               |
| 254,462                  | 25,059,134           | 75         | 1,039,465                                  | 23,935,860  | 12,598   | 278,010     | 468,158,846    | 514,537,192               |
| 55,100,574               | 6,326,406            | 52,870     | 20,940,954                                 | 5,463,446   | 2,471,233  | 8,680,241   | 238,401,889    | 221,186,663               |
| 10,329,238               | 5,150,868            | 2,095,202  | 18,993,324                                 | 3,924,654   | 3,565,048  | 19,948,072  | 149,230,112    | 156,883,157               |
| 1,525                    | 16,091,505           | 0          | 0  | 0           | 0  | 0           | 37,152,650     | 38,925,489                |
| 3,929,684                | 8,896,935            | 56,804     | 26,746,506                                 | 25,603,057  | 4,077,837  | 24,951,258  | 252,992,956    | 202,692,550               |
| 16,624,891               | 46,336,008           | 1,387,403  | 32,139,529                                 | 14,067,189  | 11,828,676   | 49,958,991  | 574,124,927    | 522,125,938               |
| 57,510,942               | 41,230,789           | 1,429,310  | 35,008,111                                 | 17,671,051  | 14,241,873   | 66,578,613  | 1,061,621,852  | 1,003,920,281             |
| 24,044,981               | 75,028,924           | 1,007,381  | 8,472,008                                  | 7,795,487   | 5,944,040  | 21,463,593  | 368,366,820    | 326,918,740               |
| 7,283,186                | 46,891,747           | 20,683     | 8,147,159                                  | 8,006,842   | 2,154,024  | 21,087,207  | 938,208,769    | 465,658,846               |
| 33,581,985               | 46,100,460           | 5,902,619  | 23,555,013                                 | 23,193,545  | 23,123,409   | 14,786,710  | 624,352,903    | 531,870,155               |
|                          |                      |            |  |             |  |             |                |                           |
| 1,013,524,194            | 1,297,403,237        | 51,843,214 | 644,464,816                                | 532,660,610 | 246,402,243  | 786,000,951 | 17,565,464,578 | 13,990,385,628            |

## **REINSURANCE ACCEPTED PREMIUMS (RM)**

| Company          | Aviation   | Cargo      | Marine<br>Hull | Offshore<br>Oil-Related | Fire        | Motor<br>'Act' | Motor<br>'Others' |  |
|------------------|------------|------------|----------------|-------------------------|-------------|----------------|-------------------|--|
|                  |            |            |                |                         |             |                |                   |  |
| ACE JERNEH       | (6,839)    | 6,884,104  | 767,413        | 10,553,201              | 31,049,939  | 9,645          | 2,263,037         |  |
| AIA              | 0          | 20         | 0              | 0                       | (151)       | 35             | 1                 |  |
| AIG              | 4,170,092  | 1,485,291  | 0              | 13,265,232              | 23,808,802  | 9,983,400      | 3,616,890         |  |
| ALLIANZ GENERAL  | 90,553     | 1,942,575  | 201,624        | 1,460,301               | 20,285,837  | 193,430        | 3,968,117         |  |
| AMGENERAL        | 69,352     | 15,614     | 30,915         | 1,216,798               | 4,109,685   | 71,108         | 728,288           |  |
| AXA              | 0          | 1,506,977  | 311,459        | 0                       | 15,452,297  | 17,341         | 754,223           |  |
| BERJAYA          | 0          | 360,154    | 124,531        | 0                       | 6,766,374   | 0              | 933,987           |  |
| ETIQA            | 10,285     | 198,106    | 41             | 889,978                 | 1,914,054   | 24,552         | 373,278           |  |
| LONPAC           | 84,674     | 299,887    | 16,203         | 3,898,228               | 4,661,804   | 10,623         | 259,495           |  |
| MCIS             | 0          | 50,938     | 144,849        | 1,086,298               | 27,709,251  | 0              | 11,122,214        |  |
| MSIG             | (236)      | 463,173    | 106,771        | 2,079                   | 6,860,226   | 78,074         | 945,988           |  |
| MULTI-PURPOSE    | (118)      | (136,951)  | 8,555          | 1,524,143               | 6,704,531   | 9,423,076      | 3,707,052         |  |
| OAC              | 0          | 1,031,924  | 40,188         | 0                       | 2,873,623   | 1,263          | (692,182)         |  |
| P & O            | 0          | 21,029     | 13,424         | 792,438                 | 363,916     | 3,424          | 5,411             |  |
| PACIFIC          | 0          | 89,456     | 44             | 0                       | 2,823,098   | (135)          | 86,775            |  |
| PROGRESSIVE      | (118)      | 67,359     | 3,349          | 0                       | 2,769,025   | 9,602,644      | 3,192,875         |  |
| PRUDENTIAL       | 0          | 0          | 0              | 0                       | 0           | 0              | 0                 |  |
| QBE              | 5,619,092  | 897,450    | 1,872,077      | 0                       | 15,637,968  | 1,452          | 120,085           |  |
| RHB              | 0          | 13,865     | 10,891         | 0                       | 5,512,708   | (6,000)        | 1,474,836         |  |
| TOKIO MARINE     | 148,611    | 218,337    | 72,705         | 130,728                 | 4,007,961   | (356)          | 842,402           |  |
| TUNE             | (471)      | 165,847    | 1,237          | 2,901,323               | 2,721,608   | 13,893         | 495,526           |  |
| UNI.ASIA GENERAL | (236)      | 29,888     | 31,343         | 1,284,445               | 5,149,282   | 60,481         | 3,200,001         |  |
| ZURICH           | (6,839)    | 451,481    | 156,348        | 0                       | 3,082,160   | 9,782,162      | 3,155,161         |  |
| Total (Industry) | 10,177,802 | 16,056,524 | 3,913,967      | 39,005,192              | 194,263,998 | 39,270,112     | 40,553,460        |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

- 1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).
- 2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).
- 3. Figures for Uni.Asia General Insurance Berhad are from April 2013 to December 2014 (21 months).

| Total<br>Previous<br>Year | Total                   | Others            | Workmen's<br>Compensation<br>& Employers'<br>Liability | Liability         | Contractor's<br>All Risks &<br>Engineering | Bonds      | Personal<br>Accident | Medical<br>and<br>Health |
|---------------------------|-------------------------|-------------------|--|-------------------|--|------------|----------------------|--------------------------|
| 08 810 020                | 07 010 660              | 2 6 1 0 2 2 0     | 690  | 10 201 200        | 12620670                                   | 2,119      | 105 425              | 24 5 20                  |
| 98,819,929<br>(281)       | 87,213,669<br>(228)     | 3,618,338<br>1    | 689<br>2   | 19,301,390<br>0   | 12,630,670<br>0                            | 2,119      | 105,425<br>(136)     | 34,538<br>0              |
| 44,563,876                | (228)<br>62,380,519     | (968)             | 18,862   | 3,017,313         | 2,544,834                                  | 0          | 470,771              | 0                        |
| 38,405,666                | 34,249,419              | 940,862           | 2,014  | 416,736           | 4,684,103                                  | 0          | 63,267               | 0                        |
| 0                         | 10,934,950              | 632,848           | 1,519  | 31,707            | 1,033,036                                  | 0          | 1,962,587            | 1,031,493                |
| 21,325,764                | 27,092,622              | 907,992           | 5,290  | 17,456            | 6,502,242                                  | 285        | 221,442              | 1,395,618                |
| 14,158,651                | 14,040,315              | 361,839           | 214,071  | 3,844,180         | 1,385,827                                  | 205        | 45,422               | 3,930                    |
| 4,264,395                 | 3,687,178               | 85,564            | 871  | 32,883            | 154,961                                    | 466        | 2,139                | 0                        |
| 18,248,000                | 12,578,900              | 192,733           | 4,296  | 1,839,744         | 880,441                                    | 1,816      | 188,876              | 240,080                  |
| 27,687,195                | 45,445,763              | 2,496,061         | 2,169  | 49,551            | 2,126,810                                  | 7,897      | 650,149              | (424)                    |
| 11,477,727                | 10,612,184              | 405,399           | 1,914  | 9,629             | 1,700,429                                  | 5,007      | 33,731               | (424)                    |
| 22,197,008                | 22,230,164              | 254,673           | 44,590   | 25,684            | 642,261                                    | 0          | 32,668               | 0                        |
| E 1 E 7 202               | 4 2 2 4 0 4 2           | 502 520           | 260  | 10.000            | F F 7 0 0 0                                | 1 2 2 1    | (55.004)             | (25.01.0)                |
| 5,157,382                 | 4,334,042               | 583,538           | 260<br>13  | 18,699<br>458     | 557,239                                    | 1,331      | (55,931)             | (25,910)                 |
| 1,340,444                 | 1,407,621<br>6,943,623  | 73,507<br>138,446 |  |                   | 131,216<br>1,150,829                       | 1,113<br>0 | 1,672<br>128,336     | 2,009,740                |
| 7,268,313<br>18,759,650   | 0,943,023<br>17,796,937 | 756,073           | 112,894<br>2,368                                       | 404,140<br>23,576 | 1,188,840                                  | 951        | 98,114               | 2,009,740<br>91,881      |
|                           | ,                       | ,                 | _,   |                   | .,,  |            | ,                    | ,                        |
| 0                         | 0                       | 0                 | 0  | 0                 | 0  | 0          | 0                    | 0                        |
| 23,499,613                | 30,645,933              | 610,701           | 20,736   | 2,015,552         | 3,624,099                                  | 0          | 226,721              | 0                        |
| 13,554,612                | 11,304,029              | 322,474           | 17,460   | 41,670            | 690,866                                    | 9          | 3,225,250            | 0                        |
| 8,850,764                 | 6,083,117               | 264,527           | 1,230  | 21,346            | 258,309                                    | 7,298      | 109,455              | 564                      |
| 13,346,800                | 11,652,568              | 211,747           | 320  | 24,682            | 507,036                                    | 0          | 4,609,820            | 0                        |
| 5,950,051                 | 10,825,228              | 152,320           | 194,055  | 10,176            | 627,252                                    | 6,167      | 79,952               | 102                      |
| 21,841,412                | 19,028,192              | 117,668           | 59   | 482,088           | 1,755,569                                  | 512        | 51,818               | 5                        |
| 420,716,971               | 450,486,745             | 13,126,343        | 645,682  | 31,628,660        | 44,776,869                                 | 34,971     | 12,251,548           | 4,781,617                |

# **REINSURANCE PREMIUMS CEDED TO LICENSED / OFFSHORE INSURERS (RM)**

| Company          | Aviation   | Cargo       | Marine<br>Hull | Offshore<br>Oil-Related | Fire          | Motor<br>'Act' | Motor<br>'Others' |  |
|------------------|------------|-------------|----------------|-------------------------|---------------|----------------|-------------------|--|
|                  |            |             |                |                         |               |                |                   |  |
| ACE JERNEH       | 102,093    | 8,001,524   | 12,494,468     | 15,023,625              | 67,670,735    | 1,001,945      | 10,439,253        |  |
| AIA              | 0          | 1,103       | 0              | 0                       | 3,328,979     | 337,634        | 2,563,693         |  |
| AIG              | 0          | 560,424     | 0              | 0                       | 4,475,889     | 415,082        | 6,017,786         |  |
| ALLIANZ GENERAL  | 3,118,249  | 23,993,020  | 8,937,413      | 1,789,223               | 119,338,858   | 11,740,071     | 128,716,922       |  |
| AMGENERAL        | 33,133     | 3,460,366   | 3,307,144      | 559,731                 | 46,153,142    | 4,447,673      | 60,300,955        |  |
| AXA              | 0          | 2,325,089   | 14,170,115     | 0                       | 34,043,713    | 1,049,947      | 16,499,691        |  |
| BERJAYA          | 3,696,545  | 2,451,784   | 1,287,781      | 0                       | 50,578,113    | 956,134        | 13,312,320        |  |
| ETIQA            | 22,474,549 | 15,380,585  | 36,201,190     | 475,322,152             | 101,656,594   | 1,028,835      | 8,008,874         |  |
| LONPAC           | 1,831,387  | 7,262,161   | 3,117,771      | 59,094,496              | 128,923,341   | 3,480,070      | 41,867,754        |  |
| MCIS             | 0          | 4,195,217   | 9,338,468      | 2,361,814               | 33,101,055    | 1,079,201      | 5,655,587         |  |
| MSIG             | 0          | 13,641,392  | 3,638,530      | 3,744                   | 134,098,245   | 1,675,974      | 20,625,463        |  |
| MULTI-PURPOSE    | 8,176,440  | 4,340,141   | 3,295,231      | 63,591,161              | 69,125,437    | 476,581        | 6,863,341         |  |
| OAC              | 0          | 8,279,766   | 5,870,625      | 0                       | 53,937,175    | 187,864        | 4,485,870         |  |
| P & O            | 0          | 24,926      | 1,124,646      | 352,050                 | 828,742       | 37,380,551     | 59,912,851        |  |
| PACIFIC          | 626,111    | 1,230,352   | 18,651,104     | 0                       | 28,781,775    | 582,078        | 1,364,766         |  |
| PROGRESSIVE      | 1,275,568  | 1,732,293   | 152,874        | 0                       | 11,569,043    | 271,786        | 1,728,083         |  |
| PRUDENTIAL       | 0          | 0           | 0              | 0                       | 346,172       | 517,637        | 736,130           |  |
| QBE              | 0          | 646,937     | 344,876        | 0                       | 3,182,413     | 49,014         | 535,173           |  |
| RHB              | 0          | 1,906,110   | 7,242,624      | 0                       | 72,856,811    | 5,559,571      | 44,987,974        |  |
| TOKIO MARINE     | 0          | 8,021,215   | 2,045,225      | (109,491)               | 104,948,530   | 1,853,045      | 20,553,180        |  |
| TUNE             | 580,190    | 22,912,586  | 19,167,849     | 10,965,576              | 37,201,283    | 2,660,920      | 27,976,961        |  |
| UNI.ASIA GENERAL | 1,580,663  | 11,239,021  | (24,598)       | 638,636                 | 64,902,930    | 22,702,397     | 127,482,633       |  |
| ZURICH           | 0          | 1,087,580   | 1,827,530      | 0                       | 19,616,668    | 2,072,152      | 8,009,180         |  |
| Total (Industry) | 43,494,928 | 142,693,592 | 152,190,866    | 629,592,717             | 1,190,665,643 | 101,526,162    | 618,644,440       |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

- 1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).
- 2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).

| Medical<br>and<br>Health | Personal<br>Accident | Bonds     | Contractor's<br>All Risks &<br>Engineering | Liability   | Workmen's<br>Compensation<br>& Employers'<br>Liability | Others      | Total         | Total<br>Previous<br>Year |
|--------------------------|----------------------|-----------|--|-------------|--|-------------|---------------|---------------------------|
|                          |                      |           |  |             |  |             |               |                           |
| 21,659,470               | 24,952,294           | 1,056,042 | 23,389,291                                 | 23,425,387  | 1,533,824  | 9,261,812   | 220,011,763   | 220,404,950               |
| 4,630,744                | 12,312,992           | 0         | 1,007                                      | 18,445      | 4,798  | 223,387     | 23,422,782    | 18,997,740                |
| 467,383                  | 3,016,103            | 0         | 748,645                                    | 309,063     | 332,556  | 194,444     | 16,537,375    | 17,750,022                |
| 988,643                  | 5,939,146            | 335,100   | 88,886,671                                 | 71,811,275  | 749,707  | 20,297,034  | 486,641,332   | 484,182,419               |
| 1,489,846                | 10,817,815           | 321,870   | 28,349,484                                 | 15,151,872  | 1,910,249  | 12,967,560  | 189,270,840   | 0                         |
| 4,339,129                | 2,065,430            | (173,404) | 3,828,073                                  | 1,190,317   | 762,035  | 6,898,884   | 86,999,019    | 80,227,704                |
| 2,572,553                | 1,956,334            | 310,793   | 15,120,870                                 | 4,732,470   | 425,743  | 8,337,637   | 105,739,077   | 82,023,930                |
| 90,309                   | 4,873,202            | 3,279     | 30,489,918                                 | 16,742,692  | 187,365  | 5,468,244   | 717,927,788   | 757,292,974               |
| 1,230,833                | 9,703,127            | 1,972,162 | 50,697,246                                 | 27,000,154  | 867,817  | 21,371,817  | 358,420,136   | 358,556,519               |
| 604,998                  | 1,592,639            | 0         | 6,878,748                                  | 325,103     | 71,513   | 4,301,127   | 69,505,470    | 50,940,234                |
| 2,646,609                | 6,080,631            | 921,031   | 33,743,510                                 | 6,944,280   | 991,400  | 11,086,539  | 236,097,348   | 257,395,275               |
| 3,458,021                | 2,957,291            | 2,445,414 | 27,839,683                                 | 11,842,384  | 309,710  | 23,806,445  | 228,527,280   | 224,819,471               |
| 785,319                  | 3,561,482            | 124,440   | 21,622,752                                 | 4,895,791   | 280,292  | 20,346,147  | 124,377,523   | 111,847,350               |
| 6,352                    | 909,112              | 16        | 1,135,374                                  | 20,272,256  | 499  | 193,739     | 122,141,114   | 160,593,314               |
| 2,022,526                | 1,574,318            | (60,639)  | 18,484,727                                 | 2,151,143   | 95,243   | 4,574,486   | 80,077,990    | 73,056,318                |
| 4,260,894                | 571,977              | 938,836   | 12,785,233                                 | 614,473     | 159,319  | 632,690     | 36,693,069    | 39,882,934                |
| 0                        | 2,092,026            | 0         | 0  | 0           | 0  | 0           | 3,691,965     | 4,276,660                 |
| 98,213                   | 223,877              | 1,058     | 760,557                                    | 187,709     | 112,002  | 631,085     | 6,772,914     | 8,468,104                 |
| 412,112                  | 2,795,382            | (52,730)  | 23,674,243                                 | 7,278,671   | 2,326,182  | 18,094,554  | 187,081,504   | 171,837,709               |
| 2,542,920                | 5,401,653            | 43,505    | 16,189,958                                 | 3,681,203   | 513,060  | 22,866,336  | 188,550,339   | 181,855,096               |
| 569,026                  | 58,462,317           | 113,574   | 4,570,101                                  | 3,684,787   | 206,698  | 8,908,800   | 197,980,668   | 184,248,076               |
| 218,864                  | 2,750,036            | 777       | 5,404,587                                  | 5,960,129   | 108,297  | 9,489,119   | 252,453,491   | 133,643,844               |
| 834,187                  | 3,005,243            | 77,134    | 18,346,064                                 | 2,600,726   | 601,920  | 1,297,051   | 59,375,435    | 53,141,996                |
|                          |                      |           |  |             |  |             |               |                           |
| 55,928,951               | 167,614,427          | 8,378,258 | 432,946,742                                | 230,820,330 | 12,550,229   | 211,248,937 | 3,998,296,222 | 3,675,442,639             |

# **REINSURANCE PREMIUMS CEDED TO FOREIGN INSURERS (RM)**

| Company          | Aviation    | Cargo      | Marine<br>Hull | Offshore<br>Oil-Related | Fire        | Motor<br>'Act' | Motor<br>'Others' |  |
|------------------|-------------|------------|----------------|-------------------------|-------------|----------------|-------------------|--|
|                  |             |            |                |                         |             |                |                   |  |
| ACE JERNEH       | (3,800)     | 983,838    | 2,402,012      | (4,353)                 | 1,319,640   | 44,317         | 43,832            |  |
| AIA              | 0           | 0          | 0              | 0                       | 13,870      | 0              | 0                 |  |
| AIG              | 7,873,574   | 11,020,098 | 0              | 7,698,678               | 47,811,907  | 91,810         | 1,551,674         |  |
| ALLIANZ GENERAL  | 473,777     | 96,901     | 27,161         | 1,603,987               | 2,812,766   | 0              | 0                 |  |
| AMGENERAL        | 0           | 90,061     | 146,640        | 0                       | 2,280,210   | 35             | 7,681             |  |
| AXA              | (474,186)   | 11,389,224 | 5,538,120      | 0                       | 42,813,532  | 0              | 0                 |  |
| BERJAYA          | (24,599)    | 3,818,205  | 1,077,010      | 0                       | 7,579,430   | 0              | 0                 |  |
| ETIQA            | 127,790,095 | 363,307    | 20,101,470     | 28,539,651              | 4,916,857   | 0              | 0                 |  |
| LONPAC           | (95,427)    | 7,772,105  | 533,143        | 6,311,555               | 23,492,147  | 0              | 0                 |  |
| MCIS             | 0           | 462,092    | 8,821,738      | 2,618,526               | 883,230     | (23)           | (89)              |  |
| MSIG             | 0           | 4,753,382  | 426,346        | 0                       | 11,763,384  | 0              | 0                 |  |
| MULTI-PURPOSE    | 366,478     | 184,866    | 176,615        | 4,124,087               | 6,588,100   | 0              | 138,625           |  |
| OAC              | 0           | 120,002    | 7,886,054      | 0                       | 2,856,474   | (9,367)        | 145,284           |  |
| P & O            | 0           | 0          | 11,972,723     | 0                       | 0           | 0              | 0                 |  |
| PACIFIC          | 0           | 124,548    | 7,478,377      | 0                       | 2,416,907   | 0              | 46,753            |  |
| PROGRESSIVE      | 8,849,583   | 1,059,606  | 2,555,409      | 0                       | 5,117,646   | 0              | 0                 |  |
| PRUDENTIAL       | 0           | 0          | 0              | 0                       | 0           | 0              | 0                 |  |
| QBE              | 7,766,730   | 1,204,869  | 3,700,435      | 0                       | 39,403,483  | 43,346         | 476,282           |  |
| RHB              | 0           | 255,315    | 1,274,042      | 0                       | 10,374,951  | 0              | 0                 |  |
| TOKIO MARINE     | 0           | 2,854,031  | 774,777        | 0                       | 5,890,999   | 0              | 0                 |  |
| TUNE             | 310,068     | 1,590,150  | 966,055        | 472,492                 | 5,717,190   | 0              | 90,310            |  |
| UNI.ASIA GENERAL | 0           | 295,120    | (1,478)        | 0                       | 3,271,982   | 7,691          | 0                 |  |
| ZURICH           | 0           | 3,601,586  | 374,807        | 0                       | 36,359,752  | 0              | 0                 |  |
| Total (Industry) | 152,832,293 | 52,039,306 | 76,231,456     | 51,364,623              | 263,684,457 | 177,809        | 2,500,352         |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

- 1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).
- 2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).

| Medical<br>and<br>Health | Personal<br>Accident | Bonds     | Contractor's<br>All Risks &<br>Engineering | Liability  | Workmen's<br>Compensation<br>& Employers'<br>Liability | Others     | Total       | Total<br>Previous<br>Year |
|--------------------------|----------------------|-----------|--|------------|--|------------|-------------|---------------------------|
|                          |                      |           |  |            |  |            |             |                           |
| 0                        | (479)                | 25,866    | 635,564                                    | 31,381     | 1,509  | 10,021,215 | 15,500,542  | 18,379,226                |
| 0                        | 11,621,980           | 0         | 15   | 0          | 0  | 823        | 11,636,688  | 8,663,588                 |
| 0                        | 1,042,535            | 0         | 4,560,447                                  | 16,936,322 | 585,929  | 1,041,527  | 100,214,501 | 107,441,036               |
| 0                        | 561                  | 2,175     | 207,506                                    | 2,823,724  | 0  | 2,776,113  | 10,824,671  | 12,002,933                |
| 1,297,852                | 744,540              | 18,603    | 1,753,041                                  | 37,802     | 17,748   | 820,673    | 7,214,886   | 0                         |
| 13,372,618               | 1,481,183            | 5,799,401 | 13,124,875                                 | 6,714,084  | 242,280  | 11,613,405 | 111,614,536 | 140,215,586               |
| 1,097,188                | 77,551               | 12,051    | 3,910,998                                  | 14,318,380 | 0  | 2,394,915  | 34,261,129  | 32,165,542                |
| 0                        | 123,316              | 0         | 1,823,788                                  | 1,190,598  | 0  | 164,045    | 185,013,127 | 58,869,306                |
| 18,362                   | 1,681,103            | 1,745,941 | 6,080,095                                  | 8,264,950  | 7,342  | 4,970,146  | 60,781,462  | 54,051,763                |
| 2,754                    | 0                    | 0         | 1,041,129                                  | 6,878,293  | 195,675  | 2,173,400  | 23,076,725  | 32,715,633                |
| 14,678,500               | 260,355              | 0         | 4,635,189                                  | 2,964,164  | 76   | 7,802,438  | 47,283,834  | 48,834,350                |
| 0                        | 306,200              | 108,375   | 3,732,104                                  | 505,564    | 6,100  | 12,387,804 | 28,624,918  | 23,998,159                |
| 0                        | 149,115              | 4,150     | 529,068                                    | 249,407    | 9,643  | 1,653,926  | 13,593,756  | 8,058,757                 |
| 0                        | 0                    | 0         | 0  | 1,795,865  | 0  | 0          | 13,768,588  | 0                         |
| 0                        | 124,503              | (4,809)   | 1,324,000                                  | 93,545     | 4,244  | 209,029    | 11,817,097  | 3,534,238                 |
| 0                        | 89,262               | 217,039   | 2,850,462                                  | 1,695,527  | 68,111   | 16,278,639 | 38,781,284  | 35,710,473                |
| 0                        | 0                    | 0         | 0  | 0          | 0  | 0          | 0           | 0                         |
| 195,503                  | 511,653              | 835       | 4,155,150                                  | 3,448,536  | 151,719  | 2,928,380  | 63,986,921  | 50,766,111                |
| 0                        | 47,093               | 730,233   | 3,653,991                                  | 1,167,887  | 0  | 500,696    | 18,004,208  | 18,528,470                |
| 13                       | 6,139                | 35        | 11,057,075                                 | 3,228,202  | 0  | 2,939,066  | 26,750,337  | 14,623,830                |
| 0                        | 1,320,427            | 22,021    | 1,645,340                                  | 672,864    | (933)  | 313,207    | 13,119,191  | 15,547,605                |
| 111,132                  | 4,318,583            | 0         | 421,660                                    | 569,027    | 0  | 5,778,600  | 14,772,317  | 5,646,074                 |
| 0                        | 89,795               | 2,188     | 2,553,126                                  | 18,250,613 | 196,198  | 4,547,899  | 65,975,964  | 42,227,552                |
| 30,773,922               | 23,995,415           | 8,684,104 | 69,694,623                                 | 91,836,735 | 1,485,641  | 91,315,946 | 916,616,682 | 731,980,232               |

# GENERAL INSURANCE **NET PREMIUMS (RM)**

| Company          | Aviation  | Cargo       | Marine<br>Hull | Offshore<br>Oil-Related | Fire          | Motor<br>'Act' | Motor<br>'Others' |  |
|------------------|-----------|-------------|----------------|-------------------------|---------------|----------------|-------------------|--|
|                  |           |             |                |                         |               |                |                   |  |
| ACE JERNEH       | (2,721)   | 41,895,368  | 4,661,122      | 770,300                 | 78,044,845    | 28,861,781     | 214,413,995       |  |
| AIA              | (_,, ,    | (1,083)     | 0              | 0                       | 24,122,234    | 11,760,009     | 39,771,117        |  |
| AIG              | 1,200     | 10,504,952  | 0              | 5,566,554               | 61,792,374    | 25,970,406     | 235,021,059       |  |
| ALLIANZ GENERAL  | 223,768   | 21,210,141  | 2,854,839      | 52,928                  | 224,804,051   | 104,786,970    | 1,032,221,143     |  |
| AMGENERAL        | 36,996    | 9,102,963   | 147,578        | 657,067                 | 62,321,434    | 153,114,070    | 1,432,360,419     |  |
| AXA              | (63,370)  | 25,012,108  | 7,229,193      | 0                       | 74,200,206    | 46,026,134     | 519,762,757       |  |
| BERJAYA          | 368,134   | 11,782,161  | 380,425        | 0                       | 38,095,845    | 32,933,552     | 285,591,284       |  |
| ETIQA            | 1,329,899 | 7,287,961   | 5,418,835      | 2,015,677               | 80,147,169    | 26,347,392     | 215,852,345       |  |
| LONPAC           | 83,252    | 11,366,525  | 256,012        | 1,800,477               | 275,946,428   | 26,091,163     | 182,396,359       |  |
| MCIS             | 0         | 4,131,044   | 3,261,186      | (78,658)                | 22,086,372    | 23,137,747     | 93,357,538        |  |
| MSIG             | (236)     | 73,643,010  | 1,464,990      | (1,665)                 | 232,109,621   | 46,622,717     | 605,097,667       |  |
| MULTI-PURPOSE    | 84,465    | 9,514,186   | 447,788        | 1,201,725               | 53,477,986    | 26,006,119     | 127,040,667       |  |
| OAC              | 0         | 2,088,404   | 255,274        | 0                       | 60,492,803    | 15,773,610     | 81,843,035        |  |
| Р&О              | 0         | 17,822      | 42,469         | 440,388                 | 1,007,658     | 101,073,963    | 204,600,095       |  |
| PACIFIC          | 952       | 1,084,234   | 2,088,127      | 0                       | 12,534,449    | 24,525,581     | 40,829,289        |  |
| PROGRESSIVE      | (625,621) | 786,699     | 38,362         | 0                       | 10,975,896    | 14,138,914     | 41,232,699        |  |
| PRUDENTIAL       | 0         | 0           | 0              | 0                       | 2,985,258     | 9,892,607      | 6,581,816         |  |
| QBE              | 1,149,162 | 18,961,466  | 16,950,892     | 0                       | 53,643,261    | 11,270,924     | 23,549,736        |  |
| RHB              | 0         | 7,955,162   | 1,459,249      | 0                       | 74,825,205    | 29,523,005     | 150,568,521       |  |
| TOKIO MARINE     | 148,666   | 38,480,344  | 569,181        | 240,219                 | 65,438,956    | 46,733,657     | 534,929,017       |  |
| TUNE             | 986       | 2,567,969   | 1,186,512      | 2,060,463               | 12,687,476    | 16,639,700     | 65,154,633        |  |
| UNI.ASIA GENERAL | 23,674    | 3,293,064   | 133,963        | 645,809                 | 37,675,442    | 108,705,981    | 471,800,195       |  |
| ZURICH           | (6,839)   | 4,715,856   | 427,391        | 0                       | 29,590,015    | 69,152,067     | 293,901,890       |  |
| Total (Industry) | 2,752,367 | 305,400,356 | 49,273,388     | 15,371,284              | 1,589,004,984 | 999,088,069    | 6,897,877,276     |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).

2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).

| Medical<br>and<br>Health | Personal<br>Accident | Bonds      | Contractor's<br>All Risks &<br>Engineering | Liability   | Workmen's<br>Compensation<br>& Employers'<br>Liability | Others      | Total          | Total<br>Previous<br>Year |
|--------------------------|----------------------|------------|--|-------------|--|-------------|----------------|---------------------------|
|                          |                      |            |  |             |  |             |                |                           |
| 68,369,289               | 74,650,451           | 5,678,333  | 13,145,028                                 | 36,280,995  | 28,563,561   | 24,057,324  | 619,389,671    | 539,373,535               |
| 187,935,475              | 204,115,015          | 0          | (722)                                      | 185,426     | 25,445   | 986,225     | 468,899,141    | 482,984,286               |
| 18,092,417               | 112,212,676          | 0          | 1,978,999                                  | 49,415,665  | 10,567,485   | 31,794,185  | 562,917,972    | 499,228,524               |
| 38,795,071               | 82,600,011           | 3,546,323  | 22,937,635                                 | 21,634,117  | 24,098,727   | 50,529,992  | 1,630,295,716  | 1,479,253,461             |
| 37,673,101               | 75,839,915           | 2,924,304  | 4,372,806                                  | 9,979,133   | 19,709,956   | 25,640,532  | 1,833,880,274  | 0                         |
| 131,043,717              | 50,055,907           | 811,359    | 12,982,815                                 | 9,686,829   | 24,201,457   | 35,167,665  | 936,116,777    | 742,789,697               |
| 64,175,572               | 15,155,342           | 1,413,621  | 5,569,574                                  | 8,993,021   | 9,788,689  | 16,282,052  | 490,529,272    | 432,206,365               |
| 3,567,438                | 122,234,888          | 123,622    | 5,466,515                                  | 1,840,535   | 3,712,309  | 13,324,377  | 488,668,962    | 494,725,917               |
| 48,818,966               | 16,692,493           | 5,505,568  | 13,767,128                                 | 10,630,160  | 24,377,864   | 31,712,542  | 649,444,937    | 614,341,806               |
| 537,106                  | 9,218,892            | 7,897      | 1,887,137                                  | 2,281,169   | 1,298,900  | 11,286,763  | 172,413,093    | 124,642,026               |
| 63,769,114               | 62,694,832           | 1,486,584  | 36,538,412                                 | 15,741,882  | 11,452,683   | 52,400,588  | 1,203,020,199  | 1,119,433,260             |
| 37,674,192               | 12,534,287           | 2,532,299  | 6,992,199                                  | 13,473,561  | 6,776,081  | 50,036,862  | 347,792,417    | 308,692,418               |
| 31,659,462               | 38,689,716           | 846,589    | 4,998,357                                  | 6,158,056   | 5,213,584  | 23,146,522  | 271,165,412    | 264,466,167               |
| 248,110                  | 24,151,694           | 1,172      | 35,307                                     | 1,868,197   | 12,112   | 157,778     | 333,656,765    | 355,284,322               |
| 55,087,788               | 4,755,921            | 118,318    | 2,283,056                                  | 3,622,898   | 2,484,640  | 4,035,172   | 153,450,425    | 151,864,420               |
| 6,160,225                | 4,587,743            | 940,278    | 4,546,469                                  | 1,638,230   | 3,339,986  | 3,792,816   | 91,552,696     | 100,049,400               |
| 1,525                    | 13,999,479           | 0          | 0  | 0           | 0  | 0           | 33,460,685     | 34,648,829                |
| 3,635,968                | 8,388,126            | 54,911     | 25,454,898                                 | 23,982,364  | 3,834,852  | 22,002,494  | 212,879,054    | 166,957,948               |
| 16,212,779               | 46,718,783           | 709,909    | 5,502,161                                  | 5,662,301   | 9,519,954  | 31,686,215  | 380,343,244    | 345,314,371               |
| 54,968,573               | 35,932,452           | 1,393,068  | 8,019,387                                  | 10,782,992  | 13,730,043   | 41,037,738  | 852,404,293    | 816,292,119               |
| 23,475,955               | 19,856,000           | 871,786    | 2,763,603                                  | 3,462,518   | 5,738,595  | 12,453,333  | 168,919,529    | 140,469,859               |
| 6,953,292                | 39,903,080           | 26,073     | 2,948,164                                  | 1,487,862   | 2,239,782  | 5,971,808   | 681,808,189    | 332,318,979               |
| 32,747,803               | 43,057,240           | 5,823,809  | 4,411,392                                  | 2,824,294   | 22,325,350   | 9,059,428   | 518,029,696    | 458,342,019               |
|                          |                      |            |  |             |  |             |                |                           |
| 931,602,938              | 1,118,044,943        | 34,815,823 | 186,600,320                                | 241,632,205 | 233,012,055  | 496,562,411 | 13,101,038,419 | 10,003,679,728            |

## GENERAL INSURANCE EARNED PREMIUMS (RM)

| Company          | Aviation  | Cargo       | Marine<br>Hull | Offshore<br>Oil-Related | Fire          | Motor<br>'Act' | Motor<br>'Others' |  |
|------------------|-----------|-------------|----------------|-------------------------|---------------|----------------|-------------------|--|
|                  |           |             |                |                         |               |                |                   |  |
| ACE JERNEH       | (5,978)   | 41,727,486  | 4,747,514      | (7,022)                 | 79,280,714    | 22,766,543     | 197,715,448       |  |
| AIA              | 0         | 1,732       | 0              | 0                       | 23,204,216    | 11,682,785     | 43,777,529        |  |
| AIG              | (3,119)   | 9,742,275   | 0              | 5,517,879               | 58,938,507    | 23,802,067     | 222,607,754       |  |
| ALLIANZ GENERAL  | 270,983   | 22,715,531  | 2,910,777      | 925,854                 | 219,330,696   | 96,782,496     | 981,155,550       |  |
| AMGENERAL        | 72,996    | 9,200,563   | 142,582        | 958,067                 | 62,661,246    | 150,497,900    | 1,415,309,567     |  |
| AXA              | (63,370)  | 24,630,392  | 9,821,576      | 0                       | 66,579,297    | 28,762,266     | 478,797,475       |  |
| BERJAYA          | 189,098   | 11,177,856  | (884,870)      | 0                       | 38,669,653    | 22,898,516     | 278,600,549       |  |
| ETIQA            | 1,184,319 | 7,385,405   | 4,528,920      | 2,873,370               | 83,889,106    | 23,938,448     | 220,028,025       |  |
| LONPAC           | 69,352    | 11,779,219  | 234,857        | 778,794                 | 276,676,063   | 20,265,800     | 173,075,402       |  |
| MCIS             | 0         | 4,050,838   | 3,340,541      | (78,070)                | 22,382,981    | 22,751,485     | 95,690,956        |  |
| MSIG             | (236)     | 72,032,358  | 1,305,617      | 7,516                   | 221,446,516   | 38,029,433     | 585,785,933       |  |
| MULTI-PURPOSE    | 89,148    | 9,486,794   | 461,880        | 1,239,671               | 51,254,897    | 24,459,167     | 123,142,478       |  |
| OAC              | 0         | 2,297,189   | 213,795        | 0                       | 59,369,821    | 15,490,330     | 84,717,328        |  |
| P & O            | 0         | 47,114      | 35,504         | 446,830                 | 1,066,119     | 98,281,017     | 218,570,847       |  |
| PACIFIC          | 952       | 1,080,234   | 1,599,127      | 0                       | 10,602,449    | 20,562,581     | 38,914,289        |  |
| PROGRESSIVE      | (432,625) | 995,746     | 13,391         | 0                       | 10,710,516    | 14,329,970     | 43,412,984        |  |
| PRUDENTIAL       | 0         | 0           | 0              | 0                       | 2,958,057     | 9,271,332      | 7,101,838         |  |
| QBE              | 1,135,162 | 19,698,466  | 15,348,892     | 0                       | 46,849,261    | 10,025,924     | 21,453,736        |  |
| RHB              | 0         | 8,600,134   | 1,476,673      | 0                       | 72,270,007    | 12,736,502     | 150,073,527       |  |
| TOKIO MARINE     | 155,648   | 38,804,464  | 400,536        | 158,399                 | 56,427,260    | 38,453,425     | 539,052,762       |  |
| TUNE             | 47,986    | 2,344,969   | 2,131,512      | 1,699,463               | 13,151,476    | 14,018,700     | 67,497,633        |  |
| UNI.ASIA GENERAL | 11,826    | 3,066,280   | 152,042        | 579,366                 | 35,273,312    | 83,980,621     | 464,581,981       |  |
| ZURICH           | 46,875    | 4,747,366   | 303,854        | 0                       | 37,269,450    | 55,741,916     | 268,226,565       |  |
| Total (Industry) | 2,769,017 | 305,612,411 | 48,284,720     | 15,100,117              | 1,550,261,620 | 859,529,224    | 6,719,290,156     |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

- 1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).
- 2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).

| Medical<br>and<br>Health | Personal<br>Accident | Bonds       | Contractor's<br>All Risks &<br>Engineering | Liability   | Workmen's<br>Compensation<br>& Employers'<br>Liability | Others      | Total          | Total<br>Previous<br>Year |
|--------------------------|----------------------|-------------|--|-------------|--|-------------|----------------|---------------------------|
|                          |                      |             |  |             |  |             |                |                           |
| 65,302,850               | 72,982,778           | 5,896,465   | 13,155,130                                 | 35,530,609  | 28,432,123   | 26,252,023  | 593,776,683    | 517,186,539               |
| 178,141,935              | 221,600,848          | 0           | 136  | 216,929     | 44,541   | 1,240,472   | 479,911,123    | 508,187,666               |
| 18,104,932               | 111,382,030          | 0           | 3,038,402                                  | 46,510,845  | 10,003,254   | 30,987,358  | 540,632,184    | 487,084,768               |
| 37,955,557               | 79,420,922           | 3,258,783   | 23,555,526                                 | 20,250,642  | 24,240,497   | 49,888,376  | 1,562,662,190  | 1,365,131,819             |
| 38,438,580               | 75,607,587           | 3,071,975   | 4,117,094                                  | 10,754,577  | 19,214,885   | 27,794,802  | 1,817,842,421  | 0                         |
| 126,166,879              | 46,314,959           | (4,707,497) | 12,961,208                                 | 8,906,541   | 23,295,876   | 31,636,445  | 853,102,047    | 679,203,276               |
| 55,798,993               | 15,125,251           | 1,358,677   | 4,054,544                                  | 6,081,252   | 9,896,476  | 12,864,325  | 455,830,320    | 406,155,674               |
| 3,684,394                | 122,471,314          | 30,393      | (4,191,548)                                | 3,204,996   | 3,070,009  | 12,368,639  | 484,465,790    | 505,150,732               |
| 41,523,398               | 12,763,640           | 5,005,411   | 13,952,938                                 | 10,747,729  | 25,734,674   | 23,677,453  | 616,284,730    | 576,817,251               |
| 620,436                  | 9,456,513            | 23,745      | 1,189,036                                  | 2,652,978   | 1,336,199  | 11,611,460  | 175,029,098    | 126,635,285               |
| 65,663,751               | 62,571,723           | 979,854     | 36,224,950                                 | 13,446,003  | 10,841,026   | 50,618,663  | 1,158,953,107  | 1,079,357,236             |
| 34,667,425               | 15,255,975           | 1,950,739   | 4,484,569                                  | 13,517,693  | 6,910,438  | 44,035,785  | 330,956,659    | 279,899,709               |
| 30,190,782               | 39,302,857           | 857,543     | 5,596,200                                  | 5,985,001   | 5,136,655  | 21,986,616  | 271,144,117    | 263,513,278               |
| 282,891                  | 26,449,634           | 3,334       | 41,971                                     | 1,866,506   | 12,740   | 2,628,501   | 349,733,008    | 352,705,946               |
| 54,126,788               | 4,270,921            | 121,318     | 2,535,056                                  | 3,611,898   | 2,454,640  | 4,512,172   | 144,392,425    | 146,948,420               |
| 7,442,023                | 4,458,719            | (1,531,945) | 5,416,322                                  | 151,869     | 3,330,607  | 5,998,619   | 94,296,196     | 94,551,670                |
| 2,936                    | 14,077,068           | 0           | 0  | 0           | 0  | 0           | 33,411,231     | 33,858,277                |
| 3,514,968                | 7,612,126            | 30,911      | 18,344,898                                 | 23,789,364  | 3,163,852  | 20,229,041  | 191,196,601    | 153,197,469               |
| 16,343,074               | 46,628,237           | 680,162     | 5,681,312                                  | 4,776,795   | 8,661,900  | 32,153,050  | 360,081,373    | 317,168,020               |
| 55,696,664               | 33,568,753           | 1,522,820   | 5,746,507                                  | 11,449,877  | 12,952,454   | 40,084,397  | 834,473,966    | 805,384,632               |
| 20,733,955               | 19,977,000           | 868,786     | 1,715,603                                  | 3,458,518   | 5,336,595  | 7,000,333   | 159,982,529    | 142,745,859               |
| 5,982,868                | 38,199,600           | 72,183      | 6,436,101                                  | 1,397,955   | 2,188,997  | 4,860,689   | 646,783,821    | 303,094,021               |
| 30,147,932               | 42,676,150           | 5,148,840   | 7,095,379                                  | 1,854,587   | 23,395,483   | 9,967,782   | 486,622,179    | 428,982,198               |
|                          |                      |             |  |             |  |             |                |                           |
| 890,534,011              | 1,122,174,605        | 24,642,497  | 171,151,334                                | 230,163,164 | 229,653,921  | 472,397,001 | 12,641,563,798 | 9,572,959,745             |

## **GROSS CLAIMS PAID - DIRECT BUSINESS (RM)**

| Company          | Aviation      | Cargo       | Marine<br>Hull | Offshore<br>Oil-Related | Fire        | Motor<br>'Act' | Motor<br>'Others' |  |
|------------------|---------------|-------------|----------------|-------------------------|-------------|----------------|-------------------|--|
|                  |               |             |                |                         |             |                |                   |  |
| ACE JERNEH       | 10,945        | 24,241,586  | 8,121,818      | 8,075,040               | 42,249,471  | 33,563,219     | 94,808,068        |  |
| AIA              | 0             | 0           | 0              | 0,07,0,010              | 12,918,363  | 14,335,682     | 30,447,198        |  |
| AIG              | 268,157       | 7,749,834   | 0              | 0                       | 31,227,145  | 22,106,391     | 122,390,129       |  |
| ALLIANZ GENERAL  | 7,907,757     | 22,900,704  | 4,747,545      | (3,528,721)             | 80,147,373  | 166,291,656    | 521,139,607       |  |
| AMGENERAL        | 18,993        | 3,625,650   | 1,971,676      | 0                       | 24,097,504  | 363,197,093    | 732,033,273       |  |
| AXA              | 0             | 8,457,280   | 11,651,193     | 0                       | 32,169,649  | 57,705,419     | 231,776,165       |  |
| BERJAYA          | 164,361       | 3,102,735   | 578,787        | 0                       | 27,794,212  | 49,742,726     | 149,859,045       |  |
| ETIQA            | 997,497,079   | 8,057,804   | 33,420,452     | 83,181,761              | 50,686,154  | 51,763,320     | 147,189,290       |  |
| LONPAC           | 0             | 5,113,134   | 1,034,498      | 9,860,476               | 71,972,528  | 37,398,947     | 113,156,889       |  |
| MCIS             | 0             | 6,057,963   | 13,307,192     | 2,756,414               | 9,119,672   | 34,362,992     | 51,237,932        |  |
| MSIG             | 0             | 38,989,728  | 1,322,958      | 0                       | 131,131,286 | 66,099,665     | 354,593,833       |  |
| MULTI-PURPOSE    | 214,857       | 4,198,714   | 1,688,334      | 20,250,852              | 34,052,447  | 19,577,397     | 57,139,642        |  |
| OAC              | 0             | 1,401,780   | 90,270         | 0                       | 23,530,403  | 18,891,175     | 47,107,764        |  |
| P & O            | 0             | 28,144      | 211,577        | 0                       | 76,049      | 171,756,859    | 112,451,515       |  |
| PACIFIC          | 0             | 338,338     | 7,071,248      | 0                       | 10,159,120  | 16,208,730     | 14,864,189        |  |
| PROGRESSIVE      | 13,349,508    | (2,755,452) | 67,163         | 0                       | 3,562,000   | 10,737,859     | 22,895,020        |  |
| PRUDENTIAL       | 0             | 0           | 0              | 0                       | 522,691     | 9,102,431      | 4,550,584         |  |
| QBE              | 4,052,103     | 7,821,256   | 6,809,857      | 0                       | 32,581,659  | 9,185,338      | 9,236,010         |  |
| RHB              | 0             | 2,570,087   | 5,445,204      | 0                       | 40,969,409  | 35,977,202     | 94,363,640        |  |
| TOKIO MARINE     | 10,945        | 17,447,212  | 4,134,120      | 0                       | 56,819,620  | 89,413,533     | 315,611,850       |  |
| TUNE             | 0             | 796,163     | 21,614,637     | 24,533                  | 17,954,165  | 33,823,431     | 43,927,335        |  |
| UNI.ASIA GENERAL | 36,972        | 1,338,750   | 61,000         | 0                       | 13,195,951  | 124,054,989    | 286,626,938       |  |
| ZURICH           | (7,206)       | 2,647,397   | 2,325,155      | 0                       | 17,393,611  | 59,521,867     | 122,807,467       |  |
| Total (Industry) | 1,023,524,471 | 164,128,807 | 125,674,684    | 120,620,355             | 764,330,482 | 1,494,817,921  | 3,680,213,383     |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).

2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).

| Medical<br>and<br>Health | Personal<br>Accident | Bonds     | Contractor's<br>All Risks &<br>Engineering | Liability  | Workmen's<br>Compensation<br>& Employers'<br>Liability | Others      | Total         | Total<br>Previous<br>Year |
|--------------------------|----------------------|-----------|--|------------|--|-------------|---------------|---------------------------|
|                          |                      |           |  |            |  |             |               |                           |
| 16,984,040               | 33,249,321           | 115,120   | 9,586,271                                  | 6,783,688  | 2,954,129  | 14,961,915  | 295,704,631   | 233,625,987               |
| 145,064,016              | 77,317,712           | 0         | 0  | 13,940     | 4,798  | 800,695     | 280,902,404   | 297,701,416               |
| 2,714,758                | 38,654,949           | 0         | 4,440,042                                  | 4,970,993  | 36,000   | 13,110,743  | 247,669,141   | 201,454,906               |
| 18,911,114               | 32,379,337           | 261,296   | 84,717,059                                 | 6,360,006  | 2,219,821  | 25,660,079  | 970,114,633   | 768,377,186               |
| 13,772,382               | 15,668,853           | 2,291     | 9,456,439                                  | 4,958,959  | 1,961,697  | 20,106,863  | 1,190,871,673 | 0                         |
| 60,171,544               | 19,258,336           | 3,019,492 | 20,772,243                                 | 2,609,087  | 1,540,459  | 24,513,468  | 473,644,335   | 372,181,556               |
| 38,237,549               | 4,956,065            | (7,990)   | 9,429,283                                  | 1,223,010  | 1,070,060  | 10,811,402  | 296,961,245   | 286,076,769               |
| 999,872                  | 18,671,869           | 5,500     | 4,438,977                                  | 26,211,984 | 416,829  | 17,891,826  | 1,440,432,717 | 452,336,675               |
| 24,877,577               | 10,069,008           | 289,047   | 52,743,018                                 | 6,856,406  | 4,160,608  | 17,309,371  | 354,841,507   | 307,021,803               |
| 1,420,564                | 3,812,694            | 0         | 4,940,917                                  | 1,846,522  | 75,817   | 7,511,493   | 136,450,172   | 119,123,338               |
| 61,869,622               | 29,946,323           | (183,233) | 29,051,603                                 | 13,349,469 | 696,738  | 35,396,642  | 762,264,634   | 702,796,254               |
| 26,020,497               | 13,048,272           | 3,190,298 | 9,576,827                                  | 4,054,684  | 520,225  | 38,839,560  | 232,372,606   | 187,007,221               |
| 21,316,949               | 21,625,412           | (268,834) | 24,823,559                                 | 2,539,854  | 328,652  | 9,491,274   | 170,878,258   | 173,163,997               |
| 98,295                   | 3,326,457            | (692)     | 6,673                                      | 3,187,790  | 0  | 382,979     | 291,525,646   | 284,541,286               |
| 31,591,104               | 1,613,736            | 0         | 3,183,818                                  | 1,507,353  | 250,682  | 2,929,167   | 89,717,485    | 106,753,888               |
| 7,690,810                | 3,912,039            | 1,574,673 | 3,097,968                                  | 1,345,367  | 95,267   | 4,635,556   | 70,207,778    | 65,374,551                |
| 0                        | 4,869,330            | 0         | 0  | 0          | 0  | 0           | 19,045,036    | 15,440,180                |
| 2,828,161                | 3,914,130            | 0         | 5,083,147                                  | 1,811,835  | 137,849  | 5,740,685   | 89,202,030    | 59,555,622                |
| 8,958,706                | 10,862,392           | 412,803   | 7,939,647                                  | 1,845,757  | 1,170,761  | 21,367,492  | 231,883,100   | 185,934,265               |
| 30,954,821               | 12,037,422           | 309,358   | 16,248,101                                 | 3,495,617  | 1,686,974  | 26,585,002  | 574,754,575   | 605,571,509               |
| 13,915,727               | 5,535,592            | 1,000     | 2,985,822                                  | 812,473    | 581,275  | 6,722,756   | 148,694,909   | 161,379,061               |
| 8,173,734                | 5,605,218            | 0         | 7,505,892                                  | 687,603    | 113,149  | 5,827,594   | 453,227,790   | 238,838,424               |
| 8,228,082                | 8,864,878            | (64,669)  | 5,623,446                                  | (617,016)  | 2,982,315  | 5,340,464   | 235,045,791   | 230,345,538               |
|                          |                      |           |  |            |  |             |               |                           |
| 544,799,924              | 379,199,345          | 8,655,460 | 315,650,752                                | 95,855,381 | 23,004,105   | 315,937,026 | 9,056,412,096 | 6,054,601,432             |

# **GROSS CLAIMS PAID - REINSURANCE ACCEPTED (RM)**

| Company          | Aviation  | Cargo     | Marine<br>Hull | Offshore<br>Oil-Related | Fire       | Motor<br>'Act' | Motor<br>'Others' |  |
|------------------|-----------|-----------|----------------|-------------------------|------------|----------------|-------------------|--|
|                  |           |           |                |                         |            |                |                   |  |
| ACE JERNEH       | 788       | 2,521,838 | 132,841        | 1,514,214               | 6,061,244  | 100            | 905,474           |  |
| AIA              | 0         | (286)     | 0              | 0                       | 2,682      | 9,678          | 1,764             |  |
| AIG              | 1,176,423 | 14,820    | 0              | 1,161,320               | 19,496,835 | 8,372,858      | 3,112,001         |  |
| ALLIANZ GENERAL  | 57,952    | 145,937   | (512)          | 1,233,902               | 2,474,459  | 61,727         | 1,887,046         |  |
| AMGENERAL        | 24,090    | 42,070    | (157)          | 225,684                 | 651,505    | 146,453        | 169,240           |  |
| AXA              | 0         | 54,661    | 144,507        | 0                       | 2,373,177  | 33,096         | 461,818           |  |
| BERJAYA          | 0         | 68,385    | 8,302          | 0                       | 2,362,628  | 0              | 333,953           |  |
| ETIQA            | 519,720   | (310,735) | 20,139         | 395,578                 | 372,546    | 8,835          | 137,176           |  |
| LONPAC           | 749,886   | 238,893   | 51,897         | 1,005,063               | 1,084,249  | 290,672        | 623,618           |  |
| MCIS             | 0         | 155,693   | 134,928        | 223,906                 | 9,479,781  | 3,327          | 5,810,028         |  |
| MSIG             | 256       | (13,641)  | 77,835         | 3,219                   | 1,413,372  | 28,849         | 412,965           |  |
| MULTI-PURPOSE    | 200       | 2,366     | 551            | 130,842                 | 2,293,728  | 8,099,857      | 1,803,456         |  |
| OAC              | 0         | (34,371)  | 337,681        | 0                       | 1,102,413  | 8,879,080      | 1,510,007         |  |
| P & O            | 0         | 16,255    | 23,546         | 220,915                 | 49,302     | 60,720         | 9,059             |  |
| PACIFIC          | 0         | 11,603    | 154            | 0                       | 1,000,220  | 1,834          | 79,940            |  |
| PROGRESSIVE      | 172       | 40,643    | 26,603         | 0                       | 697,862    | 9,034,911      | 1,457,970         |  |
| PRUDENTIAL       | 0         | 0         | 0              | 0                       | 0          | 0              | 0                 |  |
| QBE              | 2,427,288 | 106,433   | 686,802        | 0                       | 1,659,628  | 4,719          | 3,149             |  |
| RHB              | 0         | 67,446    | 177            | 0                       | 1,791,586  | 1,196          | 888,316           |  |
| TOKIO MARINE     | 20,313    | 161,498   | 145,854        | 433,717                 | 3,861,626  | 6,240          | 457,114           |  |
| TUNE             | 799       | 8,689     | 83,233         | 210,286                 | 518,921    | 19,303         | 132,446           |  |
| UNI.ASIA GENERAL | 303       | 41,081    | 78,212         | 632,188                 | 1,040,836  | 64,396         | 1,055,328         |  |
| ZURICH           | 788       | (62,558)  | 390,983        | 0                       | 899,081    | 9,250,988      | 1,661,664         |  |
| Total (Industry) | 4,978,978 | 3,276,720 | 2,343,576      | 7,390,834               | 60,687,681 | 44,378,839     | 22,913,532        |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

- 1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).
- 2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).
- 3. Figures for Uni.Asia General Insurance Berhad are from April 2013 to December 2014 (21 months).

| Medical<br>and<br>Health | Personal<br>Accident | Bonds    | Contractor's<br>All Risks &<br>Engineering | Liability  | Workmen's<br>Compensation<br>& Employers'<br>Liability | Others    | Total       | Total<br>Previous<br>Year |
|--------------------------|----------------------|----------|--|------------|--|-----------|-------------|---------------------------|
| 2.200                    | 226.242              | 2.050    | 0.026.725                                  | 0.466.220  |  | 250.440   | 20.020.744  | 27.007.21.4               |
| 3,299                    | 226,313              | 2,059    | 8,936,735                                  | 9,466,329  | 61   | 259,449   | 30,030,744  | 27,997,314                |
| 1                        | 775                  | 0        | 388  | 54         | 0  | (4,124)   | 10,932      | 13,358                    |
| 0                        | 50,742               | 0        | 81,209                                     | 19,453,601 | (4,649)  | 8,650     | 52,923,810  | 14,100,825                |
| (365)                    | 18,542               | (3,829)  | 165,506                                    | 233,314    | 267,601  | 351,466   | 6,892,746   | 27,054,179                |
| 196,622                  | 108,127              | (1,339)  | 333,911                                    | 27,234     | 11   | 147,582   | 2,071,033   | 0                         |
| 2,243,070                | 29,851               | 6,827    | 3,946,604                                  | 7,717      | 31   | 262,251   | 9,563,610   | 7,856,501                 |
| 221                      | 15,978               | (127)    | 215,528                                    | 3,248,325  | 16,159   | 105,623   | 6,374,975   | 5,714,905                 |
| 0                        | (1,757)              | 884      | 11,161                                     | (112,650)  | (664)  | 112,731   | 1,152,964   | 1,759,433                 |
| 214,057                  | 3,749                | 678      | 495,521                                    | (110,555)  | 1,269,524  | 30,467    | 5,947,719   | 9,125,848                 |
| 6,948                    | 163,206              | 30,059   | 717,980                                    | 61,810     | 125  | 772,040   | 17,559,831  | 10,444,581                |
| 207                      | 57,978               | (555)    | 868,855                                    | 10,971     | 890  | (7,799)   | 2,853,402   | 6,139,242                 |
| 79                       | 15,081               | (113)    | 191,124                                    | 20,313     | (6)  | 297,996   | 12,855,474  | 14,122,015                |
| 3,058                    | 561                  | (669)    | 175,662                                    | 6,463      | 0  | 120,019   | 12,099,904  | 8,337,600                 |
| 0                        | 4,470                | 3,088    | 22,753                                     | 432        | 24   | 52,748    | 463,312     | 674,832                   |
| 1,492,523                | 55,975               | (172)    | 407,006                                    | 4,873      | 9,030  | 131,454   | 3,194,440   | 1,909,364                 |
| 523,094                  | 45,919               | (13,822) | 471,178                                    | 13,306     | 20   | 312,964   | 12,610,820  | 7,505,685                 |
| 0                        | 0                    | 0        | 0  | 0          | 0  | 0         | 0           | 0                         |
| 0                        | 87,534               | 0        | (29,646)                                   | (6,894)    | 0  | 153,612   | 5,092,625   | 1,457,741                 |
| 0                        | 1,056,244            | (86)     | 217,399                                    | 27,350     | 0  | 45,549    | 4,095,177   | 8,005,347                 |
| 2,992                    | 86,111               | 11,798   | 490,391                                    | 293,847    | 181  | 223,092   | 6,194,774   | 5,587,009                 |
| 3                        | 58,014               | 27       | 235,572                                    | 834        | 0  | 37,089    | 1,305,216   | 1,072,328                 |
| 12,313                   | 33,736               | 10,784   | 445,820                                    | 19,407     | 17,478   | 175,654   | 3,627,536   | 5,154,420                 |
| 86                       | 156                  | (4,003)  | 795,763                                    | 2,113      | 9,466  | 7,867     | 12,952,394  | 8,480,918                 |
|                          |                      |          |  |            |  |           |             |                           |
| 4,698,208                | 2,117,305            | 41,489   | 19,196,420                                 | 32,668,194 | 1,585,282  | 3,596,380 | 209,873,438 | 172,513,445               |

# CLAIMS RECOVERIES FROM LICENSED / OFFSHORE INSURERS (RM)

| Company          | Aviation      | Cargo       | Marine<br>Hull | Offshore<br>Oil-Related | Fire        | Motor<br>'Act' | Motor<br>'Others' |  |
|------------------|---------------|-------------|----------------|-------------------------|-------------|----------------|-------------------|--|
|                  |               |             |                |                         |             |                |                   |  |
| ACE JERNEH       | 0             | 8,214,892   | 6,076,642      | 8,149,258               | 25,465,403  | 4,680,703      | 3,696,678         |  |
| AIA              | 0             | 0           | 0              | 0                       | 7,452,957   | 391,683        | 227,491           |  |
| AIG              | 0             | 218,616     | 0              | 0                       | 1,069,865   | 614,212        | 3,083,073         |  |
| ALLIANZ GENERAL  | 5,103,669     | 13,652,602  | 3,111,626      | (2,665,402)             | 37,768,006  | (72,047,511)   | 62,821,702        |  |
| AMGENERAL        | 0             | 822,478     | 1,231,420      | 0                       | 14,373,865  | 65,218,854     | 60,843,343        |  |
| AXA              | 0             | 704,683     | 2,842,954      | 0                       | 6,302,707   | 1,535,927      | 6,106,684         |  |
| BERJAYA          | 158,132       | 323,856     | 514,306        | 0                       | 16,194,454  | 10,210,411     | 5,051,179         |  |
| ETIQA            | 996,806,128   | 3,584,610   | 32,335,348     | 80,645,854              | 28,347,850  | 1,869,126      | 7,502,262         |  |
| LONPAC           | 517,089       | 1,804,665   | 858,788        | 9,889,554               | 28,898,104  | 3,941,257      | 17,291,518        |  |
| MCIS             | 0             | 784,709     | 11,179,454     | 55,272                  | 10,664,058  | 759,338        | 1,493,491         |  |
| MSIG             | 0             | 15,941,345  | 553,959        | (2)                     | 54,551,829  | 2,473,983      | 8,856,673         |  |
| MULTI-PURPOSE    | 197,795       | 571,595     | 1,211,567      | 20,126,354              | 23,180,428  | 1,151,337      | 1,539,150         |  |
| OAC              | 0             | 830,569     | 58,926         | 0                       | 13,525,231  | 2,465,290      | 1,379,353         |  |
| P & O            | 0             | 33,160      | 141,216        | 0                       | 26,539      | 50,098,660     | 29,997,700        |  |
| PACIFIC          | 0             | 166,190     | 5,570,083      | 0                       | 7,567,563   | 377,458        | 360,697           |  |
| PROGRESSIVE      | 1,092,111     | (2,742,161) | 3,358          | 0                       | 1,461,384   | 365,470        | 1,633,298         |  |
| PRUDENTIAL       | 0             | 0           | 0              | 0                       | 26,473      | 255,721        | 234,362           |  |
| QBE              | 0             | 347,963     | 318,666        | 0                       | 1,599,814   | 33,238         | 196,925           |  |
| RHB              | 0             | 310,038     | 4,073,059      | 0                       | 27,792,331  | 8,941,243      | 20,800,512        |  |
| TOKIO MARINE     | 0             | 3,859,444   | 1,282,052      | 304,137                 | 32,678,495  | 11,877,514     | 8,736,421         |  |
| TUNE             | 0             | 659,187     | 19,972,823     | 209,978                 | 6,009,369   | 3,262,187      | 10,685,080        |  |
| UNI.ASIA GENERAL | 0             | 787,648     | 54,898         | 176,763                 | 9,384,859   | 35,408,734     | 65,907,083        |  |
| ZURICH           | (11,813)      | 258,292     | 1,215,078      | 0                       | 1,678,573   | 1,636,640      | 3,061,070         |  |
| Total (Industry) | 1,003,863,111 | 51,134,381  | 92,606,223     | 116,891,766             | 356,020,157 | 135,521,475    | 321,505,745       |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

- 1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).
- 2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).

| Medical<br>and<br>Health | Personal<br>Accident | Bonds     | Contractor's<br>All Risks &<br>Engineering | Liability   | Workmen's<br>Compensation<br>& Employers'<br>Liability | Others      | Total         | Total<br>Previous<br>Year |
|--------------------------|----------------------|-----------|--|-------------|--|-------------|---------------|---------------------------|
|                          |                      |           |  |             |  |             |               |                           |
| 1,951,877                | 17,167,349           | 25,359    | 12,223,970                                 | 5,596,038   | 131,888  | 2,670,417   | 96,050,474    | 61,095,611                |
| 3,980,536                | 7,554,708            | 0         | 0  | 0           | 0  | (97,319)    | 19,510,056    | 10,533,260                |
| 73,211                   | 970,159              | 0         | 60,779                                     | 6,259       | 900  | 57,453      | 6,154,527     | 5,710,422                 |
| 426,053                  | 6,999,426            | (205,158) | 72,029,391                                 | 4,481,351   | 98,773   | 8,217,058   | 139,791,586   | 167,048,369               |
| 355,329                  | 2,609,810            | (14,565)  | 8,401,673                                  | 2,297,572   | 101,789  | 6,595,940   | 162,837,508   | 0                         |
| 1,576,187                | 970,884              | 0         | 3,037,873                                  | 81,353      | 67,219   | 1,321,802   | 24,548,273    | 22,862,091                |
| 1,225,745                | 374,601              | 37        | 7,816,771                                  | 120,377     | 77,124   | 3,199,507   | 45,266,500    | 22,294,836                |
| 24,775                   | 623,603              | 609       | 2,988,988                                  | 25,034,899  | 19,183   | 989,677     | 1,180,772,912 | 170,218,460               |
| 1,049,198                | 4,160,929            | 359,240   | 46,699,400                                 | 3,713,841   | 190,869  | 4,825,642   | 124,200,094   | 86,678,839                |
| 727,963                  | 94,999               | 0         | 2,860,800                                  | 255,983     | 3,772  | 2,649,724   | 31,529,563    | 40,830,740                |
| 2,032,852                | 2,969,952            | (99,250)  | 16,489,475                                 | 6,148,478   | 173,834  | (1,477,929) | 108,615,199   | 103,022,167               |
| 3,028,232                | 1,720,820            | 2,369,767 | 7,895,500                                  | 1,275,292   | 25,022   | 15,619,113  | 79,911,972    | 63,595,845                |
| 540,512                  | 4,076,293            | (270,668) | 22,121,494                                 | 1,766,652   | 15,110   | 2,034,129   | 48,542,891    | 42,381,977                |
| 2,458                    | 114,815              | (138)     | 17,268                                     | 4,198,752   | 0  | 41,605      | 84,672,035    | 78,774,332                |
| 791,227                  | 152,496              | 0         | 2,987,264                                  | 43,207      | 11,499   | 922,006     | 18,949,690    | 37,591,289                |
| 3,618,762                | 141,342              | 1,064,170 | 2,958,964                                  | 255,445     | 4,042  | 203,548     | 10,059,733    | 18,750,858                |
| 0                        | 690,185              | 0         | 0  | 0           | 0  | 0           | 1,206,741     | 1,267,158                 |
| 70,704                   | 97,853               | 0         | 241,407                                    | 36,200      | 6,389  | 263,370     | 3,212,529     | 2,525,360                 |
| 226,398                  | 428,479              | 395,538   | 6,182,217                                  | 1,047,117   | 259,697  | 5,757,429   | 76,214,058    | 57,215,452                |
| 781,306                  | 836,328              | 124,494   | 9,561,055                                  | 523,855     | 68,040   | 7,864,934   | 78,498,075    | 122,018,516               |
| 325,859                  | 2,809,170            | 0         | 1,130,069                                  | 105,146     | 25,003   | 1,306,450   | 46,500,321    | 31,696,769                |
| 217,422                  | (163,030)            | 2         | 5,151,105                                  | 475,729     | 5,612  | 2,234,677   | 119,641,502   | 75,087,506                |
| 194,911                  | 301,489              | (45,497)  | 2,532,891                                  | (1,023,112) | 135,356  | 884,180     | 10,818,058    | 20,696,198                |
|                          |                      |           |  |             |  |             |               |                           |
| 23,221,517               | 55,702,660           | 3,703,940 | 233,388,354                                | 56,440,434  | 1,421,121  | 66,083,413  | 2,517,504,297 | 1,241,896,055             |

# CLAIMS RECOVERIES FROM FOREIGN INSURERS (RM)

| Company          | Aviation   | Cargo      | Marine<br>Hull | Offshore<br>Oil-Related | Fire       | Motor<br>'Act' | Motor<br>'Others' |  |
|------------------|------------|------------|----------------|-------------------------|------------|----------------|-------------------|--|
|                  |            |            |                |                         |            |                |                   |  |
| ACE JERNEH       | 0          | 86,099     | 905,989        | 141,422                 | 622,246    | 0              | 0                 |  |
| AIA              | 0          | 32         | 0              | 0                       | 2,008,072  | 72,764         | 208,845           |  |
| AIG              | 1,444,394  | 5,420,866  | 0              | 1,091,822               | 30,293,678 | 0              | 8,657             |  |
| ALLIANZ GENERAL  | 2,786,501  | 1,635,027  | 140,323        | 111,974                 | (545,844)  | 0              | 0                 |  |
| AMGENERAL        | 0          | 29,311     | 141,568        | 0                       | 319,949    | 143,429        | (33,342)          |  |
| AXA              | 0          | 2,468,203  | 2,953,454      | 0                       | 7,949,176  | 0              | 0                 |  |
| BERJAYA          | 6,180      | 294,040    | 18,160         | 0                       | 572,965    | 0              | 0                 |  |
| ETIQA            | (25,224)   | 2,898,443  | (286,231)      | 2,634,218               | 383,162    | 0              | 0                 |  |
| LONPAC           | 0          | 1,196,623  | 119,833        | 684,369                 | 3,115,790  | 0              | 0                 |  |
| MCIS             | 0          | 2,560,360  | 644,789        | 2,848,027               | 1,401,814  | 0              | 0                 |  |
| MSIG             | 0          | 833,160    | 0              | 0                       | 4,244,947  | 0              | (35,110)          |  |
| MULTI-PURPOSE    | 0          | 112,471    | 97,373         | 0                       | 1,014,263  | 24,360         | 0                 |  |
| OAC              | 0          | 9,183      | 15,398         | 0                       | 455,348    | 0              | 203               |  |
| P & O            | 0          | 0          | 55,486         | 0                       | 0          | (65,078)       | 38                |  |
| PACIFIC          | 0          | 14,291     | 804,978        | 0                       | 219,797    | 0              | 0                 |  |
| PROGRESSIVE      | 12,037,279 | (237,125)  | 0              | 0                       | 830,825    | 0              | 0                 |  |
| PRUDENTIAL       | 0          | 0          | 0              | 0                       | 0          | 0              | 0                 |  |
| QBE              | 6,155,422  | 0          | 100,996        | 0                       | 14,446,376 | 0              | 0                 |  |
| RHB              | 0          | 23,899     | 794,107        | 0                       | 3,162,270  | 0              | 0                 |  |
| TOKIO MARINE     | 0          | 1,107,307  | 2,789,490      | 0                       | 1,514,668  | 2,867          | 54                |  |
| TUNE             | 0          | (286,819)  | 29,960         | 0                       | 6,368,961  | 7,364,358      | 108,963           |  |
| UNI.ASIA GENERAL | 0          | 50,235     | 0              | 0                       | 599,502    | 89,381         | 545               |  |
| ZURICH           | 4,628      | 662,449    | 724,197        | 0                       | 204,870    | 0              | 0                 |  |
| Total (Industry) | 22,409,180 | 18,878,055 | 10,049,870     | 7,511,832               | 79,182,835 | 7,632,081      | 258,853           |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).

2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).

| Medical<br>and<br>Health | Personal<br>Accident | Bonds     | Contractor's<br>All Risks &<br>Engineering | Liability  | Workmen's<br>Compensation<br>& Employers'<br>Liability | Others     | Total       | Total<br>Previous<br>Year |
|--------------------------|----------------------|-----------|--|------------|--|------------|-------------|---------------------------|
| <br>                     |                      |           |  |            |  |            |             |                           |
| 0                        | (1,278)              | 0         | 3,472,525                                  | 3,305,328  | 0  | 2,105,606  | 10,637,937  | 8,938,725                 |
| 0                        | 2,857,194            | 0         | 110  | 586        | 240  | 174,892    | 5,322,735   | 2,061,623                 |
| 0                        | 576                  | 0         | 2,112,868                                  | 13,585,556 | 0  | 2,204,080  | 56,162,497  | 21,704,448                |
| 0                        | 59,883               | (14,411)  | 2,967,189                                  | 1,985      | 0  | 171,747    | 7,314,374   | 3,303,107                 |
| 0                        | 19,845               | (953)     | 268,700                                    | 57,016     | 0  | 48,065     | 993,588     | 0                         |
| 20,333,574               | 753,594              | 3,012,203 | 18,079,346                                 | 339,010    | 79,522   | 9,539,038  | 65,507,120  | 44,348,666                |
| 730,859                  | 2,304                | 0         | 447,823                                    | 2,503,276  | 0  | (39,274)   | 4,536,333   | 22,846,822                |
| 0                        | 3,733                | 0         | 142,261                                    | (126,927)  | 0  | (10,840)   | 5,612,595   | 13,913,563                |
| 43,494                   | 732,591              | 179,625   | 2,231,151                                  | 45,258     | 0  | 1,595,731  | 9,944,465   | 8,390,376                 |
| 0                        | 0                    | 0         | 1,762,756                                  | 211,262    | 0  | 395,853    | 9,824,861   | 5,115,716                 |
| 11,313,753               | 5,140                | 0         | 1,003,563                                  | 36,172     | 0  | 11,506,440 | 28,908,065  | 8,292,128                 |
| 229,816                  | (98,984)             | 281,738   | 257,852                                    | 27,151     | 0  | 1,401,502  | 3,347,542   | 1,324,580                 |
| 0                        | 38,279               | 0         | 217,835                                    | 0          | 0  | 343,480    | 1,079,726   | 2,231,692                 |
| 0                        | 0                    | 0         | 0  | 466,532    | 0  | 0          | 456,978     | (277,753)                 |
| 0                        | 59,032               | 0         | 4,613                                      | 0          | 0  | (4,186)    | 1,098,525   | 2,773,765                 |
| 0                        | 0                    | 0         | 0  | 6,528      | 0  | 3,233,721  | 15,871,228  | 7,294,597                 |
| 0                        | 0                    | 0         | 0  | 0          | 0  | 0          | 0           | 0                         |
| 0                        | 0                    | 0         | 0  | 4,414      | 0  | 0          | 20,707,208  | 9,360,063                 |
| 0                        | 0                    | 0         | 20,103                                     | , 0        | 0  | 247,584    | 4,247,963   | 1,006,765                 |
| 0                        | 0                    | 0         | 3,133,796                                  | 61,287     | 0  | 941,906    | 9,551,375   | 8,301,107                 |
| 0                        | 281,632              | 0         | 781,116                                    | 8,881      | 0  | 1,176,802  | 15,833,854  | 16,369,201                |
| 0                        | 1,264,453            | 0         | 1,430,526                                  | (11,997)   | 0  | (3,222)    | 3,419,423   | 1,312,120                 |
| 0                        | 198,184              | (24,884)  | 1,768,230                                  | 50,649     | 607  | 133,481    | 3,722,411   | 3,596,355                 |
| <br>32,651,496           | 6,176,178            | 3,433,318 | 40,102,363                                 | 20,571,967 | 80,369   | 35,162,406 | 284,100,803 | 192,207,666               |

# GENERAL INSURANCE **NET CLAIMS PAID (RM)**

| Company          | Aviation  | Cargo      | Marine<br>Hull | Offshore<br>Oil-Related | Fire        | Motor<br>'Act' | Motor<br>'Others' |  |
|------------------|-----------|------------|----------------|-------------------------|-------------|----------------|-------------------|--|
|                  |           |            |                |                         |             |                |                   |  |
| ACE JERNEH       | 11,733    | 18,462,433 | 1,272,028      | 1,298,574               | 22,223,066  | 28,882,616     | 92,016,864        |  |
| AIA              | 0         | (318)      | 0              | 0                       | 3,460,016   | 13,880,913     | 30,012,626        |  |
| AIG              | 186       | 2,125,172  | 0              | 69,498                  | 19,360,437  | 29,865,037     | 122,410,400       |  |
| ALLIANZ GENERAL  | 75,539    | 7,759,012  | 1,495,084      | 258,609                 | 45,399,670  | 238,400,894    | 460,204,951       |  |
| AMGENERAL        | 43,083    | 2,815,931  | 598,531        | 225,684                 | 10,055,195  | 297,981,263    | 671,392,512       |  |
| AXA              | 0         | 5,339,055  | 5,999,292      | 0                       | 20,290,943  | 56,202,588     | 226,131,299       |  |
| BERJAYA          | 49        | 2,553,224  | 54,623         | 0                       | 13,389,421  | 39,532,315     | 145,141,819       |  |
| ETIQA            | 1,235,895 | 1,264,016  | 1,391,474      | 297,267                 | 22,327,688  | 49,903,029     | 139,824,204       |  |
| LONPAC           | 232,797   | 2,350,739  | 107,774        | 291,616                 | 41,042,883  | 33,748,362     | 96,488,989        |  |
| MCIS             | 0         | 2,868,587  | 1,617,877      | 77,021                  | 6,533,581   | 33,606,981     | 55,554,469        |  |
| MSIG             | 256       | 22,201,582 | 846,834        | 3,221                   | 73,747,882  | 63,654,531     | 346,185,235       |  |
| MULTI-PURPOSE    | 17,262    | 3,517,014  | 379,945        | 255,340                 | 12,151,484  | 26,501,557     | 57,403,948        |  |
| OAC              | 0         | 527,657    | 353,627        | 0                       | 10,652,237  | 25,304,965     | 47,238,215        |  |
| P & O            | 0         | 11,239     | 38,421         | 220,915                 | 98,812      | 121,783,997    | 82,462,836        |  |
| PACIFIC          | 0         | 169,460    | 696,341        | 0                       | 3,371,980   | 15,833,106     | 14,583,432        |  |
| PROGRESSIVE      | 220,290   | 264,477    | 90,408         | 0                       | 1,967,653   | 19,407,300     | 22,719,692        |  |
| PRUDENTIAL       | 0         | 0          | 0              | 0                       | 496,218     | 8,846,710      | 4,316,222         |  |
| QBE              | 323,969   | 7,579,726  | 7,076,997      | 0                       | 18,195,097  | 9,156,819      | 9,042,234         |  |
| RHB              | 0         | 2,303,596  | 578,215        | 0                       | 11,806,394  | 27,037,155     | 74,451,444        |  |
| TOKIO MARINE     | 31,258    | 12,641,959 | 208,432        | 129,580                 | 26,488,083  | 77,539,392     | 307,332,489       |  |
| TUNE             | 799       | 432,484    | 1,695,087      | 24,841                  | 6,094,756   | 23,216,189     | 33,265,738        |  |
| UNI.ASIA GENERAL | 37,275    | 541,948    | 84,314         | 455,425                 | 4,252,426   | 88,621,270     | 221,774,638       |  |
| ZURICH           | 767       | 1,664,098  | 776,863        | 0                       | 16,409,249  | 67,136,215     | 121,408,061       |  |
| Total (Industry) | 2,231,158 | 97,393,091 | 25,362,167     | 3,607,591               | 389,815,171 | 1,396,043,204  | 3,381,362,317     |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).

2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).

| Medical<br>and<br>Health | Personal<br>Accident | Bonds     | Contractor's<br>All Risks &<br>Engineering | Liability   | Workmen's<br>Compensation<br>& Employers'<br>Liability | Others      | Total         | Total<br>Previous<br>Year |
|--------------------------|----------------------|-----------|--|-------------|--|-------------|---------------|---------------------------|
|                          |                      |           |  |             |  |             |               |                           |
| 15,035,462               | 16,309,563           | 91,820    | 2,826,511                                  | 7,348,651   | 2,822,302  | 10,445,341  | 219,046,964   | 191,588,965               |
| 141,083,481              | 66,906,585           | 0         | 278  | 13,408      | 4,558  | 718,998     | 256,080,545   | 285,119,891               |
| 2,641,547                | 37,734,956           | 0         | 2,347,604                                  | 10,832,779  | 30,451   | 10,857,860  | 238,275,927   | 188,140,861               |
| 18,484,696               | 25,338,570           | 477,036   | 9,885,985                                  | 2,109,984   | 2,388,649  | 17,622,740  | 829,901,419   | 625,079,889               |
| 13,613,675               | 13,147,325           | 16,470    | 1,119,977                                  | 2,631,605   | 1,859,919  | 13,610,440  | 1,029,111,610 | 0                         |
| 40,504,853               | 17,563,709           | 14,116    | 3,601,628                                  | 2,196,441   | 1,393,749  | 13,914,879  | 393,152,552   | 312,827,300               |
| 36,281,166               | 4,595,138            | (8,154)   | 1,380,217                                  | 1,847,682   | 1,009,095  | 7,756,792   | 253,533,387   | 246,650,016               |
| 975,097                  | 18,042,776           | 5,775     | 1,318,889                                  | 1,191,362   | 396,982  | 17,025,720  | 255,200,174   | 269,964,085               |
| 23,998,942               | 5,179,237            | (249,140) | 4,307,988                                  | 2,986,752   | 5,239,263  | 10,918,465  | 226,644,667   | 221,078,436               |
| 699,549                  | 3,880,901            | 30,059    | 1,035,341                                  | 1,441,087   | 72,170   | 5,237,956   | 112,655,579   | 83,621,463                |
| 48,523,224               | 27,029,209           | (84,538)  | 12,427,420                                 | 7,175,790   | 523,794  | 25,360,332  | 627,594,772   | 597,621,201               |
| 22,762,528               | 11,441,517           | 538,680   | 1,614,599                                  | 2,772,554   | 495,197  | 22,116,941  | 161,968,566   | 136,208,811               |
| 20,779,495               | 17,511,401           | 1,165     | 2,659,892                                  | 779,665     | 313,542  | 7,233,684   | 133,355,545   | 136,887,928               |
| 95,837                   | 3,216,112            | 2,534     | 12,158                                     | (1,477,062) | 24   | 394,122     | 206,859,945   | 206,719,539               |
| 32,292,400               | 1,458,183            | (172)     | 598,947                                    | 1,469,019   | 248,213  | 2,142,801   | 72,863,710    | 68,298,198                |
| 4,595,142                | 3,816,616            | 496,681   | 610,182                                    | 1,096,700   | 91,245   | 1,511,251   | 56,887,637    | 46,834,781                |
| 0                        | 4,179,145            | 0         | 0  | 0           | 0  | 0           | 17,838,295    | 14,173,022                |
| 2,757,457                | 3,903,811            | 0         | 4,812,094                                  | 1,764,327   | 131,460  | 5,630,927   | 70,374,918    | 49,127,940                |
| 8,732,308                | 11,490,157           | 17,179    | 1,954,726                                  | 825,990     | 911,064  | 15,408,028  | 155,516,256   | 135,717,395               |
| 30,176,507               | 11,287,205           | 196,662   | 4,043,641                                  | 3,204,322   | 1,619,115  | 18,001,254  | 492,899,899   | 480,838,895               |
| 13,589,871               | 2,502,804            | 1,027     | 1,310,209                                  | 699,280     | 556,272  | 4,276,593   | 87,665,950    | 114,385,419               |
| 7,968,625                | 4,537,531            | 10,782    | 1,370,081                                  | 243,278     | 125,015  | 3,771,793   | 333,794,401   | 167,593,218               |
| 8,033,257                | 8,365,361            | 1,709     | 2,118,088                                  | 357,560     | 2,855,818  | 4,330,670   | 233,457,716   | 214,533,903               |
|                          |                      |           |  |             |  |             |               |                           |
| 493,625,119              | 319,437,812          | 1,559,691 | 61,356,455                                 | 51,511,174  | 23,087,897   | 218,287,587 | 6,464,680,434 | 4,793,011,156             |

# GENERAL INSURANCE **NET CLAIMS INCURRED (RM)**

| Company          | Aviation  | Cargo      | Marine<br>Hull | Offshore<br>Oil-Related | Fire        | Motor<br>'Act' | Motor<br>'Others' |  |
|------------------|-----------|------------|----------------|-------------------------|-------------|----------------|-------------------|--|
|                  |           |            |                |                         |             |                |                   |  |
| ACE JERNEH       | (191,668) | 17,904,742 | (574,648)      | 27,126                  | 19,951,803  | 28,413,991     | 95,130,531        |  |
| AIA              | 0         | 33,125     | 0              | 0                       | 3,742,924   | 20,427,252     | 9,333,712         |  |
| AIG              | 28,298    | 4,757,601  | 0              | 33,204                  | 24,993,879  | 55,901,662     | 132,503,322       |  |
| ALLIANZ GENERAL  | (690,844) | 6,506,240  | 637,800        | 850,943                 | 55,160,755  | 293,272,176    | 475,948,213       |  |
| AMGENERAL        | 169,230   | 2,669,722  | (655,300)      | (125,649)               | 9,849,676   | 389,994,509    | 708,778,212       |  |
| AXA              | (1,959)   | 4,945,780  | 2,687,101      | 0                       | 28,378,489  | 129,210,771    | 248,982,604       |  |
| BERJAYA          | (138)     | 4,517,488  | (254,040)      | 0                       | 13,402,776  | 54,886,661     | 156,524,157       |  |
| ETIQA            | 1,580,343 | (795,394)  | 559,898        | 1,046,401               | 26,069,174  | 43,745,801     | 159,327,452       |  |
| LONPAC           | 463,785   | 3,553,523  | 112,047        | 1,459,820               | 34,608,478  | 56,248,587     | 98,432,533        |  |
| MCIS             | (39,811)  | 1,124,382  | 2,692,624      | (53,571)                | 7,904,876   | 60,521,128     | 55,435,521        |  |
| MSIG             | (11,977)  | 22,211,027 | (180,574)      | (187,118)               | 72,038,442  | 97,740,263     | 346,166,728       |  |
| MULTI-PURPOSE    | 304       | 2,257,340  | (109,490)      | 1,265,294               | 16,428,782  | 56,104,920     | 55,835,045        |  |
| OAC              | 0         | 915,503    | 657,975        | 0                       | 15,480,995  | 16,536,057     | 42,300,627        |  |
| Р&О              | (127)     | (9,707)    | 18,722         | 212,037                 | (11,112)    | 148,272,616    | 71,639,416        |  |
| PACIFIC          | 0         | (33,540)   | 5,539,341      | 0                       | 4,747,980   | 35,005,106     | 14,514,432        |  |
| PROGRESSIVE      | 217,572   | 18,970     | 13,754         | 0                       | 1,157,132   | 31,595,847     | 20,363,658        |  |
| PRUDENTIAL       | 0         | 0          | 0              | 0                       | 720,739     | 19,910,319     | 3,549,553         |  |
| QBE              | 13,969    | 9,929,726  | 7,729,997      | 0                       | 25,036,097  | 20,416,819     | 10,082,234        |  |
| RHB              | 0         | 1,677,881  | 760,037        | 0                       | 10,958,391  | 56,780,711     | 74,167,458        |  |
| TOKIO MARINE     | 7,854     | 10,714,335 | (213,773)      | 804,060                 | 35,213,126  | 90,633,210     | 296,544,864       |  |
| TUNE             | 26,799    | 1,542,484  | (1,884,913)    | 632,841                 | 8,862,756   | 37,866,189     | 25,317,738        |  |
| UNI.ASIA GENERAL | (2,667)   | 957,167    | (111,866)      | (331,642)               | 5,523,705   | 140,527,568    | 231,938,337       |  |
| ZURICH           | (4,698)   | 2,431,557  | 210,040        | 0                       | 15,595,558  | 85,023,190     | 145,228,094       |  |
| Total (Industry) | 1,564,265 | 97,829,952 | 17,634,732     | 5,633,746               | 435,815,421 | 1,969,035,353  | 3,478,044,441     |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

- 1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).
- 2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).

| Medical<br>and<br>Health | Personal<br>Accident | Bonds     | Contractor's<br>All Risks &<br>Engineering | Liability   | Workmen's<br>Compensation<br>& Employers'<br>Liability | Others      | Total         | Total<br>Previous<br>Year |
|--------------------------|----------------------|-----------|--|-------------|--|-------------|---------------|---------------------------|
|                          |                      |           |  |             |  |             |               |                           |
| 14,500,302               | 14,923,718           | 352,546   | 1,068,565                                  | 10,474,575  | 2,107,780  | 7,758,663   | 211,848,026   | 214,382,348               |
| 141,488,708              | 94,098,689           | 0         | (17,823)                                   | (81,280)    | (10,317)   | 216,722     | 269,231,712   | 246,546,384               |
| 3,899,440                | 48,962,908           | 0         | 1,967,826                                  | (5,864,798) | 24,978   | 13,825,185  | 281,033,505   | 219,523,957               |
| 21,306,257               | 25,927,016           | 139,559   | 13,732,056                                 | 3,761,073   | 4,188,434  | 21,087,081  | 921,826,759   | 811,020,521               |
| 15,062,676               | 9,873,834            | 143,078   | 1,884,301                                  | (75,174)    | 1,908,486  | 10,912,597  | 1,150,390,198 | 0                         |
| 52,590,651               | 19,570,997           | 188,706   | 6,637,398                                  | 3,067,021   | 1,073,096  | 17,820,411  | 515,151,066   | 428,061,698               |
| 37,962,531               | 5,181,631            | 313,661   | 1,769,707                                  | 7,992,592   | 314,686  | 8,701,515   | 291,313,227   | 254,401,235               |
| (30,089)                 | 6,856,119            | (34,036)  | 3,801,349                                  | 2,181,132   | 2,578,157  | 18,336,441  | 265,222,748   | 281,437,972               |
| 25,014,935               | 6,473,488            | 547,659   | 7,723,089                                  | 6,979,379   | 4,612,485  | 16,964,893  | 263,194,701   | 252,883,410               |
| 732,743                  | 5,675,791            | 83,614    | 1,982,860                                  | 1,033,164   | (39,960)   | 5,550,539   | 142,603,900   | 93,989,734                |
| 47,121,205               | 20,411,896           | (108,474) | 12,855,026                                 | 3,870,993   | 748,635  | 23,958,040  | 646,634,112   | 615,058,164               |
| 24,558,810               | 12,541,762           | 653,416   | 2,436,609                                  | 2,388,223   | (182,545)  | 20,065,840  | 194,244,310   | 167,816,199               |
| 23,314,319               | 16,352,033           | 91,675    | 3,936,627                                  | 2,620,097   | 517,045  | 10,971,433  | 133,694,386   | 150,133,975               |
| 133,580                  | 4,017,389            | 1,187     | 4,415                                      | (1,287,230) | (194)  | (300,508)   | 222,690,484   | 230,720,776               |
| 32,845,400               | 2,083,183            | (172)     | 1,397,947                                  | 356,019     | 351,213  | 789,801     | 97,596,710    | 92,515,198                |
| 1,684,852                | 2,083,730            | 397,827   | 918,515                                    | 523,181     | (25,379)   | 1,241,404   | 60,191,063    | 74,763,268                |
| 0                        | 4,652,270            | 0         | 0  | 0           | 0  | 0           | 28,832,881    | 28,960,605                |
| 2,846,457                | 6,688,811            | 0         | 8,533,094                                  | 2,565,327   | 161,460  | 10,411,128  | 104,415,119   | 69,741,769                |
| 7,689,673                | 9,287,113            | 29,664    | 673,034                                    | 2,133,383   | 490,516  | 16,833,776  | 181,481,637   | 178,791,656               |
| 22,936,799               | 10,824,621           | (331,424) | 2,249,452                                  | 1,313,717   | 1,240,245  | 15,923,415  | 487,860,501   | 470,827,555               |
| 22,121,871               | 3,526,804            | 238,027   | 431,209                                    | 709,280     | 1,204,272  | 3,900,593   | 104,495,950   | 91,250,419                |
| 8,740,295                | 4,619,458            | (1,467)   | 1,147,558                                  | 2,143,643   | 182,435  | 5,037,874   | 400,370,398   | 173,646,691               |
| 7,876,150                | 6,948,518            | 77,584    | (365,013)                                  | (384,510)   | 334,386  | 2,215,839   | 265,186,695   | 152,481,062               |
|                          |                      |           |  |             |  |             |               |                           |
| 514,397,565              | 341,581,779          | 2,782,630 | 74,767,801                                 | 46,419,807  | 21,779,914   | 232,222,682 | 7,239,510,088 | 5,298,954,596             |

# **NET COMMISSIONS PAID (RM)**

| Company          | Aviation    | Cargo       | Marine<br>Hull | Offshore<br>Oil-Related | Fire        | Motor<br>'Act' | Motor<br>'Others' |  |
|------------------|-------------|-------------|----------------|-------------------------|-------------|----------------|-------------------|--|
|                  |             |             |                |                         |             |                |                   |  |
| ACE JERNEH       | (5,677)     | 6,295,823   | (47,120)       | 23,190                  | 5,529,145   | 1,969,828      | 24,765,421        |  |
| AIA              | 0           | (205)       | 0              | 0                       | 3,405,555   | (507,245)      | 5,591,437         |  |
| AIG              | (857,413)   | 885,382     | 0              | (491,728)               | 5,413,248   | 1,575,807      | 24,895,135        |  |
| ALLIANZ GENERAL  | (56,364)    | 778,027     | (264,158)      | 349,989                 | 24,635,261  | 10,000,648     | 97,071,234        |  |
| AMGENERAL        | 10,397      | 1,187,127   | (533,798)      | 48,356                  | 2,621,240   | 14,434,862     | 154,831,430       |  |
| AXA              | 0           | 2,672,200   | 107,291        | 0                       | (4,333,750) | 5,635,209      | 54,746,905        |  |
| BERJAYA          | (190,215)   | 638,934     | (62,683)       | 0                       | (3,470,965) | 4,334,162      | 29,785,702        |  |
| ETIQA            | (4,726,654) | (1,234,293) | (1,118,935)    | (11,433,554)            | (415,051)   | 1,655,264      | 19,933,879        |  |
| LONPAC           | (92,142)    | (104,840)   | (310,695)      | (1,769,901)             | 19,120,299  | 2,741,311      | 14,355,152        |  |
| MCIS             | 0           | 668,021     | (23,938)       | (166,241)               | (6,998,562) | 3,671,982      | 9,928,579         |  |
| MSIG             | 65          | 6,614,967   | (123,481)      | 605                     | 20,602,384  | 5,202,335      | 58,836,638        |  |
| MULTI-PURPOSE    | (372,885)   | 1,444,755   | (31,687)       | (1,834,580)             | (121,390)   | 3,981,607      | 13,496,058        |  |
| OAC              | 0           | 193,685     | (437,083)      | 0                       | 337,128     | 2,038,046      | 8,261,322         |  |
| P & O            | 0           | 3,075       | (710,209)      | 22,696                  | 102,577     | 7,907,109      | 14,225,609        |  |
| PACIFIC          | (28,315)    | (21,474)    | (1,191,672)    | 0                       | 566,303     | 2,747,362      | 4,651,259         |  |
| PROGRESSIVE      | (415,361)   | (305,385)   | (147,226)      | 0                       | (1,217,533) | 1,404,957      | 4,673,352         |  |
| PRUDENTIAL       | 0           | 0           | 0              | 0                       | 565,281     | 74,973         | 557,692           |  |
| QBE              | (132,666)   | 3,117,304   | 2,825,214      | 0                       | 10,900,090  | 1,689,630      | 2,349,983         |  |
| RHB              | 0           | 1,316,728   | 35,173         | 0                       | 1,984,060   | 2,765,954      | 10,591,730        |  |
| TOKIO MARINE     | 2,574       | 3,459,108   | (117,028)      | 16,575                  | (9,578,019) | 3,494,585      | 55,798,148        |  |
| TUNE             | (44,038)    | (1,065,383) | (566,817)      | (311,430)               | (3,608,444) | 1,916,950      | 9,031,494         |  |
| UNI.ASIA GENERAL | (33,887)    | (391,712)   | 95,221         | 207,444                 | (8,006,537) | 9,349,467      | 30,080,818        |  |
| ZURICH           | (747)       | 569,468     | (2,378)        | 0                       | 1,868,184   | 8,256,432      | 32,569,800        |  |
| Total (Industry) | (6,943,328) | 26,721,312  | (2,626,009)    | (15,338,579)            | 59,900,504  | 96,341,235     | 681,028,777       |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

- 1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).
- 2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).

| Total<br>Previous<br>Year | Total         | Others     | Workmen's<br>Compensation<br>& Employers'<br>Liability | Liability   | Contractor's<br>All Risks &<br>Engineering | Bonds     | Personal<br>Accident | Medical<br>and<br>Health |
|---------------------------|---------------|------------|--|-------------|--|-----------|----------------------|--------------------------|
|                           |               |            |  |             |  |           |                      |                          |
| 52,492,288                | 62,004,177    | 4,170,066  | 4,086,987  | 9,371,953   | 2,252,020                                  | 581,563   | 4,024,480            | (1,013,502)              |
| 68,650,580                | 74,091,957    | (21,417)   | 6,601  | 44,781      | (899)                                      | 0         | 51,490,414           | 14,082,935               |
| 59,647,627                | 64,155,944    | 6,027,478  | 1,500,030  | 7,986,356   | 620,052                                    | 0         | 15,578,362           | 1,023,235                |
| 147,762,864               | 169,461,290   | 10,147,519 | 4,137,204  | 1,475,522   | (4,147,933)                                | 402,198   | 20,423,010           | 4,509,133                |
| 0                         | 201,626,570   | 4,183,366  | 3,020,742  | 1,765,997   | (3,455,560)                                | 272,921   | 18,590,832           | 4,648,658                |
| 75,765,311                | 92,355,365    | 6,584,307  | 5,120,744  | 893,302     | 82,120                                     | (394,047) | 10,998,668           | 10,242,416               |
| 42,300,346                | 43,488,618    | 2,405,052  | 1,609,548  | 110,780     | (789,508)                                  | 128,332   | 3,486,695            | 5,502,784                |
| 40,380,745                | 28,779,523    | 2,479,718  | 368,702  | (708,767)   | (1,619,320)                                | (2,084)   | 25,149,571           | 451,047                  |
| 39,644,016                | 43,518,526    | 8,623,743  | 2,413,522  | (1,884,847) | (3,026,212)                                | (235,499) | 801,336              | 2,887,299                |
| 3,840,698                 | 10,951,168    | 1,614,709  | 260,564  | (89,170)    | (376,514)                                  | 6,512     | 2,517,343            | (62,117)                 |
| 123,094,934               | 126,435,213   | 13,345,232 | 1,734,783  | 1,864,733   | 1,875,096                                  | 6,134     | 12,790,868           | 3,684,854                |
| 31,718,152                | 35,026,007    | 10,151,694 | 1,188,161  | 2,029,583   | (879,065)                                  | 7,348     | 2,390,673            | 3,575,735                |
| 21,946,401                | 28,590,718    | 3,343,843  | 843,308  | 837,456     | (351,912)                                  | 56,143    | 9,438,996            | 4,029,786                |
| 24,202,416                | 26,973,712    | 27,178     | 2,080  | (435,735)   | (116,591)                                  | 1,249     | 5,924,052            | 20,622                   |
| 15,991,954                | 16,296,256    | 723,735    | 438,332  | 739,440     | (425,087)                                  | 21,963    | 1,194,700            | 6,879,710                |
| 5,585,289                 | 4,043,499     | (175,987)  | 739,357  | 257,956     | (983,494)                                  | (614,345) | 851,343              | (24,135)                 |
| 5,060,384                 | 5,351,050     | 0          | 0  | 0           | 0  | 0         | 4,152,626            | 478                      |
| 29,900,985                | 36,466,384    | 4,542,550  | 790,975  | 5,267,743   | 3,454,059                                  | 3,538     | 1,420,004            | 237,960                  |
| 32,979,875                | 34,865,140    | 6,161,310  | 1,496,153  | 840,354     | (1,031,143)                                | 22,375    | 8,927,788            | 1,754,658                |
| 77,022,640                | 78,128,791    | 8,677,893  | 2,527,516  | 1,697,796   | (1,575,003)                                | 216,194   | 8,815,991            | 4,692,461                |
| 7,379,006                 | 14,083,271    | 1,558,998  | 861,450  | 390,495     | (50,908)                                   | 78,737    | 3,728,955            | 2,163,212                |
| 18,726,754                | 40,953,791    | 814,393    | 409,320  | 43,969      | (408,071)                                  | 956       | 8,299,254            | 493,156                  |
| 51,485,933                | 61,994,468    | 1,868,825  | 2,737,149  | (775,559)   | (710,739)                                  | 718,735   | 11,273,071           | 3,622,227                |
| 975,579,198               | 1,299,641,438 | 97,254,205 | 36,293,228   | 31,724,138  | (11,664,612)                               | 1,278,923 | 232,269,032          | 73,402,612               |

# **NET CLAIMS INCURRED RATIO (%)**

| Company          | Aviation | Cargo    | Marine<br>Hull | Offshore<br>Oil-Related | Fire   | Total<br>Motor | Motor<br>'Act' | Motor<br>'Others' |  |
|------------------|----------|----------|----------------|-------------------------|--------|----------------|----------------|-------------------|--|
|                  |          |          |                |                         |        |                |                |                   |  |
| ACE JERNEH       | 3,206.22 | 42.91    | (12.10)        | (386.30)                | 25.17  | 56.03          | 124.81         | 48.11             |  |
| AIA              | 0.00     | 1,912.53 | 0.00           | 0.00                    | 16.13  | 53.66          | 174.85         | 21.32             |  |
| AIG              | (907.28) | 48.83    | 0.00           | 0.60                    | 42.41  | 76.46          | 234.86         | 59.52             |  |
| ALLIANZ GENERAL  | (254.94) | 28.64    | 21.91          | 91.91                   | 25.15  | 71.36          | 303.02         | 48.51             |  |
| AMGENERAL        | 231.83   | 29.02    | (459.60)       | (13.11)                 | 15.72  | 70.17          | 259.14         | 50.08             |  |
| AXA              | 3.09     | 20.08    | 27.36          | 0.00                    | 42.62  | 74.51          | 449.24         | 52.00             |  |
| BERJAYA          | (0.07)   | 40.41    | 28.71          | 0.00                    | 34.66  | 70.12          | 239.70         | 56.18             |  |
| ETIQA            | 133.44   | (10.77)  | 12.36          | 36.42                   | 31.08  | 83.24          | 182.74         | 72.41             |  |
| LONPAC           | 668.74   | 30.17    | 47.71          | 187.45                  | 12.51  | 80.00          | 277.55         | 56.87             |  |
| MCIS             | 0.00     | 27.76    | 80.60          | 68.62                   | 35.32  | 97.90          | 266.01         | 57.93             |  |
| MSIG             | 5,075.00 | 30.83    | (13.83)        | (2,489.60)              | 32.53  | 71.16          | 257.01         | 59.09             |  |
| MULTI-PURPOSE    | 0.34     | 23.79    | (23.71)        | 102.07                  | 32.05  | 75.84          | 229.38         | 45.34             |  |
| OAC              | 0.00     | 39.85    | 307.76         | 0.00                    | 26.08  | 58.71          | 106.75         | 49.93             |  |
| P & O            | 0.00     | (20.60)  | 52.73          | 47.45                   | (1.04) | 69.41          | 150.87         | 32.78             |  |
| PACIFIC          | 0.00     | (3.10)   | 346.40         | 0.00                    | 44.78  | 83.26          | 170.24         | 37.30             |  |
| PROGRESSIVE      | (50.29)  | 1.91     | 102.71         | 0.00                    | 10.80  | 89.98          | 220.49         | 46.91             |  |
| PRUDENTIAL       | 0.00     | 0.00     | 0.00           | 0.00                    | 24.37  | 143.28         | 214.75         | 49.98             |  |
| QBE              | 1.23     | 50.41    | 50.36          | 0.00                    | 53.44  | 96.88          | 203.64         | 47.00             |  |
| RHB              | 0.00     | 19.51    | 51.47          | 0.00                    | 15.16  | 80.43          | 445.81         | 49.42             |  |
| TOKIO MARINE     | 5.05     | 27.61    | (53.37)        | 507.62                  | 62.40  | 67.04          | 235.70         | 55.01             |  |
| TUNE             | 55.85    | 65.78    | (88.43)        | 37.24                   | 67.39  | 77.51          | 270.11         | 37.51             |  |
| UNI.ASIA GENERAL | (22.55)  | 31.22    | (73.58)        | (57.24)                 | 15.66  | 67.90          | 167.33         | 49.92             |  |
| ZURICH           | (10.02)  | 51.22    | 69.13          | 0.00                    | 41.85  | 71.07          | 152.53         | 54.14             |  |
| Total (Industry) | 56.49    | 32.01    | 36.52          | 37.31                   | 28.11  | 71.87          | 229.08         | 51.76             |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).

2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).

| Medical<br>and<br>Health | Personal<br>Accident | Bonds    | Contractor's<br>All Risks &<br>Engineering | Liability | Workmen's<br>Compensation<br>& Employers'<br>Liability | Others  | Total | Total<br>Previous<br>Year |
|--------------------------|----------------------|----------|--|-----------|--|---------|-------|---------------------------|
| <br>                     |                      |          |  |           |  |         |       |                           |
| 22.20                    | 20.45                | 5.98     | 8.12                                       | 29.48     | 7.41   | 29.55   | 35.68 | 41.45                     |
| 79.42                    | 42.46                | 0.00     | (13,105.15)                                | (37.47)   | (23.16)  | 17.47   | 56.10 | 48.51                     |
| 21.54                    | 43.96                | 0.00     | 64.77                                      | (12.61)   | 0.25   | 44.62   | 51.98 | 45.07                     |
| 56.13                    | 32.65                | 4.28     | 58.30                                      | 18.57     | 17.28  | 42.27   | 58.99 | 59.41                     |
| 39.19                    | 13.06                | 4.66     | 45.77                                      | (0.70)    | 9.93   | 39.26   | 63.28 | 0.00                      |
| 41.68                    | 42.26                | (4.01)   | 51.21                                      | 34.44     | 4.61   | 56.33   | 60.39 | 63.02                     |
| 68.03                    | 34.26                | 23.09    | 43.65                                      | 131.43    | 3.18   | 67.64   | 63.91 | 62.64                     |
| (0.82)                   | 5.60                 | (111.99) | (90.69)                                    | 68.05     | 83.98  | 148.25  | 54.75 | 55.71                     |
| 60.24                    | 50.72                | 10.94    | 55.35                                      | 64.94     | 17.92  | 71.65   | 42.71 | 43.84                     |
| 118.10                   | 47.80                | 352.13   | 166.76                                     | 38.94     | 60.02  | (2.99)  | 81.47 | 74.22                     |
| 71.76                    | 32.62                | (11.07)  | 35.49                                      | 28.79     | 6.91   | 47.33   | 55.79 | 56.98                     |
| 70.84                    | 82.21                | 33.50    | 54.33                                      | 17.67     | (2.64)   | 45.57   | 58.69 | 59.96                     |
| 77.22                    | 41.61                | 10.69    | 70.34                                      | 43.78     | 10.07  | 49.90   | 49.31 | 56.97                     |
| 47.22                    | 15.19                | 35.60    | 10.52                                      | (68.96)   | (1.52)   | (11.43) | 63.67 | 65.41                     |
| 60.68                    | 48.78                | (0.14)   | 55.14                                      | 9.86      | 14.31  | 17.50   | 67.59 | 62.96                     |
| 22.64                    | 46.73                | (25.97)  | 16.96                                      | 344.49    | (0.76)   | 20.69   | 63.83 | 79.07                     |
| 0.00                     | 33.05                | 0.00     | 0.00                                       | 0.00      | 0.00   | 0.00    | 86.30 | 85.53                     |
| 80.98                    | 87.87                | 0.00     | 46.51                                      | 10.78     | 5.10   | 51.47   | 54.61 | 45.52                     |
| 47.05                    | 19.92                | 4.36     | 11.85                                      | 44.66     | 5.66   | 52.36   | 50.40 | 56.37                     |
| 41.18                    | 32.25                | (21.76)  | 39.14                                      | 11.47     | 9.58   | 39.72   | 58.46 | 58.46                     |
| 106.69                   | 17.65                | 27.40    | 25.13                                      | 20.51     | 22.57  | 55.72   | 65.32 | 63.93                     |
| 146.09                   | 103.65               | (2.03)   | 17.83                                      | 153.34    | 12.09  | 8.33    | 61.90 | 57.29                     |
| 26.13                    | 16.28                | 1.51     | (5.14)                                     | (20.73)   | 1.43   | 22.23   | 54.50 | 35.54                     |
| 57.76                    | 30.44                | 11.29    | 43.69                                      | 20.17     | 9.48   | 49.16   | 57.27 | 55.35                     |

# **NET COMMISSIONS RATIO (%)**

| Company          | Aviation  | Cargo   | Marine<br>Hull | Offshore<br>Oil-Related | Fire    | Total<br>Motor | Motor<br>'Act' | Motor<br>'Others' |  |
|------------------|-----------|---------|----------------|-------------------------|---------|----------------|----------------|-------------------|--|
|                  |           |         |                |                         |         |                |                |                   |  |
| ACE JERNEH       | 94.96     | 15.09   | (0.99)         | (330.25)                | 6.97    | 12.13          | 8.65           | 12.53             |  |
| AIA              | 0.00      | (11.84) | 0.00           | 0.00                    | 14.68   | 9.17           | (4.34)         | 12.77             |  |
| AIG              | 27490.00  | 9.09    | 0.00           | (8.91)                  | 9.18    | 10.74          | 6.62           | 11.18             |  |
| ALLIANZ GENERAL  | (20.80)   | 3.43    | (9.08)         | 37.80                   | 11.23   | 9.93           | 10.33          | 9.89              |  |
| AMGENERAL        | 14.24     | 12.90   | (374.38)       | 5.05                    | 4.18    | 10.81          | 9.59           | 10.94             |  |
| AXA              | 0.00      | 10.85   | 1.09           | 0.00                    | (6.51)  | 11.90          | 19.59          | 11.43             |  |
| BERJAYA          | (100.59)  | 5.72    | 7.08           | 0.00                    | (8.98)  | 11.32          | 18.93          | 10.69             |  |
| ETIQA            | (399.10)  | (16.71) | (24.71)        | (397.91)                | (0.49)  | 8.85           | 6.91           | 9.06              |  |
| LONPAC           | (132.86)  | (0.89)  | (132.29)       | (227.26)                | 6.91    | 8.84           | 13.53          | 8.29              |  |
| MCIS             | 0.00      | 16.49   | (0.72)         | 212.94                  | (31.27) | 11.48          | 16.14          | 10.38             |  |
| MSIG             | (27.54)   | 9.18    | (9.46)         | 8.05                    | 9.30    | 10.27          | 13.68          | 10.04             |  |
| MULTI-PURPOSE    | (418.28)  | 15.23   | (6.86)         | (147.99)                | (0.24)  | 11.84          | 16.28          | 10.96             |  |
| OAC              | 0.00      | 8.43    | (204.44)       | 0.00                    | 0.57    | 10.28          | 13.16          | 9.75              |  |
| P & O            | 0.00      | 6.53    | (2000.36)      | 5.08                    | 9.62    | 6.99           | 8.05           | 6.51              |  |
| PACIFIC          | (2974.26) | (1.99)  | (74.52)        | 0.00                    | 5.34    | 12.44          | 13.36          | 11.95             |  |
| PROGRESSIVE      | 96.01     | (30.67) | (1099.44)      | 0.00                    | (11.37) | 10.53          | 9.80           | 10.76             |  |
| PRUDENTIAL       | 0.00      | 0.00    | 0.00           | 0.00                    | 19.11   | 3.86           | 0.81           | 7.85              |  |
| QBE              | (11.69)   | 15.83   | 18.41          | 0.00                    | 23.27   | 12.83          | 16.85          | 10.95             |  |
| RHB              | 0.00      | 15.31   | 2.38           | 0.00                    | 2.75    | 8.20           | 21.72          | 7.06              |  |
| TOKIO MARINE     | 1.65      | 8.91    | (29.22)        | 10.46                   | (16.97) | 10.27          | 9.09           | 10.35             |  |
| TUNE             | (91.77)   | (45.43) | (26.59)        | (18.33)                 | (27.44) | 13.43          | 13.67          | 13.38             |  |
| UNI.ASIA GENERAL | (286.55)  | (12.77) | 62.63          | 35.81                   | (22.70) | 7.19           | 11.13          | 6.47              |  |
| ZURICH           | (1.59)    | 12.00   | (0.78)         | 0.00                    | 5.01    | 12.60          | 14.81          | 12.14             |  |
| Total (Industry) | (250.75)  | 8.74    | (5.44)         | (101.58)                | 3.86    | 10.26          | 11.21          | 10.14             |  |

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

- 1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).
- 2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).

| Total<br>Previous<br>Year | Total | Others | Workmen's<br>Compensation<br>& Employers'<br>Liability | Liability | Contractor's<br>All Risks &<br>Engineering | Bonds  | Personal<br>Accident | Medical<br>and<br>Health |
|---------------------------|-------|--------|--|-----------|--|--------|----------------------|--------------------------|
|                           |       |        |  |           |  |        |                      |                          |
| 10.15                     | 10.44 | 15.88  | 14.37  | 26.38     | 17.12                                      | 9.86   | 5.51                 | (1.55)                   |
| 13.51                     | 15.44 | (1.73) | 14.82  | 20.64     | (661.03)                                   | 0.00   | 23.24                | 7.91                     |
| 12.25                     | 11.87 | 19.45  | 15.00  | 17.17     | 20.41                                      | 0.00   | 13.99                | 5.65                     |
| 10.82                     | 10.84 | 20.34  | 17.07  | 7.29      | (17.61)                                    | 12.34  | 25.71                | 11.88                    |
| 0.00                      | 11.09 | 15.05  | 15.72  | 16.42     | (83.93)                                    | 8.88   | 24.59                | 12.09                    |
| 11.16                     | 10.83 | 20.81  | 21.98  | 10.03     | 0.63                                       | 8.37   | 23.75                | 8.12                     |
| 10.41                     | 9.54  | 18.70  | 16.26  | 1.82      | (19.47)                                    | 9.45   | 23.05                | 9.86                     |
| 7.99                      | 5.94  | 20.05  | 12.01  | (22.11)   | 38.63                                      | (6.86) | 20.54                | 12.24                    |
| 6.87                      | 7.06  | 36.42  | 9.38   | (17.54)   | (21.69)                                    | (4.70) | 6.28                 | 6.95                     |
| 3.03                      | 6.26  | 19.50  | 26.62  | (3.36)    | (31.67)                                    | 27.42  | 13.91                | (10.01)                  |
| 11.40                     | 10.91 | 26.36  | 16.00  | 13.87     | 5.18                                       | 0.63   | 20.44                | 5.61                     |
| 11.33                     | 10.58 | 23.05  | 17.19  | 15.01     | (19.60)                                    | 0.38   | 15.67                | 10.31                    |
| 8.33                      | 10.54 | 15.21  | 16.42  | 13.99     | (6.29)                                     | 6.55   | 24.02                | 13.35                    |
| 6.86                      | 7.71  | 1.03   | 16.33  | (23.34)   | (277.79)                                   | 37.46  | 22.40                | 7.29                     |
| 10.88                     | 11.29 | 16.04  | 17.86  | 20.47     | (16.77)                                    | 18.10  | 27.97                | 12.71                    |
| 5.91                      | 4.29  | (2.93) | 22.20  | 169.85    | (18.16)                                    | 40.10  | 19.09                | (0.32)                   |
| 14.95                     | 16.02 | 0.00   | 0.00   | 0.00      | 0.00                                       | 0.00   | 29.50                | 16.28                    |
| 19.52                     | 19.07 | 22.46  | 25.00  | 22.14     | 18.83                                      | 11.45  | 18.65                | 6.77                     |
| 10.40                     | 9.68  | 19.16  | 17.27  | 17.59     | (18.15)                                    | 3.29   | 19.15                | 10.74                    |
| 9.56                      | 9.36  | 21.65  | 19.51  | 14.83     | (27.41)                                    | 14.20  | 26.26                | 8.43                     |
| 5.17                      | 8.80  | 22.27  | 16.14  | 11.29     | (2.97)                                     | 9.06   | 18.67                | 10.43                    |
| 6.18                      | 6.33  | 18.70  | 21.73  | 3.15      | (6.34)                                     | 1.32   | 16.75                | 8.24                     |
| 12.00                     | 12.74 | 18.75  | 11.70  | (41.82)   | (10.02)                                    | 13.96  | 26.42                | 12.01                    |
| 10.19                     | 10.28 | 20.59  | 15.80  | 13.78     | (6.82)                                     | 5.19   | 20.70                | 8.24                     |

## **UNDERWRITING AND OPERATING RESULTS (RM)**

| Company          | Earned<br>Premiums | Net Claims<br>Incurred | Commisions    | Management<br>Expenses* | Underwriting<br>Gain/(Loss) | Operating<br>Gain/(Loss) |  |
|------------------|--------------------|------------------------|---------------|-------------------------|-----------------------------|--------------------------|--|
|                  |                    |                        |               |                         |                             |                          |  |
| ACE JERNEH       | 593,776,683        | 211,848,026            | 62,004,177    | 169,842,297             | 150,082,183                 | 201,566,793              |  |
| AIA              | 479,911,123        | 269,231,712            | 74,091,957    | 103,334,953             | 33,252,501                  | 46,127,036               |  |
| AIG              | 540,632,184        | 281,033,505            | 64,155,944    | 150,407,821             | 45,034,914                  | 80,161,943               |  |
| ALLIANZ GENERAL  | 1,562,662,190      | 921,826,759            | 169,461,290   | 263,075,663             | 208,298,478                 | 327,527,753              |  |
| AMGENERAL        | 1,817,842,421      | 1,150,390,198          | 201,626,570   | 318,466,575             | 147,359,078                 | 232,797,894              |  |
| AXA              | 853,102,047        | 515,151,066            | 92,355,365    | 169,516,177             | 76,079,439                  | 132,017,182              |  |
| BERJAYA          | 455,830,320        | 291,313,227            | 43,488,618    | 80,665,819              | 40,362,656                  | 89,628,205               |  |
| ETIQA            | 484,465,790        | 265,222,748            | 28,779,523    | 135,917,602             | 54,545,917                  | 100,069,479              |  |
| LONPAC           | 616,284,730        | 263,194,701            | 43,518,526    | 106,238,161             | 203,333,342                 | 246,793,036              |  |
| MCIS             | 175,029,098        | 142,603,900            | 10,951,168    | 42,261,771              | (20,787,741)                | 18,099,349               |  |
| MSIG             | 1,158,953,107      | 646,634,112            | 126,435,213   | 195,257,618             | 190,626,164                 | 279,014,908              |  |
| MULTI-PURPOSE    | 330,956,659        | 194,244,310            | 35,026,007    | 74,857,433              | 26,828,909                  | 71,224,597               |  |
| OAC              | 271,144,117        | 133,694,386            | 28,590,718    | 63,441,031              | 45,417,982                  | 73,086,522               |  |
| P & O            | 349,733,008        | 222,690,484            | 26,973,712    | 53,869,869              | 46,198,943                  | 67,521,134               |  |
| PACIFIC          | 144,392,425        | 97,596,710             | 16,296,256    | 35,248,119              | (4,748,660)                 | 5,363,201                |  |
| PROGRESSIVE      | 94,296,196         | 60,191,063             | 4,043,499     | 26,423,862              | 3,637,772                   | 19,002,318               |  |
| PRUDENTIAL       | 33,411,231         | 28,832,881             | 5,351,050     | 4,396,017               | (5,168,717)                 | 35,641                   |  |
| QBE              | 191,196,601        | 104,415,119            | 36,466,384    | 45,298,289              | 5,016,809                   | 17,568,700               |  |
| RHB              | 360,081,373        | 181,481,637            | 34,865,140    | 75,525,297              | 68,209,299                  | 94,476,206               |  |
| TOKIO MARINE     | 834,473,966        | 487,860,501            | 78,128,791    | 164,548,435             | 103,936,239                 | 171,459,917              |  |
| TUNE             | 159,982,529        | 104,495,950            | 14,083,271    | 41,515,152              | (111,844)                   | 29,069,311               |  |
| UNI.ASIA GENERAL | 646,783,821        | 400,370,398            | 40,953,791    | 137,631,975             | 67,827,657                  | 147,198,023              |  |
| ZURICH           | 486,622,179        | 265,186,695            | 61,994,468    | 120,267,924             | 39,173,092                  | 73,258,726               |  |
| Total (Industry) | 12,641,563,798     | 7,239,510,088          | 1,299,641,438 | 2,578,007,860           | 1,524,404,412               | 2,523,067,874            |  |

\* Management Expenses from revenue account excluding bad & doubtful debts

Notes:

The following companies have changed their financial year end reporting in 2014, thus;

- 1. Figures for AmGeneral Insurance Berhad are from January 2013 to March 2014 (15 months).
- 2. Figures for MCIS Insurance Berhad are from July 2013 to December 2014 (18 months).

|                 |                                    |                              |   |                | C 1. I. I. I.                   |  |
|-----------------|------------------------------------|------------------------------|---|----------------|---------------------------------|--|
| Operating Ratio | Operating Ratio<br>(previous year) | Management<br>Expenses Ratio | Management<br>Expenses Ratio<br>(previous year) | Combined Ratio | Combined Rati<br>(previous year |  |
|                 |                                    |                              |   |                |                                 |  |
| 66.05           | 75.23                              | 28.60                        | 30.26   | 74.72          | 81.86                           |  |
| 90.39           | 78.75                              | 21.53                        | 18.50   | 93.07          | 80.53                           |  |
| 85.18           | 79.40                              | 27.82                        | 29.12   | 91.67          | 86.44                           |  |
| 79.04           | 80.18                              | 16.84                        | 17.86   | 86.67          | 88.09                           |  |
| 86.95           | 0.00                               | 17.52                        | 0.00  | 91.89          | 0.00                            |  |
| 84.53           | 85.81                              | 19.87                        | 18.21   | 91.08          | 92.39                           |  |
| 80.36           | 80.86                              | 17.70                        | 17.81   | 91.15          | 90.87                           |  |
| 79.28           | 80.62                              | 28.06                        | 27.09   | 88.74          | 90.80                           |  |
| 59.95           | 61.26                              | 17.24                        | 17.40   | 67.01          | 68.1                            |  |
| 89.66           | 73.47                              | 24.15                        | 21.60   | 111.88         | 98.86                           |  |
| 75.93           | 76.02                              | 16.85                        | 16.23   | 83.55          | 84.62                           |  |
| 78.48           | 78.98                              | 22.62                        | 22.82   | 91.89          | 94.1                            |  |
| 73.74           | 75.21                              | 23.40                        | 22.16   | 83.25          | 87.4                            |  |
| 80.73           | 80.20                              | 15.40                        | 14.92   | 86.79          | 87.2                            |  |
| 90.35           | 86.08                              | 24.41                        | 20.48   | 103.29         | 94.3                            |  |
| 73.12           | 80.76                              | 28.02                        | 26.07   | 96.14          | 111.0                           |  |
| 96.78           | 103.82                             | 13.16                        | 20.67   | 115.47         | 121.1                           |  |
| 90.43           | 78.85                              | 23.69                        | 21.62   | 97.38          | 86.6                            |  |
| 68.96           | 76.22                              | 20.97                        | 20.64   | 81.06          | 87.4                            |  |
| 79.21           | 78.20                              | 19.72                        | 16.96   | 87.54          | 84.9                            |  |
| 82.64           | 79.64                              | 25.95                        | 24.66   | 100.07         | 93.7                            |  |
| 77.24           | 64.60                              | 21.28                        | 23.37   | 89.51          | 86.84                           |  |
| 84.97           | 64.22                              | 24.71                        | 25.30   | 91.95          | 72.8                            |  |
| <br>80.04       | 76.74                              | 20.39                        | 20.46   | 87.94          | 86.00                           |  |

# APPENDIX

Appended below are the formulas used for the calculation in preparation of the General Insurance segment of the Statistical Yearbook.

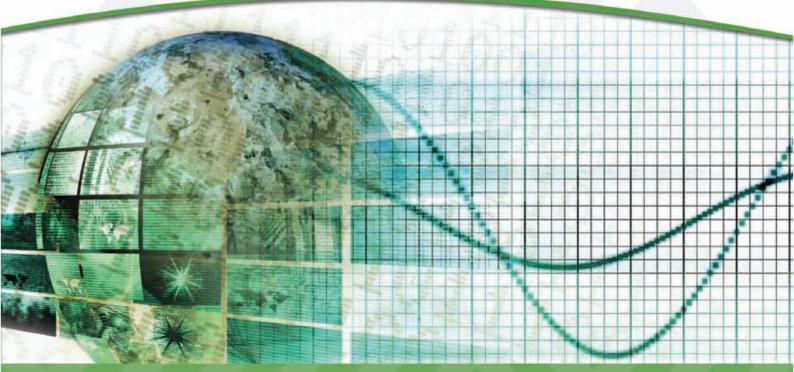
| Са | lculation                  | Formula   |
|----|----------------------------|---|
| 1  | Net Claims Incurred Ratio  | [Net Claims Incurred / Earned Premiums] x 100%  |
| 2  | Commission Ratio           | [Net Commissions / Earned Premiums] x 100%  |
| 3  | Underwriting Gain / (Loss) | Earned Premiums - Net Claims Incurred - Net Commissions - Management<br>Expenses                      |
| 4  | Operating Gain / (Loss)    | Underwriting Gain / (Loss) + Net Investment Income + Miscellaneous Income<br>- Miscellaneous Expenses |
| 5  | Operating Margin           | [{Operating Gain / (Loss)} / Earned Premiums] x 100%  |
| 6  | Combined Ratio             | [(Net Commissions + Net Claims Incurred + Management Expenses) /<br>Earned Premiums] x 100%           |

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# General Takaful

# GENERAL TAKAFUL REVENUE ACCOUNT (INCOME) (RM)

|                     |                                       | Opening Re                             | aserves                                    |                    |                               |  |  |
|---------------------|---------------------------------------|--|--|--------------------|-------------------------------|--|--|
| Company             | Unearned<br>Contributions<br>Reserves | Provision for<br>Outstanding<br>Claims | Surplus<br>Attributable to<br>Participants | O ther<br>Reserves | Net<br>Contribution<br>Income |  |  |
| ETIQA TAKAFUL       | 511,554,605                           | 525,961,210                            | 185,712,227                                | 0                  | 903,128,339                   |  |  |
| HLMSIG TAKAFUL      | 13,453,746                            | 28,081,290                             | (3,486,164)                                | 0                  | 26,731,841                    |  |  |
| HSBC AMANAH TAKAFUL | 14,066,411                            | 21,342,781                             | 10,023,982                                 | 1,345,720          | 51,788,429                    |  |  |
| MAA TAKAFUL         | 21,239,140                            | 32,538,373                             | 64,809                                     | 0                  | 86,098,923                    |  |  |
| PRU BSN TAKAFUL     | 3,547,007                             | 2,485,269                              | 1,725,817                                  | 0                  | 7,473,555                     |  |  |
| SUN LIFE MALAYSIA   | 6,995,122                             | 27,340,708                             | 15,152,911                                 | 0                  | 53,592,116                    |  |  |
| STMB                | 202,566,235                           | 275,846,024                            | 210,099,876                                | 0                  | 255,029,567                   |  |  |
| TAKAFUL IKHLAS      | 78,768,094                            | 159,872,620                            | 19,695,164                                 | 0                  | 154,847,688                   |  |  |
| Total (Industry)    | 852,190,360                           | 1,073,468,275                          | 438,988,622                                | 1,345,720          | 1,538,690,458                 |  |  |
|                     |                                       |  |  |                    |                               |  |  |

# GENERAL TAKAFUL REVENUE ACCOUNT (OUTGO) (RM)

| Company             | Net Claims<br>Paid | Commissions<br>Paid* | Management<br>Expenses* | Diminution<br>in Value of<br>Investments | Bad and<br>Doubtful<br>Debts | Surplus Paid<br>and Payable to<br>Participants |  |
|---------------------|--------------------|----------------------|-------------------------|--|------------------------------|--|--|
| ETIOA TAKAFUL       | 441,322,648        | 88,855,129           | 154,503,448             | 338,961                                  | 1.683.047                    | 80,402,769                                     |  |
| HLMSIG TAKAFUL      | 7,297,596          | 6,903,002            | 6,869,766               | 37,082                                   | 1,294,553                    | 0  |  |
| HSBC AMANAH TAKAFUL | 7,380,609          | 9,602,806            | 24,418,609              | 0  | 92,888                       | 7,098,325                                      |  |
| MAA TAKAFUL         | 21,208,928         | 32,204,880           | 40,095,270              | 0  | 10,508,094                   | 0  |  |
| PRU BSN TAKAFUL     | 1,073,545          | 1,033,428            | 1,845,699               | 0  | 21,288                       | 0  |  |
| SUN LIFE MALAYSIA   | 1,984,191          | 12,765,040           | 18,767,629              | 0  | 0                            | 15,152,911                                     |  |
| STMB                | 119,108,406        | 34,522,754           | 118,295,228             | 2,071,981                                | 2,396,116                    | 30,502,057                                     |  |
| TAKAFUL IKHLAS      | 77,066,405         | 23,703,731           | 34,150,277              | 0  | 0                            | 8,132,000                                      |  |
| Total (Industry)    | 676,442,328        | 209,590,770          | 398,945,926             | 2,448,024                                | 15,995,986                   | 141,288,062                                    |  |

\* inclusive of wakalah fee

| nt | Write Back of Provision<br>for Impairment<br>in Value of Investment | Write Back of<br>Allowan ce for Bad<br>and Doubtful Debts  | Other<br>Income  | Total<br>Income   | Total Income<br>previous Year  |
|----|---|--|--|---|--|
| 58 | 0   | 0  | 24,286,293   | 2,209,024,432   | 2,039,674,110  |
| )6 | 0   | 2,234,754  | 4,299,243  | 72.902.516  | 61,269,080   |
|    | 0   | _,,  | 0  | , ,   | 103,070,773  |
|    | 0   | 0  | 47,062,584   | 191,067,221   | 139,272,136  |
| 57 | 0   | 29,195   | 84,526   | 15,847,626  | 13,591,247   |
| 56 | 0   | 3,721  | 231,814  | 105,164,748   | 97,766,734   |
|    | 0   | 4,828,416  | 50,786,455   | 1,028,805,064   | 1,033,106,520  |
| 21 | 26,712  | 1,929,195  | 16,926,664   | 443,415,558   | 426,205,023  |
| 17 | 26,712  | 9,025,281  | 143,677,579  | 4,166,612,454   | 3,913,955,623  |
|    | et<br>int<br>58<br>06<br>66<br>92<br>57<br>56<br>91<br>21           | for Impairment           in Value of Investment           58         0           06         0           66         0           92         0           57         0           56         0           91         0           21         26,712 | for Impairment<br>in Value of Investment         Allowan ce for Bad<br>and Doubtful Debts           58         0         0           58         0         0           56         0         2,234,754           66         0         0           92         0         0           57         0         29,195           56         0         3,721           91         0         4,828,416           21         26,712         1,929,195 | for Impairment<br>in Value of Investment         Allowan ce for Bad<br>and Doubtful Debts         Income           58         0         0         24,286,293           06         0         2,234,754         4,299,243           66         0         0         0           92         0         0         47,062,584           57         0         29,195         84,526           56         0         3,721         231,814           91         0         4,828,416         50,786,455           21         26,712         1,929,195         16,926,664 | for Impairment<br>in Value of Investment         Allowan ce for Bad<br>and Doubtful Debts         Income         Income           58         0         0         24,286,293         2,209,024,432           56         0         2,234,754         4,299,243         72,902,516           56         0         0         0         100,385,289           92         0         0         47,062,584         191,067,221           57         0         29,195         84,526         15,847,626           56         0         3,721         231,814         105,164,748           91         0         4,828,416         50,786,455         1,028,805,064           21         26,712         1,929,195         16,926,664         443,415,558 |

|                |  |  | Closin   | -   |  |   |   |
|----------------|--|--|--|---|--|---|---|
| Other<br>Outgo | Trans fer to<br>Income<br>Statement  | Provision for<br>Outstanding<br>Claims   | Unearned<br>Contributions<br>Reserves  | Surplus<br>Attributable<br>to Participants  | Other<br>Reserves  | Total<br>Outgo  | Total Outgo<br>previous Year  |
| 12,559,241     | 88,273,398   | 585,906,901  | 552,371,952  | 202,806,938   | 0  | 2,209,024,432   | 2,039,674,110   |
| 3,564,415      | 0  | 27,249,281   | 10,971,013   | 1,711,147   | 7,004,661  |   | 61,269,080  |
| 1,935,520      | 0  | 28,924,480   | 16,540,528   | 2,925,657   | 1,465,867  | 100,385,289   | 103,070,773   |
| 1,464,329      | 0  | 46,525,732   | 39,610,595   | (550,607)   | 0  | 191,067,221   | 139,272,136   |
| 769,072        | 0  | 1,420,576  | 5,181,701  | 4,502,317   | 0  | 15,847,626  | 13,591,247  |
| (45,877)       | 11,971,146   | 23,442,866   | 9,155,696  | 11,971,146  | 0  | 105,164,748   | 97,766,734  |
| 10,212,690     | 58,030,556   | 237,897,725  | 208,466,773  | 207,300,778   | 0  | 1,028,805,064   | 1,033,106,520   |
| 7,516,126      | 18,071,710   | 147,594,952  | 92,669,301   | 34,511,056  | 0  | 443,415,558   | 426,205,023   |
| 37,975,516     | 176,346,810  | 1,098,962,513  | 934,967,559  | 465,178,432   | 8,470,528  | 4,166,612,454   | 3,913,955,623   |
|                | Outgo<br>12,559,241<br>3,564,415<br>1,935,520<br>1,464,329<br>769,072<br>(45,877)<br>10,212,690<br>7,516,126 | Outgo         Income<br>Statement           12,559,241         88,273,398           3,564,415         0           1,935,520         0           1,464,329         0           769,072         0           (45,877)         11,971,146           10,212,690         58,030,556           7,516,126         18,071,710 | Outgo         Income<br>Statement         Outstanding<br>Claims           12,559,241         88,273,398         585,906,901           3,564,415         0         27,249,281           1,935,520         0         28,924,480           1,464,329         0         46,525,732           769,072         0         1,420,576           (45,877)         11,971,146         23,442,866           10,212,690         58,030,556         237,897,725           7,516,126         18,071,710         147,594,952 | Other<br>OutgoTrans fer to<br>Income<br>StatementProvision for<br>Outstanding<br>ClaimsUnearned<br>Contributions<br>Reserves12,559,24188,273,398585,906,901552,371,9523,564,415027,249,28110,971,0131,935,520028,924,48016,540,5281,464,329046,525,73239,610,595769,07201,420,5765,181,701(45,877)11,971,14623,442,8669,155,69610,212,69058,030,556237,897,725208,466,7737,516,12618,071,710147,594,95292,669,301 | OutgoIncome<br>StatementOutstanding<br>ClaimsContributions<br>ReservesAttributable<br>to Participants12,559,24188,273,398585,906,901552,371,952202,806,9383,564,415027,249,28110,971,0131,711,1471,935,520028,924,48016,540,5282,925,6571,464,329046,525,73239,610,595(550,607)769,07201,420,5765,181,7014,502,317(45,877)11,971,14623,442,8669,155,69611,971,14610,212,69058,030,556237,897,725208,466,773207,300,7787,516,12618,071,710147,594,95292,669,30134,511,056 | Other<br>Outgo         Trans fer to<br>Income<br>Statement         Provision for<br>Outstanding<br>Claims         Unearned<br>Contributions<br>Reserves         Surplus<br>Attributable<br>to Participants         Other<br>Reserves           12,559,241         88,273,398         585,906,901         552,371,952         202,806,938         0           3,564,415         0         27,249,281         10,971,013         1,711,147         7,004,661           1,935,520         0         28,924,480         16,540,528         2,925,657         1,465,867           1,464,329         0         1,420,576         5,181,701         4,502,317         0           769,072         0         1,420,576         5,181,701         4,502,317         0           10,212,690         58,030,556         237,897,725         208,466,773         207,300,778         0           7,516,126         18,071,710         147,594,952         92,669,301         34,511,056         0 | Other<br>OutgoTrans fer to<br>Income<br>StatementProvision for<br>Outstanding<br>ClaimsUnearned<br>Contributions<br>ReservesSurplus<br>Attributable<br>to ParticipantsOther<br>ReservesTotal<br>Outgo12,559,24188,273,398585,906,901552,371,952202,806,9380<br>2,209,024,4322,209,024,4323,564,415027,249,28110,971,0131,711,1477,004,66172,902,5161,935,520028,924,48016,540,5282,925,6571,465,867100,385,2891,464,329046,525,73239,610,595(550,607)0191,067,221769,07201,420,5765,181,7014,502,317015,847,626(45,877)11,971,14623,442,8669,155,69611,971,1460105,164,74810,212,69058,030,556237,897,725208,466,773207,300,77801,028,805,0647,516,12618,071,710147,594,95292,669,30134,511,0560443,415,558 |

# **GENERAL TAKAFUL**

# LIABILITIES OF STATUTORY FUNDS (RM)

|                     | ——— Tak                               | caful Funds and Reserves                   |                   |  |   |
|---------------------|---------------------------------------|--|-------------------|--|---|
| Company             | Unearned<br>Contributions<br>Reserves | Surplus<br>Attributable to<br>Participants | Other<br>Reserves | Provision for<br>Outstanding<br>Claims |   |
| ETIQA TAKAFUL       | 552,371,952                           | 202,806,938                                | 0                 | 585,906,901                            |   |
| HLMSIG TAKAFUL      | 10,971,013                            | 1,711,147                                  | 7,004,661         | 27,249,281                             | I |
| HSBC AMANAH TAKAFUL | 16,540,528                            | 2,925,657                                  | 1,465,867         | 28,924,480                             |   |
| MAA TAKAFUL         | 39,610,595                            | (550,607)                                  | 0                 | 46,525,732                             |   |
| PRU BSN TAKAFUL     | 5,181,701                             | 4,502,317                                  | 0                 | 1,420,576                              |   |
| SUN LIFE MALAYSIA   | 9,155,696                             | 11,971,146                                 | 0                 | 23,442,866                             |   |
| STMB                | 208,466,773                           | 207,300,778                                | 0                 | 237,897,725                            |   |
| TAKAFUL IKHLAS      | 92,669,301                            | 34,511,056                                 | 0                 | 147,594,952                            |   |
| Total (Industry)    | 934,967,559                           | 465,178,432                                | 8,470,528         | 1,098,962,513                          |   |

# GENERAL TAKAFUL ASSETS OF STATUTORY FUNDS (RM)

|                                  |   |   |   | <ul> <li>Investments</li> </ul>   |   |  |  |  |
|----------------------------------|---|---|---|---|---|--|--|--|
| Property, Plant<br>and Equipment | Investment<br>Properties  | Financing   | Government<br>Islamic<br>Papers   | Islamic<br>Debt / Equity  | Other<br>Investments  |  |  |  |
| 2                                | 0   | 0   | 462,019,660   | 826,012,490   | 41,240,057  |  |  |  |
| 0                                | 0   | 0   | 0   | 20,057,987  | 16,901,021  |  |  |  |
| 0                                | 0   | 0   | 0   | 45,227,750  | 0   |  |  |  |
| 0                                | 0   | 0   | 0   | 48,866,381  | 15,000,000  |  |  |  |
| 0                                | 0   | 0   | 0   | 0   | 0   |  |  |  |
| 0                                | 0   | 0   | 4,895,000   | 4,501,955   | 9,878,750   |  |  |  |
| 0                                | 21,810,000  | 0   | 37,694,802  | 349,343,811   | 106,313,713   |  |  |  |
| 0                                | 0   | 0   | 61,329,961  | 85,958,449  | 19,456,730  |  |  |  |
| 2                                | 21,810,000  | 0   | 565,939,423   | 1,379,968,823   | 208,790,271   |  |  |  |
|                                  | and Equipment<br>2<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | and Equipment         Properties           2         0           0         0           0         0           0         0           0         0           0         0           0         0           0         0           0         21,810,000           0         0 | and Equipment         Properties           2         0         0           0         0         0           0         0         0           0         0         0           0         0         0           0         0         0           0         0         0           0         0         0           0         21,810,000         0           0         0         0 | and Equipment         Properties         Islamic<br>Papers           2         0         0         462,019,660           0         0         0         0           0         0         0         0           0         0         0         0           0         0         0         0           0         0         0         0           0         0         0         0           0         0         0         0           0         21,810,000         0         37,694,802           0         0         0         61,329,961 | Property, Plant<br>and Equipment         Investment<br>Properties         Financing         Government<br>Islamic<br>Papers         Islamic<br>Debt / Equity           2         0         0         462,019,660         826,012,490           0         0         0         20,057,987           0         0         0         20,057,987           0         0         0         45,227,750           0         0         0         0           0         0         0         0           0         0         0         0           0         0         0         0           0         21,810,000         0         37,694,802         349,343,811           0         0         0         61,329,961         85,958,449 | Property, Plant<br>and Equipment         Investment<br>Properties         Financing         Government<br>Islamic<br>Papers         Islamic<br>Debt / Equity         Other<br>Investments           2         0         0         462,019,660         826,012,490         41,240,057           0         0         0         20,057,987         16,901,021           0         0         0         0         0           0         0         0         0         0           0         0         0         0         0         0           0         0         0         0         0         0           0         0         0         0         0         0         0           0         0         0         37,694,802         349,343,811         106,313,713           0         0         0         61,329,961         85,958,449         19,456,730 |  |  |

| Income Statement/<br>Takaful Funds | Liabilities   | Total<br>Liabilities   | Total Liabilities<br>Previous Year   |
|------------------------------------|---|--|--|
| 108,268,310                        | 159,484,929   | 1,615,851,136  | 1,507,409,619  |
| 1,148,309                          | 7,137,394   | 58,119,484   | 55,770,447   |
| 984,421                            | 3,736,180   | 54,577,133   | 57,619,091   |
| 6,088,973                          | 127,698,326   | 219,373,019  | 120,212,005  |
| 5,370,019                          | 4,123,557   | 21,458,254   | 18,263,873   |
| (1,157,403)                        | 15,419,678  | 58,831,983   | 74,739,919   |
| 22,310,924                         | 60,860,604  | 736,836,804  | 796,814,553  |
| 36,440,319                         | 58,100,899  | 371,122,044  | 342,653,296  |
| 179,453,872                        | 436,561,567   | 3,136,169,857  | 2,973,482,803  |
|                                    | Takaful Funds           108,268,310           1,148,309           984,421           6,088,973           5,370,019           (1,157,403)           22,310,924           36,440,319 | Takaful Funds           108,268,310         159,484,929           1,148,309         7,137,394           984,421         3,736,180           6,088,973         127,698,326           5,370,019         4,123,557           (1,157,403)         15,419,678           22,310,924         60,860,604           36,440,319         58,100,899 | Takaful Funds           108,268,310         159,484,929         1,615,851,136           1,148,309         7,137,394         58,119,484           984,421         3,736,180         54,577,133           6,088,973         127,698,326         219,373,019           5,370,019         4,123,557         21,458,254           (1,157,403)         15,419,678         58,831,983           22,310,924         60,860,604         736,836,804           36,440,319         58,100,899         371,122,044 |

| eign<br>ssets | Investment<br>Accounts and<br>Islamic Mon ey<br>Market | Cash and<br>Bank Balances | Other<br>Assets | Total<br>Assets | Total Assets<br>Previous Year |
|---------------|--|---------------------------|-----------------|-----------------|-------------------------------|
| 0             | 127,765,634  | 49,572,560                | 109,240,733     | 1,615,851,136   | 1,507,409,619                 |
| 0             | 5,009,889  | 6,357,928                 | 9,792,659       | 58,119,484      | 55,770,447                    |
| 0             | 2,660,000  | 67,070                    | 6,622,313       | 54,577,133      | 57,619,091                    |
| 0             | 47,829,131   | 1,707,835                 | 105,969,672     | 219,373,019     | 120,212,005                   |
| 0             | 20,461,000   | 705,544                   | 291,710         | 21,458,254      | 18,263,873                    |
| 0             | 30,935,664   | 3,592,229                 | 5,028,385       | 58,831,983      | 74,739,919                    |
| 0             | 157,386,373  | 2,999,439                 | 61,288,666      | 736,836,804     | 796,814,553                   |
| 0             | 158,970,186  | 7,550,807                 | 37,855,911      | 371,122,044     | 342,653,296                   |
| <br>0         | 551,017,877  | 72,553,412                | 336,090,049     | 3,136,169,857   | 2,973,482,803                 |

# GENERAL TAKAFUL

# CONTRIBUTIONS (RM)

| Company  | Aviation                          | Cargo                                  | Marine<br>Hull                           | Offshore<br>Oil-Related       | Fire  | Motor<br>'Act'                          | Motor<br>'Others'                            |  |
|--|-----------------------------------|--|--|-------------------------------|---|---|--|--|
| GROSS CONTRIBUTIONS<br>(LESS RETURN CONTRIBUTIONS)                                       |                                   |  |  |                               |   |   |  |  |
| ETIQA TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL<br>MAA TAKAFUL                    | 7,752,821<br>0<br>0<br>12,083,335 | 7,274,236<br>832,121<br>0<br>3,164,264 | 2,113,617<br>0<br>1,317,606<br>3,175,700 | 56,672<br>0<br>0<br>8,783,342 | 104,080,716<br>23,092,075<br>43,562,451<br>50,167,908 | 67,981,390<br>188,286<br>0<br>9,421,396 | 708,691,677<br>2,322,447<br>0<br>131,046,155 |  |
| PRU BSN TAKAFUL<br>SUN LIFE MALAYSIA<br>STMB<br>TAKAFUL IKHLAS                           | 0<br>0<br>0<br>0                  | 0<br>0<br>1,538,643<br>160,409         | 0<br>0<br>283,349<br>97,167              | 0<br>0<br>193,777<br>0        | 7,727,870<br>12,016,040<br>154,271,682<br>31,693,156  | 0<br>0<br>20,507,023<br>15,625,018      | 0<br>0<br>175,001,900<br>147,135,591         |  |
| Total (Industry)   | 19,836,156                        | 12,969,673                             | 6,987,439                                | 9,033,791                     | 426,611,898   | 113,723,113                             | 1,164,197,770                                |  |
| RETAKAFUL ACCEPTED<br>CONTRIBUTIONS  |                                   |  |  |                               |   |   |  |  |
| ETIQA TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL<br>MAA TAKAFUL<br>PRU BSN TAKAFUL | 0<br>0<br>0<br>0                  | 0<br>401,068<br>0<br>670,541<br>0      | 1,721<br>0<br>0<br>0                     | 0<br>0<br>0<br>0              | 264,397<br>757,130<br>0<br>283,098<br>0               | 108<br>147<br>0<br>565<br>0             | 16,061<br>7,587<br>0<br>(96)<br>0            |  |
| SUN LIFE MALAYSIA<br>STMB<br>TAKAFUL IKHLAS  | 0<br>0<br>0                       | 0<br>0<br>0                            | 0<br>0<br>0                              | 0<br>2,376,100<br>0           | 0<br>0<br>257,730                                     | 0<br>0<br>477                           | 0<br>0<br>4,488                              |  |
| Total (Industry)   | 0                                 | 1,071,609                              | 1,721                                    | 2,376,100                     | 1,562,355   | 1,297                                   | 28,040                                       |  |
| RETAKAFUL<br>CONTRIBUTIONS CEDED   |                                   |  |  |                               |   |   |  |  |
| ETIQA TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL<br>MAA TAKAFUL                    | 7,753,357<br>0<br>0<br>12,079,680 | 5,469,235<br>426,976<br>0<br>2,924,440 | 1,703,170<br>0<br>365,185<br>3,193,839   | 840<br>0<br>0<br>8,754,974    | 48,512,112<br>4,581,620<br>7,427,443<br>43,718,635    | 550,365<br>(1)<br>0<br>6,216,198        | 7,137,771<br>1,405,420<br>0<br>84,529,420    |  |
| PRU BSN TAKAFUL<br>SUN LIFE MALAYSIA<br>STMB<br>TAKAFUL IKHLAS                           | 0<br>0<br>0<br>0                  | 0<br>(72)<br>1,794,792<br>98,056       | 0<br>0<br>16,009<br>80,734               | 0<br>0<br>772,150<br>0        | 447,239<br>1,764,794<br>79,591,406<br>6,095,123       | 0<br>0<br>6,504,105<br>5,453,375        | 0<br>0<br>57,486,255<br>51,352,627           |  |
| Total (Industry)   | 19,833,037                        | 10,713,427                             | 5,358,937                                | 9,527,964                     | 192,138,372   | 18,724,042                              | 201,911,493                                  |  |
| NET<br>CONTRIBUTIONS   |                                   |  |  |                               |   |   |  |  |
| ETIQA TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL<br>MAA TAKAFUL                    | (536)<br>0<br>0<br>3,655          | 1,805,001<br>806,213<br>0<br>910,365   | 412,168<br>0<br>952,421<br>(18,139)      | 55,832<br>0<br>0<br>28,368    | 55,833,001<br>19,267,585<br>36,135,008<br>6,732,371   | 67,431,133<br>188,434<br>0<br>3,205,763 | 701,569,967<br>924,614<br>0<br>46,516,639    |  |
| PRU BSN TAKAFUL<br>SUN LIFE MALAYSIA<br>STMB<br>TAKAFUL IKHLAS                           | 0<br>0<br>0<br>0                  | 0<br>72<br>(256,149)<br>62,353         | 0<br>0<br>267,340<br>16,433              | 0<br>0<br>1,797,727<br>0      | 7,280,631<br>10,251,246<br>74,680,276<br>25,855,763   | 0<br>0<br>14,002,918<br>10,172,120      | 0<br>0<br>117,515,645<br>95,787,452          |  |
| Total (Industry)   | 3,119                             | 3,327,855                              | 1,630,223                                | 1,881,927                     | 236,035,881   | 95,000,368                              | 962,314,317                                  |  |
| NET EARNED<br>CONTRIBUTIONS  |                                   |  |  |                               |   |   |  |  |
| ETIQA TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL<br>MAA TAKAFUL                    | (536)<br>0<br>(364)               | 1,656,906<br>818,264<br>0<br>793,604   | 321,781<br>0<br>912,345<br>(82,149)      | 67,412<br>0<br>0<br>32,765    | 83,028,768<br>18,426,871<br>33,038,975<br>5,240,866   | 13,331,223<br>380,143<br>0<br>(797,244) | 688,752,765<br>858,133<br>0<br>36,799,256    |  |
| PRU BSN TAKAFUL<br>SUN LIFE MALAYSIA<br>STMB<br>TAKAFUL IKHLAS                           | 0<br>0<br>0                       | 0<br>72<br>(281,382)<br>59,935         | 0<br>0<br>267,359<br>(965)               | 0<br>0<br>1,843,410<br>0      | 5,648,657<br>8,776,761<br>68,020,499<br>16,470,319    | 0<br>0<br>14,143,780<br>9,709,051       | 0<br>0<br>118,771,474<br>91,426,889          |  |
| Total (Industry)   | (900)                             | 3,047,399                              | 1,418,371                                | 1,943,587                     | 238,651,716   | 36,766,953                              | 936,608,517                                  |  |
|  |                                   |  |  |                               |   |   |  |  |

| Previous<br>Year                                       | Total  | Others   | Workmen's<br>Compensation<br>& Employers'<br>Liability | Liability                                       | Contractor's<br>All Risks &<br>Engineering | Bonds                       | Personal<br>Accident                                | Medical<br>and<br>Health         |
|--|--|--|--|---|--|-----------------------------|---|----------------------------------|
|  |  |  |  |   |  |                             |   |                                  |
| 885,386,670<br>53,094,803<br>71,429,631<br>245,515,085 | 1,013,446,069<br>43,596,848<br>60,683,589<br>310,534,552 | 16,912,828<br>8,019,783<br>2,258,457<br>16,645,339 | 3,730,392<br>173,270<br>0<br>4,015,373                 | 6,746,890<br>1,008,904<br>122,544<br>15,972,079 | 29,695,515<br>6,377,625<br>0<br>13,604,145 | 95,201<br>0<br>0<br>499,032 | 57,164,170<br>1,582,337<br>13,422,531<br>39,693,707 | 1,149,944<br>0<br>0<br>2,262,777 |
| 6,534,801<br>45,861,767<br>385,716,767<br>204,938,765  | 7,977,502<br>60,420,994<br>416,081,890<br>223,989,029    | 0<br>2,289<br>12,922,978<br>3,851,347              | 0<br>0<br>1,892,716<br>968,497                         | 0<br>5,009<br>5,955,780<br>203,568              | 0<br>183,313<br>13,343,716<br>2,654,176    | 0<br>0<br>0                 | 249,632<br>48,214,343<br>30,170,326<br>19,658,675   | 0<br>0<br>1,941,425              |
| 1,898,478,289  | 2,136,730,473  | 60,613,021   | 10,780,248   | 30,014,774                                      | 65,858,490                                 | 594,233                     | 210,155,721   | 5,354,146                        |
|  |  |  |  |   |  |                             |   |                                  |
| 261,224<br>0<br>1,379,005                              | 300,959<br>1,525,654<br>135,370                          | 13,298<br>60,116<br>0                              | 0<br>0<br>0  | 1,749<br>2,813<br>0                             | 0<br>284,798<br>0                          | 0<br>0<br>0                 | 3,625<br>11,995<br>135,370                          | 0<br>0<br>0                      |
| 1,770,211  | 1,450,129  | 6,322  | 0  | 148   | 27,177                                     | 0                           | 462,374   | 0                                |
| 0  | 0<br>0   | 0<br>0   | 0<br>0   | 0<br>0  | 0<br>0                                     | 0<br>0                      | 0<br>0  | 0<br>0                           |
| 918,286<br>137,654                                     | 2,376,100<br>312,932                                     | 0<br>4,887   | 0<br>0   | 0<br>198  | 0<br>21,133                                | 0<br>0                      | 0<br>24,019   | 0<br>0                           |
| 4,466,380  | 6,101,144  | 84,623   | 0  | 4,908   | 333,108                                    | 0                           | 637,383   | 0                                |
|  |  |  |  |   |  |                             |   |                                  |
| 82,806,201   | 110,618,689  | 7,223,240  | 16,217   | 4,656,629                                       | 26,369,165                                 | 0                           | 1,226,588   | 0                                |
| 26,403,397<br>10,134,494                               | 18,390,661<br>9,030,530                                  | 6,095,665<br>675,626                               | 35,788<br>0  | 469,286<br>210                                  | 5,056,285<br>0                             | 0<br>0                      | 319,622<br>562,066                                  | 0<br>0                           |
| 195,990,420  | 225,885,758  | 9,662,288  | 2,278,433  | 14,270,073                                      | 12,041,719                                 | 260,232                     | 24,992,950  | 962,877                          |
| 1,367,781<br>4,077,839                                 | 503,947<br>6,828,878                                     | 0<br>0   | 0<br>330   | 0   | 0<br>1                                     | 0<br>0                      | 56,708<br>5,063,825                                 | 0<br>0                           |
| 134,270,662<br>62,719,218                              | 163,428,423<br>69,454,273                                | 4,510,286<br>3,090,282                             | 52,958<br>14,366                                       | 3,485,244<br>11,247                             | 7,383,372<br>1,499,390                     | 0                           | 1,831,846<br>980,899                                | 0<br>778,174                     |
| 517,770,012  | 604,141,159  | 31,257,387   | 2,398,092  | 22,892,689                                      | 52,349,932                                 | 260,232                     | 35,034,504  | 1,741,051                        |
|  |  |  |  |   |  |                             |   |                                  |
| 802,841,693  | 903,128,339  | 9,702,886  | 3,714,175  | 2,092,010                                       | 3,326,350                                  | 95,201                      | 55,941,207  | 1,149,944                        |
| 26,691,406<br>62,674,142                               | 26,731,841<br>51,788,429                                 | 1,984,234<br>1,582,831                             | 137,482<br>0   | 542,431<br>122,334                              | 1,606,138<br>0                             | 0<br>0                      | 1,274,710<br>12,995,835                             | 0<br>0                           |
| 51,294,876   | 86,098,923   | 6,989,373  | 1,736,940  | 1,702,154                                       | 1,589,603                                  | 238,800                     | 15,163,131  | 1,299,900                        |
|  | 7,473,555<br>53,592,116                                  | 0<br>2,289   | 0<br>(330)   | 0<br>5,009                                      | 0<br>183,312                               | 0<br>0                      | 192,924<br>43,150,518                               | 0<br>0                           |
| 252,364,391<br>142,357,201                             | 255,029,567<br>154,847,688                               | 8,412,692<br>765,952                               | 1,839,758<br>954,131                                   | 2,470,536<br>192,519                            | 5,960,344<br>1,175,919                     | 0                           | 28,338,480<br>18,701,795                            | 0<br>1,163,251                   |
| 1,385,174,657  | 1,538,690,458  | 29,440,257   | 8,382,156  | 7,126,993                                       | 13,841,666                                 | 334,001                     | 175,758,600   | 3,613,095                        |
|  |  |  |  |   |  |                             |   |                                  |
| 801,068,163  | 862,310,992  | 9,300,041  | 3,475,470  | 2,129,567                                       | 3,288,765                                  | 109,881                     | 55,665,211  | 1,183,738                        |
| 28,959,902<br>63,210,880                               | 29,214,574<br>49,314,312                                 | 2,921,964<br>2,388,101                             | 183,238<br>0   | 1,824,068<br>39,246                             | 2,562,664<br>0                             | 0                           | 1,239,229<br>12,935,645                             | 0                                |
| 44,630,585   | 67,727,468   | 6,211,519  | 1,570,307  | 1,547,073                                       | 1,425,772                                  | 175,109                     | 13,614,690  | 1,196,264                        |
| 3,655,085<br>40,527,963                                | 5,838,861<br>51,431,542                                  | 0<br>2,289   | 0<br>(330)   | 0<br>5,009                                      | 0<br>183,312                               | 0<br>0                      | 190,204<br>42,464,429                               | 0<br>0                           |
| 259,403,421<br>128,010,035                             | 249,129,029<br>140,946,481                               | 7,996,337<br>647,565                               | 1,963,703<br>908,994                                   | 2,814,131<br>192,872                            | 5,650,843<br>1,512,059                     | 0                           | 27,938,875<br>18,724,381                            | 0<br>1,295,381                   |
| 1,369,466,034  | 1,455,913,259  | 29,467,816   | 8,101,382  | 8,551,966                                       | 14,623,415                                 | 284,990                     | 172,772,664   | 3,675,383                        |

# GENERAL TAKAFUL

# CLAIMS (RM)

| Company   | Aviation                     | Cargo                                | Marine<br>Hull                         | Offshore<br>Oil-Related  | Fire   | Motor<br>'Act'                                | Motor<br>'Others'                           |  |
|---|------------------------------|--------------------------------------|--|--------------------------|--|---|---|--|
| GROSS CLAIMS PAID<br>(LESS SALVAGE)                                   |                              |                                      |  |                          |  |   |   |  |
| ETIQA TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL<br>MAA TAKAFUL | 196,472<br>0<br>0<br>126,159 | 1,157,889<br>120,207<br>0<br>470,470 | 2,452,836<br>0<br>895,745<br>1,902,481 | 2,844<br>0<br>0<br>0     | 33,371,809<br>3,784,385<br>6,519,576<br>10,419,981 | 89,352,425<br>287,845<br>0<br>7,477,004       | 319,689,956<br>1,414,456<br>0<br>43,691,144 |  |
| PRU BSN TAKAFUL<br>SUN LIFE MALAYSIA<br>STMB<br>TAKAFUL IKHLAS        | 0<br>0<br>0<br>0             | 0<br>0<br>5,499,721<br>39,758        | 0<br>0<br>24,329<br>0                  | 0<br>0<br>(54)<br>0      | 3,215,238<br>3,045,468<br>46,313,061<br>6,357,245  | 0<br>166,795<br>32,610,348<br>26,437,884      | 0<br>121,364<br>68,298,065<br>69,165,451    |  |
| Total (Industry)  | 322,631                      | 7,288,045                            | 5,275,391                              | 2,790                    | 113,026,763  | 156,332,301                                   | 502,380,436                                 |  |
| GROSS CLAIMS PAID<br>RETAKAFUL ACCEPTED                               |                              |                                      |  |                          |  |   |   |  |
| ETIQA TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL<br>MAA TAKAFUL | 0<br>0<br>0<br>0             | 0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0                       | 0<br>0<br>0<br>0         | 3,028<br>3,257,591<br>0<br>5,371                   | 180<br>0<br>0<br>0                            | 1,266<br>0<br>0<br>0                        |  |
| PRU BSN TAKAFUL<br>SUN LIFE MALAYSIA<br>STMB<br>TAKAFUL IKHLAS        | 0<br>0<br>0<br>0             | 0<br>0<br>0<br>640                   | 0<br>0<br>0<br>0                       | 0<br>0<br>573,119<br>0   | 0<br>0<br>0<br>74,657                              | 0<br>0<br>0<br>0                              | 0<br>0<br>53,256                            |  |
| Total (Industry)  | 0                            | 640                                  | 0                                      | 573,119                  | 3,340,647  | 180   | 54,522                                      |  |
| CLAIMS RECOVERY<br>FROM RETAKAFUL                                     |                              |                                      |  |                          |  |   |   |  |
| ETIQA TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL<br>MAA TAKAFUL | 107,694<br>0<br>0<br>125,928 | 825,328<br>(41,536)<br>0<br>438,099  | 1,705,455<br>0<br>350,490<br>1,689,958 | 2,823<br>0<br>0<br>0     | 20,923,588<br>4,088,576<br>2,727,020<br>9,451,963  | (249,979)<br>133,759<br>0<br>5,669,143        | (66,860)<br>703,740<br>0<br>32,583,394      |  |
| PRU BSN TAKAFUL<br>SUN LIFE MALAYSIA<br>STMB<br>TAKAFUL IKHLAS        | 0<br>0<br>0<br>0             | 0<br>0<br>3,671,865<br>12,004        | 0<br>0<br>14,893<br>0                  | 0<br>0<br>177,420<br>0   | 2,253,934<br>3,640,134<br>33,280,446<br>5,633,688  | 0<br>0<br>1,227,828<br>4,202,044              | 0<br>0<br>14,441,112<br>19,580,989          |  |
| Total (Industry)  | 233,622                      | 4,905,760                            | 3,760,796                              | 180,243                  | 81,999,349   | 10,982,795                                    | 67,242,375                                  |  |
| NET CLAIMS<br>PAID  |                              |                                      |  |                          |  |   |   |  |
| ETIQA TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL<br>MAA TAKAFUL | 88,778<br>0<br>0<br>231      | 332,561<br>161,743<br>0<br>32,371    | 747,381<br>0<br>545,255<br>212,523     | 21<br>0<br>0<br>0        | 12,451,249<br>2,953,400<br>3,792,556<br>973,389    | 89,602,584<br>154,086<br>0<br>1,807,861       | 319,758,082<br>710,716<br>0<br>11,107,750   |  |
| PRU BSN TAKAFUL<br>SUN LIFE MALAYSIA<br>STMB<br>TAKAFUL IKHLAS        | 0<br>0<br>0<br>0             | 0<br>0<br>1,827,856<br>28,394        | 0<br>0<br>9,436<br>0                   | 0<br>0<br>395,645<br>0   | 961,304<br>(594,666)<br>13,032,615<br>798,214      | 0<br>166,795<br>31,382,520<br>22,235,840      | 0<br>121,364<br>53,856,953<br>49,637,718    |  |
| Total (Industry)  | 89,009                       | 2,382,925                            | 1,514,595                              | 395,666                  | 34,368,061   | 145,349,686                                   | 435,192,583                                 |  |
| NET CLAIMS<br>INCURRED  |                              |                                      |  |                          |  |   |   |  |
| ETIQA TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL<br>MAA TAKAFUL | 98,824<br>0<br>0<br>161      | 210,774<br>263,835<br>0<br>149,520   | 305,336<br>0<br>2,391,790<br>160,562   | (108,411)<br>0<br>0<br>0 | 3,505,544<br>2,881,689<br>1,957,170<br>2,590,782   | 99,307,861<br>846,598<br>0<br>6,835,302       | 381,337,403<br>770,490<br>0<br>17,006,431   |  |
| PRU BSN TAKAFUL<br>SUN LIFE MALAYSIA<br>STMB<br>TAKAFUL IKHLAS        | 0<br>0<br>0                  | 0<br>(4,019)<br>520,814<br>(330,901) | 0<br>0<br>(830,745)<br>0               | 0<br>0<br>430,501<br>0   | (62,593)<br>696,702<br>12,385,578<br>7,147,374     | 0<br>(6,112,070)<br>14,708,339<br>(7,132,609) | 0<br>(274,352)<br>38,824,242<br>56,191,550  |  |
| Total (Industry)  | 98,985                       | 810,023                              | 2,026,943                              | 322,090                  | 31,102,246   | 108,453,421                                   | 493,855,764                                 |  |
|   |                              |                                      |  |                          |  |   |   |  |

| Total<br>Previous<br>Year                          | Total  | Others                               | Workmen's<br>Compensation<br>& Employers'<br>Liability | Liability                      | Contractor's<br>All Risks &<br>Engineering | Bonds            | Personal<br>Accident                            | Medical<br>and<br>Health |
|--|--|--------------------------------------|--|--------------------------------|--|------------------|---|--------------------------|
| 548,752,631  | 469,051,280  | 2,226,916                            | 147,514<br>38,152                                      | 4,508,724                      | 4,478,621<br>5,753,040                     | 17,720<br>0      | 10,612,382                                      | 835,172<br>0             |
| 12,162,383<br>12,849,554<br>67,117,436             | 15,564,443<br>11,873,952<br>86,032,203               | 3,015,432<br>1,018,266<br>3,278,669  | 38,152<br>0<br>230,532                                 | 137,025<br>40,957<br>646,788   | 5,753,040<br>0<br>3,237,881                | 0<br>137,880     | 1,013,901<br>3,399,408<br>14,219,425            | 0<br>193,789             |
| 647,231<br>5,493,502<br>157,271,882<br>106,521,947 | 3,327,487<br>7,801,106<br>186,130,794<br>108,474,974 | (201)<br>776<br>8,029,280<br>569,822 | 0<br>0<br>95,929<br>12,766                             | 0<br>0<br>4,833,398<br>527,331 | 0<br>21,961<br>3,679,848<br>875,257        | 0<br>0<br>0<br>0 | 112,450<br>4,444,742<br>16,746,869<br>3,138,080 | 0<br>0<br>1,351,380      |
| 910,816,566  | 888,256,239  | 18,138,960                           | 524,893  | 10,694,223                     | 18,046,608                                 | 155,600          | 53,687,257                                      | 2,380,341                |
|  |  |                                      |  |                                |  |                  |   |                          |
| 39,376<br>0<br>0                                   | 32,938<br>3,524,995<br>0                             | 275<br>13,103<br>0                   | 493<br>0<br>0  | 0<br>0<br>0                    | 0<br>124,069<br>0                          | 0<br>0<br>0      | 27,696<br>130,232<br>0                          | 0<br>0<br>0              |
| 22,914   | 98,575   | 0                                    | 0  | 0                              | 0  | 0                | 93,204  | 0                        |
| 0<br>0   | 0<br>0   | 0<br>0                               | 0<br>0   | 0<br>0                         | 0<br>0                                     | 0<br>0           | 0<br>0  | 0<br>0                   |
| 55,644<br>872,317                                  | 573,119<br>270,340                                   | 0<br>34                              | 0<br>0   | 0<br>0                         | 0<br>139,326                               | 0<br>0           | 0<br>2,427                                      | 0<br>0                   |
| 990,251  | 4,499,967  | 13,412                               | 493  | 0                              | 263,395                                    | 0                | 253,559   | 0                        |
|  |  |                                      |  |                                |  |                  |   |                          |
| 84,430,079   | 27,761,570   | 120,657                              | (16,717)   | 2,827,070                      | 1,534,883                                  | 11,376           | 36,252  | 0                        |
| 6,638,676<br>6,189,578                             | 11,791,842<br>4,493,343                              | 1,844,812<br>486,793                 | 0<br>0   | 21,020<br>(9,169)              | 4,712,023<br>0                             | 0<br>0           | 329,448<br>938,209                              | 0<br>0                   |
| 48,210,050   | 64,921,850   | 1,191,973                            | 145,990  | 309,894                        | 3,048,623                                  | 102,128          | 10,066,695                                      | 98,062                   |
| 131,282<br>1,528,248                               | 2,253,942<br>5,816,915                               | (192)<br>(1,837)                     | 0<br>0   | 0<br>2,533                     | 0<br>16,835                                | 0<br>0           | 200<br>2,159,250                                | 0<br>0                   |
| 29,296,104<br>21,648,179                           | 67,595,507<br>31,678,909                             | 4,782,025<br>355,250                 | 40,500<br>280  | 1,523,720<br>32,429            | 4,723,170<br>882,699                       | 0<br>0           | 3,712,528<br>319,284                            | 0<br>660,242             |
| 198,072,196  | 216,313,878  | 8,779,481                            | 170,053  | 4,707,497                      | 14,918,233                                 | 113,504          | 17,561,866                                      | 758,304                  |
|  |  |                                      |  |                                |  |                  |   |                          |
| 464,361,928  | 441,322,648  | 2,106,534                            | 164,724  | 1,681,654                      | 2,943,738                                  | 6,344            | 10,603,826                                      | 835,172                  |
| 5,523,707<br>6,659,976                             | 7,297,596<br>7,380,609                               | 1,183,723<br>531,473                 | 38,152<br>0  | 116,005<br>50,126              | 1,165,086<br>0                             | 0<br>0           | 814,685<br>2,461,199                            | 0<br>0                   |
| 18,930,300   | 21,208,928   | 2,086,696                            | 84,542   | 336,894                        | 189,258                                    | 35,752           | 4,245,934                                       | 95,727                   |
| 515,949<br>3,965,254                               | 1,073,545<br>1,984,191                               | (9)<br>2,613                         | 0<br>0   | 0<br>(2,533)                   | 0<br>5,126                                 | 0<br>0           | 112,250<br>2,285,492                            | 0<br>0                   |
| 128,031,422<br>85,746,085                          | 119,108,406<br>77,066,405                            | 3,247,255<br>214,606                 | 55,429<br>12,486                                       | 3,309,678<br>494,902           | (1,043,322)<br>131,884                     | 0<br>0           | 13,034,341<br>2,821,223                         | 0<br>691,138             |
| 713,734,621  | 676,442,328  | 9,372,891                            | 355,333  | 5,986,726                      | 3,391,770                                  | 42,096           | 36,378,950                                      | 1,622,037                |
|  |  |                                      |  |                                |  |                  |   |                          |
| 479,313,925  | 501,268,339  | 90,935                               | 37,140   | (17,183)                       | 2,971,970                                  | 2,495            | 10,181,599                                      | 3,344,052                |
| 15,875,512<br>13,728,513                           | 6,465,587<br>14,962,308                              | 2,864,769<br>6,273,213               | (121,075)<br>0   | (1,617,066)<br>447,452         | 839,703<br>0                               | 0<br>0           | (263,356)<br>3,892,683                          | 0<br>0                   |
| 27,007,497   | 35,196,287   | 2,562,366                            | 449,292  | 1,070,708                      | 86,705                                     | 18,711           | 4,164,656                                       | 101,091                  |
| 1,820,032<br>(3,561,674)                           | 8,852<br>(1,913,651)                                 | 3<br>(203,034)                       | 0<br>(395)   | 0<br>(177,202)                 | 0<br>(213,613)                             | 0<br>0           | 71,442<br>4,374,332                             | 0<br>0                   |
| 123,942,072<br>58,486,051                          | 81,160,107<br>64,788,737                             | (6,351,236)<br>(10,025,174)          | 422,575<br>521,948                                     | (2,421,406)<br>11,420,011      | (1,697,025)<br>1,209,219                   | 0<br>0           | 25,168,470<br>4,993,547                         | 0<br>793,772             |
| 716,611,928  | 701,936,566  | (4,788,158)                          | 1,309,485  | 8,705,314                      | 3,196,959                                  | 21,206           | 52,583,373                                      | 4,238,915                |

# **UNDERWRITING ACCOUNTS (RM)**

| Company             | Earned<br>Contribution<br>Income | Net Claims<br>Incurred | Net<br>Commissions | Management<br>Expenses* | Underwriting<br>Profit |
|---------------------|----------------------------------|------------------------|--------------------|-------------------------|------------------------|
| ETIOA TAKAFUL       | 862,310,992                      | 501,268,339            | 73,625,325         | 156,186,495             | 131,230,833            |
| HLMSIG TAKAFUL      | 29,214,574                       | 6,465,587              | 3,158,284          | 5,929,565               | 13,661,138             |
| HSBC AMANAH TAKAFUL | 49,314,312                       | 14,962,308             | 9,602,806          | 24,511,497              | 237,701                |
| MAA TAKAFUL         | 67,727,468                       | 35,196,287             | (11,721,009)       | 50,603,364              | (6,351,174)            |
| PRU BSN TAKAFUL     | 5,838,861                        | 8,852                  | 1,021,900          | 1,837,792               | 2,970,317              |
| SUN LIFE MALAYSIA   | 51,431,542                       | (1,913,651)            | 12,764,865         | 18,763,908              | 21,816,420             |
| STMB                | 249,129,029                      | 81,160,107             | (2,711,497)        | 115,862,928             | 54,817,491             |
| TAKAFUL IKHLAS      | 140,946,481                      | 64,788,737             | 8,522,548          | 32,221,082              | 35,414,114             |
| Total (Industry)    | 1,455,913,259                    | 701,936,566            | 94,263,222         | 405,916,631             | 253,796,840            |

|                     | Percentage of Earned Contribution Income (%) |  |                    |  |                         |   |                          |  |  |  |
|---------------------|--|--|--------------------|--|-------------------------|---|--------------------------|--|--|--|
| Company             | Net Claims<br>Incurred                       | Net Claims<br>Incurred<br>(previous<br>year) | Net<br>Commissions | Net<br>Commissions<br>(previous<br>year) | Management<br>Expenses* | Management<br>Expenses*<br>(previous<br>year) | Underwriting<br>Expenses | Underwriting<br>Expenses<br>(previous<br>year) |  |  |
| ETIOA TAKAFUL       | 58.13  | 59.83  | 8.54               | 9.66                                     | 18.11                   | 16.74   | 84.78                    | 86.24  |  |  |
| HLMSIG TAKAFUL      | 22.13  | 54.82  | 10.81              | 6.06                                     | 20.30                   | 16.66   | 53.24                    | 77.54  |  |  |
| HSBC AMANAH TAKAFUL | 30.34  | 21.72  | 19.47              | 19.38                                    | 49.70                   | 44.77   | 99.52                    | 85.88  |  |  |
| MAA TAKAFUL         | 51.97  | 60.51  | (17.31)            | (39.30)                                  | 74.72                   | 80.98   | 109.38                   | 102.19   |  |  |
| PRU BSN TAKAFUL     | 0.15   | 49.79  | 17.50              | 23.51                                    | 31.48                   | 53.33   | 49.13                    | 126.63   |  |  |
| SUN LIFE MALAYSIA   | (3.72)                                       | (8.79)                                       | 24.82              | 21.69                                    | 36.48                   | 24.95   | 57.58                    | 37.86  |  |  |
| STMB                | 32.58  | 47.78  | (1.09)             | 37.73                                    | 46.51                   | 0.42  | 78.00                    | 85.93  |  |  |
| TAKAFUL IKHLAS      | 45.97  | 45.69  | 6.05               | 9.81                                     | 22.86                   | 22.57   | 74.87                    | 78.07  |  |  |
| Total (Industry)    | 48.21  | 52.33  | 6.47               | 14.16                                    | 27.88                   | 17.92   | 82.57                    | 84.41  |  |  |

\* including Bad & Doubtful Debts

# Family Takaful

# FAMILY TAKAFUL REVENUE ACCOUNT - INCOME (RM)

|                     | Takaful Fund and Reserves Beginning of the Year |                       |                |                |  |  |  |  |
|---------------------|---|-----------------------|----------------|----------------|--|--|--|--|
| Company             | Annuity   | Investment-<br>Linked | Ordinary       | Total          |  |  |  |  |
| AIA AFG             | 0   | 35,421,753            | 78,429,686     | 113,851,439    |  |  |  |  |
| AIA PUBLIC          | 0   | 6,751,180             | 93,756,428     | 100,507,608    |  |  |  |  |
| AMMETLIFE           | 0   | 12,908,573            | 25,874,260     | 38,782,833     |  |  |  |  |
| ETIQA TAKAFUL       | 870,391,981                                     | 4,034,532             | 6,620,426,697  | 7,494,853,210  |  |  |  |  |
| GE TAKAFUL          | 0   | 40,469,904            | 42,245,331     | 82,715,235     |  |  |  |  |
| HLMSIG TAKAFUL      | 0   | 35,186,950            | 101,043,506    | 136,230,456    |  |  |  |  |
| HSBC AMANAH TAKAFUL | 0   | 321,126,737           | 498,478,926    | 819,605,663    |  |  |  |  |
| MAA TAKAFUL         | 0   | 301,822,123           | 42,386,877     | 344,209,000    |  |  |  |  |
| PRU BSN TAKAFUL     | 0   | 751,418,967           | 301,147,879    | 1,052,566,846  |  |  |  |  |
| SUN LIFE MALAYSIA   | 0   | 16,085,271            | 393,020,848    | 409,106,119    |  |  |  |  |
| STMB                | 351,876,923                                     | 79,078,846            | 3,704,299,776  | 4,135,255,545  |  |  |  |  |
| TAKAFUL IKHLAS      | 0   | 118,462,455           | 1,479,822,715  | 1,598,285,170  |  |  |  |  |
| Total (Industry)    | 1,222,268,904                                   | 1,722,767,291         | 13,380,932,929 | 16,325,969,124 |  |  |  |  |

# FAMILY TAKAFUL REVENUE ACCOUNT - OUTGO (RM)

| Company             | Death       | Maturity    | Surrender   | Others      | Total         | Commissions<br>Paid |  |
|---------------------|-------------|-------------|-------------|-------------|---------------|---------------------|--|
| AIA AFG             | 1,286,646   | 0           | 3,432,797   | 1,468,436   | 6,187,879     | 0                   |  |
| AIA PUBLIC          | 5,096,629   | 0           | 22,781,491  | 53,553,000  | 81,431,120    | 0                   |  |
| AMMETLIFE           | 6,433,315   | 0           | 420,321     | 618,529     | 7,472,165     | 4,618,709           |  |
| ETIQA TAKAFUL       | 246,471,809 | 19,969,514  | 199,000,695 | 116,468,851 | 581,910,869   | (3,075,253)         |  |
| GE TAKAFUL          | 1,680,657   | 0           | 7,387,170   | 8,920,348   | 17,988,175    | 0                   |  |
| HLMSIG TAKAFUL      | 1,140,650   | 22,877,862  | 3,578,539   | 351,935     | 27,948,986    | 0                   |  |
| HSBC AMANAH TAKAFUL | 10,692,469  | 30,275,136  | 67,949,811  | 2,916,231   | 111,833,647   | 0                   |  |
| MAA TAKAFUL         | 8,205,217   | 0           | 128,159,886 | 50,275,211  | 186,640,314   | 0                   |  |
| PRU BSN TAKAFUL     | 8,472,066   | 590,780     | 49,930,325  | 242,361,741 | 301,354,912   | 0                   |  |
| SUN LIFE MALAYSIA   | 6,534,343   | 0           | 6,902,255   | 29,723,424  | 43,160,022    | 0                   |  |
| STMB                | 126,675,681 | 54,903,437  | 122,629,901 | 173,253,651 | 477,462,670   | (713,762)           |  |
| TAKAFUL IKHLAS      | 75,850,605  | 2,486,861   | 47,368,572  | 36,916,634  | 162,622,672   | 0                   |  |
| Total (Industry)    | 498,540,087 | 131,103,590 | 659,541,763 | 716,827,991 | 2,006,013,431 | 829,694             |  |

| Net<br>Contribution<br>Income | Net<br>Investment<br>Income | Bad Debts<br>Recovery | Write Back<br>of Diminution<br>in Value of<br>Investment | Other<br>Income | Total<br>Income | Total Income<br>Previous<br>Year |
|-------------------------------|-----------------------------|-----------------------|--|-----------------|-----------------|----------------------------------|
| 22,554,422                    | 1,193,712                   | 0                     | 0  | 717,751         | 138,317,324     | 175,195,268                      |
| 191,883,579                   | 7,797,568                   | 0                     | 0  | 125,231,734     | 425,420,489     | 151,832,666                      |
| 69,365,357                    | 1,869,812                   | Ő                     | 0  | 2,099,471       | 112,117,473     | 51,254,170                       |
| 1,137,892,520                 | 350,257,102                 | 46,179,797            | 9,094,307  | 266,162,909     | 9,304,439,845   | 8,894,377,128                    |
| 222,418,169                   | 4,957,355                   | 0                     | 0  | 13,481,577      | 323,572,336     | 193,248,716                      |
| 42,781,931                    | 4,064,708                   | 0                     | 0  | 4,141,880       | 187,218,975     | 180,952,143                      |
| 223,302,432                   | 28,805,349                  | 41,382                | 0  | 7,690,354       | 1,079,445,180   | 941,866,424                      |
| 361,805,804                   | 14,565,807                  | 0                     | 0  | 21,483,049      | 742,063,660     | 593,185,000                      |
| 977,544,775                   | 47,074,318                  | 0                     | 0  | 38,213,407      | 2,115,399,346   | 1,743,289,148                    |
| 236,922,554                   | 18,010,511                  | 0                     | 0  | 11,718,355      | 675,757,539     | 563,271,512                      |
| 793,211,050                   | 185,347,794                 | 1,732,094             | 0  | 81,219,622      | 5,196,766,105   | 5,000,403,888                    |
| 507,745,002                   | 63,633,552                  | 11,760,860            | 0  | 20,579,149      | 2,202,003,733   | 1,907,495,129                    |
| 4,787,427,595                 | 727,577,588                 | 59,714,133            | 9,094,307  | 592,739,258     | 22,502,522,005  | 20,396,371,192                   |

| Management<br>Expenses | Bad and<br>Doubtful<br>Debts | Diminution<br>in Value of<br>Investment | Other Outgo   | Transfer to<br>Income<br>Statement | Takaful Fund<br>and Reserves<br>Carried Forward | Total<br>Outgo | Total Outgo<br>Previous<br>Year |
|------------------------|------------------------------|---|---------------|------------------------------------|---|----------------|---------------------------------|
| 0                      | 0                            | 0                                       | 11,651,559    | 0                                  | 120,477,886                                     | 138,317,324    | 175,195,268                     |
| 0                      | 0                            | 0                                       | 65,384,844    | 0                                  | 278,604,525                                     | 425,420,489    | 151,832,666                     |
| 267,532                | 0                            | 0                                       | 18,077,928    | 600,000                            | 81,081,139                                      | 112,117,473    | 51,254,170                      |
| 37,284,778             | 48,187,549                   | 124,416,562                             | 301,573,925   | 112,321,035                        | 8,101,820,380                                   | 9,304,439,845  | 8,894,377,128                   |
| 0                      | 0                            | 0                                       | 123,788,940   | 0                                  | 181,795,221                                     | 323,572,336    | 193,248,716                     |
| 0                      | 2,591,028                    | 37,082                                  | 15,464,896    | 0                                  | 141,176,983                                     | 187,218,975    | 180,952,143                     |
| 0                      | 0                            | 0                                       | 43,289,165    | 4,388,992                          | 919,933,376                                     | 1,079,445,180  | 941,866,424                     |
| 0                      | 804,938                      | 0                                       | 125,775,381   | 11,000,000                         | 417,843,027                                     | 742,063,660    | 593,185,000                     |
| 0                      | 0                            | 0                                       | 477,478,312   | 14,300,000                         | 1,322,266,122                                   | 2,115,399,346  | 1,743,289,148                   |
| 7,000                  | 0                            | 0                                       | 106,866,391   | 5,270,447                          | 520,453,679                                     | 675,757,539    | 563,271,512                     |
| 0                      | 28                           | 10,119,581                              | 245,445,515   | 65,733,858                         | 4,398,718,215                                   | 5,196,766,105  | 5,000,403,888                   |
| 7,155,834              | 13,787,249                   | 1,352,965                               | 161,676,065   | 8,202,014                          | 1,847,206,934                                   | 2,202,003,733  | 1,907,495,129                   |
| 44,715,144             | 65,370,792                   | 135,926,190                             | 1,696,472,921 | 221,816,346                        | 18,331,377,487                                  | 22,502,522,005 | 20,396,371,192                  |

# FAMILY TAKAFUL LIABILITIES OF STATUTORY FUNDS (RM)

| Company  | Takaful Fund<br>& Reserves                                 | Provision for<br>Outstanding<br>Claims           | Amount Due<br>To Income<br>Statement /<br>Takaful Funds | Provision<br>ForTax<br>On<br>Unrealised<br>Capital<br>Gains |  |
|--|--|--|---|---|--|
| AIA AFG<br>AIA PUBLIC<br>AMMETLIFE                                   | 120,477,886<br>278,604,525<br>81,081,139                   | 2,575,551<br>8,492,543<br>4,969,219              | 10,449,451<br>38,060,202<br>1,903,258                   | 206,049<br>221,594<br>0                                     |  |
| ETIQA TAKAFUL<br>GE TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL | 8,101,820,380<br>181,795,221<br>141,176,983<br>919,933,376 | 78,770,089<br>12,296,462<br>697,086<br>1,984,342 | 129,099,830<br>24,589,062<br>431,090<br>10,609,123      | (11,360)<br>0<br>59,350<br>0                                |  |
| MAA TAKAFUL<br>PRU BSN TAKAFUL<br>SUN LIFE MALAYSIA                  | 417,843,027<br>1,322,266,122                               | 11,806,347<br>43,643,921                         | (5,705,627)   | (567,360)   |  |
| STMB<br>TAKAFUL IKHLAS   | 520,453,679<br>4,398,718,215<br>1,847,206,934              | 2,358,495<br>131,194,030<br>23,935,933           | 13,168,768<br>7,984,768<br>51,519,083                   | 54,628<br>0<br>0  |  |
| Total (Industry)   | 18,331,377,487   | 322,724,018                                      | 294,220,420   | (37,099)  |  |

# FAMILY TAKAFUL

# ASSETS OF STATUTORY FUNDS (RM)

|                     |                                  |                          |           | Investment                  |  |                      |                |  |
|---------------------|----------------------------------|--------------------------|-----------|-----------------------------|--|----------------------|----------------|--|
| Company             | Property, Plant<br>and Equipment | Investment<br>Properties | Financing | Goverment<br>Islamic Papers | Islamic<br>Debt / Security<br>& Equities | Other<br>Investments | Total          |  |
| AIA AFG             | 0                                | 0                        | 0         | 26,823,380                  | 50,508,458                               | 26,057,093           | 103,388,931    |  |
| AIA PUBLIC          | 0                                | 0                        | 0         | 70,726,328                  | 99,644,246                               | 51,284,507           | 221,655,081    |  |
| AMMETLIFE           | 0                                | 0                        | 0         | 6,780,000                   | 13,033,075                               | 10,131,063           | 29,944,138     |  |
| ETIQA TAKAFUL       | 3                                | 0                        | 7,300,000 | 504,468,569                 | 5,517,579,867                            | 1,632,766,921        | 7,654,815,357  |  |
| GE TAKAFUL          | 0                                | 0                        | 0         | 38,159,046                  | 50,880,631                               | 56,605,414           | 145,645,091    |  |
| HLMSIG TAKAFUL      | 0                                | 0                        | 0         | 9,832,880                   | 40,414,198                               | 64,682,976           | 114,930,054    |  |
| HSBC AMANAH TAKAFUL | 0                                | 0                        | 0         | 77,689,002                  | 468,228,020                              | 334,091,755          | 880,008,777    |  |
| MAA TAKAFUL         | 0                                | 0                        | 0         | 0                           | 124,812,343                              | 250,710,530          | 375,522,873    |  |
| PRU BSN TAKAFUL     | 0                                | 0                        | 0         | 161,122,842                 | 560,842,457                              | 545,883,156          | 1,267,848,455  |  |
| SUN LIFE MALAYSIA   | 0                                | 0                        | 0         | 68,315,375                  | 207,453,725                              | 180,571,938          | 456,341,038    |  |
| STMB                | 0                                | 207,360,000              | 0         | 349,047,100                 | 2,180,941,039                            | 674,295,088          | 3,204,283,227  |  |
| TAKAFUL IKHLAS      | 0                                | 106,922,000              | 0         | 441,997,030                 | 751,698,672                              | 251,255,871          | 1,444,951,573  |  |
| Total (Industry)    | 3                                | 314,282,000              | 7,300,000 | 1,754,961,552               | 10,066,036,731                           | 4,078,336,312        | 15,899,334,595 |  |

| Other<br>Liabilities | Total<br>Liabilities | Total Liabilities<br>Previous<br>Year |
|----------------------|----------------------|---------------------------------------|
|                      |                      |                                       |
| 5,143,236            | 138,852,173          | 129,822,335                           |
| 20,486,059           | 345,864,923          | 118,348,528                           |
| 5,439,368            | 93,392,984           | 42,750,075                            |
| 211,354,914          | 8,521,033,853        | 8,097,083,077                         |
| 46,077,035           | 264,757,780          | 159,045,085                           |
| 20,388,421           | 162,752,930          | 146,520,589                           |
| 36,179,108           | 968,705,949          | 884,397,226                           |
| 40,368,356           | 463,744,743          | 383,072,061                           |
| 30,213,754           | 1,408,235,209        | 1,132,673,947                         |
| 37,419,890           | 573,455,460          | 440,453,742                           |
| 82,252,729           | 4,620,149,742        | 4,428,319,837                         |
| 205,098,289          | 2,127,760,239        | 1,789,635,110                         |
| 740,421,159          | 19,688,705,985       | 17,752,121,612                        |

| Foreign<br>Assets | Investment<br>Accounts and Islamic<br>Money Market | Cash and<br>Bank Balances | Other<br>Assets | Total<br>Assets | Total Assets<br>Previous<br>Year |
|-------------------|--|---------------------------|-----------------|-----------------|----------------------------------|
| 0                 | 26,900,000   | 7,545,012                 | 1,018,230       | 138,852,173     | 129,822,335                      |
| 0                 | 50,700,000   | 26,610,556                | 46,899,286      | 345,864,923     | 118,348,528                      |
| 0                 | 54,703,639   | 981,924                   | 7,763,283       | 93,392,984      | 42,750,075                       |
| 6,970             | 497,573,499  | 49,797,885                | 311,540,139     | 8,521,033,853   | 8,097,083,077                    |
| 0                 | 68,730,000   | 8,001,907                 | 42,380,782      | 264,757,780     | 159,045,085                      |
| 0                 | 19,384,596   | 5,076,730                 | 23,361,550      | 162,752,930     | 146,520,589                      |
| 0                 | 41,780,000   | 11,149,646                | 35,767,526      | 968,705,949     | 884,397,226                      |
| 0                 | 72,540,465   | 8,385,082                 | 7,296,323       | 463,744,743     | 383,072,061                      |
| 0                 | 117,984,466  | 2,860,644                 | 19,541,644      | 1,408,235,209   | 1,132,673,947                    |
| 0                 | 59,975,767   | 16,211,246                | 40,927,409      | 573,455,460     | 440,453,742                      |
| 0                 | 954,496,469  | 24,865,935                | 229,144,111     | 4,620,149,742   | 4,428,319,837                    |
| 0                 | 298,585,145  | 13,140,050                | 264,161,471     | 2,127,760,239   | 1,789,635,110                    |
| 6,970             | 2,263,354,046                                      | 174,626,617               | 1,029,801,754   | 19,688,705,985  | 17,752,121,612                   |

# **NEW CERTIFICATES ISSUED - INDIVIDUAL**

|                     | ORDINARY FAMILY  Endowment |                      |                         |                         |  |  |
|---------------------|----------------------------|----------------------|-------------------------|-------------------------|--|--|
|                     |                            |                      |                         |                         |  |  |
| Company             | No. of<br>Certificates     | Sums<br>Participated | Single<br>Contributions | Annual<br>Contributions |  |  |
| AIA AFG             | 138                        | 10,447,184           | 0                       | 692,652                 |  |  |
| AIA PUBLIC          | 510                        | 50,537,191           | 0                       | 3,417,079               |  |  |
| AMMETLIFE           | 786                        | 23,160,000           | 0                       | 791,400                 |  |  |
| ETIQA TAKAFUL       | 41,425                     | 2,348,333,282        | 0                       | 62,436,625              |  |  |
| GE TAKAFUL          | 0                          | 0                    | 0                       | 0                       |  |  |
| HLMSIG TAKAFUL      | 81                         | 2,719,345            | 0                       | 264,109                 |  |  |
| HSBC AMANAH TAKAFUL | 2,526                      | 600,762,904          | 1,250,000               | 4,520,358               |  |  |
| MAA TAKAFUL         | 2,692                      | 337,279,689          | 0                       | 3,251,794               |  |  |
| PRU BSN TAKAFUL     | 0                          | 0                    | 0                       | 0                       |  |  |
| SUN LIFE MALAYSIA   | 0                          | 0                    | 0                       | 0                       |  |  |
| STMB                | 0                          | 0                    | 0                       | 0                       |  |  |
| TAKAFUL IKHLAS      | 18,576                     | 642,740,834          | 0                       | 15,378,714              |  |  |
| Total (Industry)    | 66,734                     | 4,015,980,429        | 1,250,000               | 90,752,731              |  |  |

|                     | Temporary              |                      |                         |                         |  |
|---------------------|------------------------|----------------------|-------------------------|-------------------------|--|
| Company             | No. of<br>Certificates | Sums<br>Participated | Single<br>Contributions | Annual<br>Contributions |  |
| AIA AFG             | 5,937                  | 177,820,000          | 0                       | 6,447,483               |  |
| AIA PUBLIC          | 20,996                 | 680,123,450          | 0                       | 20,746,956              |  |
| AMMETLIFE           | 0                      | 0                    | 0                       | 0                       |  |
| ETIQA TAKAFUL       | 124,043                | 13,324,059,521       | 470,332,473             | 417,954                 |  |
| GE TAKAFUL          | 23,319                 | 438,161,351          | 0                       | 14,534,353              |  |
| HLMSIG TAKAFUL      | 146                    | 4,871,518            | 0                       | 570,259                 |  |
| HSBC AMANAH TAKAFUL | 1                      | 626,668              | 49,585                  | 0                       |  |
| MAA TAKAFUL         | 639                    | 6,390,000            | 0                       | 226,662                 |  |
| PRU BSN TAKAFUL     | 7,165                  | 308,915,000          | 0                       | 5,310,362               |  |
| SUN LIFE MALAYSIA   | 7                      | 11,500,000           | 0                       | 58,721                  |  |
| STMB                | 33,879                 | 7,954,741,517        | 328,329,631             | 0                       |  |
| TAKAFUL IKHLAS      | 66                     | 16,719,040           | 501,659                 | 0                       |  |
| Total (Industry)    | 216,198                | 22,923,928,065       | 799,213,348             | 48,312,750              |  |

|                     |                        | Medica               | l & Health              |                         |
|---------------------|------------------------|----------------------|-------------------------|-------------------------|
| Company             | No. of<br>Certificates | Sums<br>Participated | Single<br>Contributions | Annual<br>Contributions |
| AIA AFG             | 1,935                  | 1,360,000            | 0                       | 2,578,116               |
| AIA PUBLIC          | 11,712                 | 59,110,000           | 0                       | 14,981,397              |
| AMMETLIFE           | 0                      | 0                    | 0                       | 0                       |
| ETIQA TAKAFUL       | 0                      | 0                    | 0                       | 0                       |
| GE TAKAFUL          | 0                      | 0                    | 0                       | 0                       |
| HLMSIG TAKAFUL      | 0                      | 0                    | 0                       | 0                       |
| HSBC AMANAH TAKAFUL | 0                      | 0                    | 0                       | 0                       |
| MAA TAKAFUL         | 17,852                 | 89,260,000           | 0                       | 20,096,996              |
| PRU BSN TAKAFUL     | 0                      | 0                    | 0                       | 0                       |
| SUN LIFE MALAYSIA   | 0                      | 0                    | 0                       | 0                       |
| STMB                | 3,571                  | 0                    | 2,121,782               | 1,000,284               |
| TAKAFUL IKHLAS      | 1,450                  | 66,820,000           | 0                       | 1,081,695               |
| Total (Industry)    | 36,520                 | 216,550,000          | 2,121,782               | 39,738,488              |

| INVESTMENT-LINKED      |                         |                      |                        |  |  |
|------------------------|-------------------------|----------------------|------------------------|--|--|
| Annua<br>Contributions | Single<br>Contributions | Sums<br>Participated | No. of<br>Certificates |  |  |
| 7,458,057              | 1,283,722               | 296,629,540          | 2,541                  |  |  |
| 49,954,862             | 5,024,310               | 1,649,831,403        | 13,667                 |  |  |
| 2,676,744              | 2,812,767               | 122,305,458          | 1,192                  |  |  |
| 4,668,709              | 21,618,200              | 201,397,000          | 1,968                  |  |  |
| 54,273,896             | 0                       | 1,393,321,766        | 20,603                 |  |  |
| 3,276,364              | 0                       | 142,503,656          | 2,899                  |  |  |
| 5,873,646              | 44,702,900              | 361,334,157          | 2,654                  |  |  |
| 55,164,509             | 8,907,218               | 2,476,087,598        | 34,051                 |  |  |
| 49,808,684             | 37,358,816              | 5,277,447,664        | 148,519                |  |  |
| 1,658,040              | 16,560                  | 39,885,567           | 246                    |  |  |
| 12,578,627             | 0                       | 305,151,545          | 6,205                  |  |  |
| 7,608,941              | 5,644,200               | 530,128,586          | 6,712                  |  |  |
| 255,001,079            | 127,368,693             | 12,796,023,940       | 241,257                |  |  |

|                         | porary                  | Tem                  |                        |
|-------------------------|-------------------------|----------------------|------------------------|
| Annual<br>Contributions | Single<br>Contributions | Sums<br>Participated | No. of<br>Certificates |
| 0                       | 0                       | 0                    | 0                      |
| 0                       | 0                       | 0                    | 0                      |
| 0                       | 0                       | 0                    | 0                      |
| 0                       | 0                       | 0                    | 0                      |
| 0                       | 0                       | 0                    | 0                      |
| 0                       | 0                       | 0                    | 0                      |
| 0                       | 0                       | 0                    | 0                      |
| 0                       | 0                       | 0                    | 0                      |
| 0                       | 0                       | 0                    | 0                      |
| 0                       | 0                       | 0                    | 0                      |
| 0                       | 0                       | 0                    | 0                      |
| C                       | 0                       | 0                    | 0                      |
| 0                       | 0                       | 0                    | 0                      |

# NEW CERTIFICATES ISSUED - INDIVIDUAL (cont'd)

|                     | ORDINARY FAMILY Other Plans |                      |                         |                         |  |  |
|---------------------|-----------------------------|----------------------|-------------------------|-------------------------|--|--|
|                     |                             |                      |                         |                         |  |  |
| Company             | No. of<br>Certificates      | Sums<br>Participated | Single<br>Contributions | Annual<br>Contributions |  |  |
| AIA AFG             | 0                           | 0                    | 0                       | 0                       |  |  |
| AIA PUBLIC          | 0                           | 0                    | 0                       | 0                       |  |  |
| AMMETLIFE           | 0                           | 0                    | 0                       | 0                       |  |  |
| ETIQA TAKAFUL       | 0                           | 0                    | 0                       | 0                       |  |  |
| GE TAKAFUL          | 0                           | 0                    | 0                       | 0                       |  |  |
| HLMSIG TAKAFUL      | 0                           | 0                    | 0                       | 0                       |  |  |
| HSBC AMANAH TAKAFUL | 0                           | 0                    | 0                       | 0                       |  |  |
| MAA TAKAFUL         | 0                           | 0                    | 0                       | 0                       |  |  |
| PRU BSN TAKAFUL     | 0                           | 0                    | 0                       | 0                       |  |  |
| SUN LIFE MALAYSIA   | 8,322                       | 13,519,100           | 5,860,104               | 0                       |  |  |
| STMB                | 0                           | 0                    | 0                       | 0                       |  |  |
| TAKAFUL IKHLAS      | 0                           | 0                    | 0                       | 0                       |  |  |
| Total (Industry)    | 8,322                       | 13,519,100           | 5,860,104               | 0                       |  |  |

| Company             | Riders                 |                      |                         |                         |
|---------------------|------------------------|----------------------|-------------------------|-------------------------|
|                     | No. of<br>Certificates | Sums<br>Participated | Single<br>Contributions | Annual<br>Contributions |
| AIA AFG             | 0                      | 4,556,367            | 0                       | 823,893                 |
| AIA PUBLIC          | 0                      | 12,755,603           | 0                       | 3,588,865               |
| AMMETLIFE           | 0                      | 0                    | 0                       | 0                       |
| ETIQA TAKAFUL       | 0                      | 34,445,741           | 0                       | 18,301,950              |
| GE TAKAFUL          | 0                      | 95,792,853           | 0                       | 1,138,210               |
| HLMSIG TAKAFUL      | 0                      | 764,642              | 0                       | 11,986                  |
| HSBC AMANAH TAKAFUL | 0                      | 0                    | 0                       | 0                       |
| MAA TAKAFUL         | 0                      | 0                    | 0                       | 1,867,498               |
| PRU BSN TAKAFUL     | 0                      | 45,529,330           | 0                       | 2,241,640               |
| SUN LIFE MALAYSIA   | 0                      | 0                    | 0                       | 0                       |
| STMB                | 0                      | 0                    | 0                       | 0                       |
| TAKAFUL IKHLAS      | 0                      | 1,204,176,544        | 0                       | 18,349,624              |
| Total (Industry)    | 0                      | 1,398,021,080        | 0                       | 46,323,666              |

|                     | TOTAL-              |         |                |                  |               |               |                      |             |
|---------------------|---------------------|---------|----------------|------------------|---------------|---------------|----------------------|-------------|
| Company             | No. of Certificates |         | Su             | ums Participated | Single        | Contributions | Annual Contributions |             |
|                     | 2013                | 2014    | 2013           | 2014             | 2013          | 2014          | 2013                 | 2014        |
| AIA AFG             | 28,911              | 8,010   | 861,089,304    | 194,183,551      | 0             | 0             | 38,018,617           | 10,542,144  |
| AIA PUBLIC          | 13                  | 33,218  | 989,029        | 802,526,244      | 0             | 0             | 51,007               | 42,734,297  |
| AMMETLIFE           | 0                   | 786     | 0              | 23,160,000       | 0             | 0             | 0                    | 791,400     |
| ETIQA TAKAFUL       | 348,133             | 165,468 | 28,305,845,126 | 15,706,838,544   | 803,132,638   | 470,332,473   | 99,744,767           | 81,156,529  |
| GE TAKAFUL          | 84,297              | 23,319  | 1,792,399,011  | 533,954,204      | 0             | 0             | 51,903,743           | 15,672,563  |
| HLMSIG TAKAFUL      | 167                 | 227     | 7,166,253      | 8,355,505        | 0             | 0             | 300,307              | 846,354     |
| HSBC AMANAH TAKAFUL | 2,364               | 2,527   | 382,276,180    | 601,389,572      | 17,559,413    | 1,299,585     | 7,977,483            | 4,520,358   |
| MAA TAKAFUL         | 13,523              | 21,183  | 215,154,035    | 432,929,689      | 0             | 0             | 13,770,873           | 25,442,950  |
| PRU BSN TAKAFUL     | 7,614               | 7,165   | 337,846,729    | 354,444,330      | 0             | 0             | 8,904,732            | 7,552,002   |
| SUN LIFE MALAYSIA   | 17,345              | 8,329   | 65,735,650     | 25,019,100       | 11,271,540    | 5,860,104     | 314,155              | 58,721      |
| STMB                | 31,790              | 37,450  | 6,019,929,410  | 7,954,741,517    | 247,814,446   | 330,451,413   | 0                    | 1,000,284   |
| TAKAFUL IKHLAS      | 36,421              | 20,092  | 2,748,945,219  | 1,930,456,418    | 940,876       | 501,659       | 44,855,966           | 34,810,033  |
| Total (Industry)    | 570,578             | 327,774 | 40,737,375,946 | 28,567,998,674   | 1,080,718,913 | 808,445,234   | 265,841,650          | 225,127,635 |

|                       | r Plans                 | Othe                 |                        |
|-----------------------|-------------------------|----------------------|------------------------|
| Annua<br>Contribution | Single<br>Contributions | Sums<br>Participated | No. of<br>Certificates |
|                       | 0                       | 0                    | 0                      |
|                       | 0                       | 0                    | 0                      |
|                       | 0                       | 0                    | 0                      |
|                       | 0                       | 0                    | 0                      |
|                       | 0                       | 0                    | 0                      |
|                       | 0                       | 0                    | 0                      |
|                       | 0                       | 0                    | 0                      |
|                       | 0                       | 0                    | 0                      |
|                       | 0                       | 0                    | 0                      |
|                       | 0                       | 0                    | 0                      |
|                       | 0                       | 0                    | 0                      |
|                       | 0                       | 0                    | 0                      |
|                       | 0                       | 0                    | 0                      |

| Riders                  |                         |                      |                        |  |  |
|-------------------------|-------------------------|----------------------|------------------------|--|--|
| Annual<br>Contributions | Single<br>Contributions | Sums<br>Participated | No. of<br>Certificates |  |  |
| 0                       | 0                       | 12,882,000           | 0                      |  |  |
| 0                       | 0                       | 440,966,080          | 0                      |  |  |
| 0                       | 0                       | 0                    | 0                      |  |  |
| 0                       | 0                       | 0                    | 0                      |  |  |
| 0                       | 0                       | 0                    | 0                      |  |  |
| 495,425                 | 0                       | 2,557,064            | 0                      |  |  |
| 0                       | 0                       | 0                    | 0                      |  |  |
| 0                       | 139,005,083             | 155,530,000          | 0                      |  |  |
| 267,757,322             | 0                       | 1,182,984,807        | 0                      |  |  |
| 0                       | 0                       | 0                    | 0                      |  |  |
| 0                       | 0                       | 2,573,262            | 0                      |  |  |
| 0                       | 0                       | 0                    | 0                      |  |  |
| 268,252,747             | 139,005,083             | 1,797,493,213        | 0                      |  |  |

| TOTAL    |                              |                |                  |                      |             |                      |             |
|----------|------------------------------|----------------|------------------|----------------------|-------------|----------------------|-------------|
| No. of C | of Certificates Sums Partici |                | ums Participated | Single Contributions |             | Annual Contributions |             |
| 2013     | 2014                         | 2013           | 2014             | 2013                 | 2014        | 2013                 | 2014        |
| 5,883    | 2,541                        | 724,841,707    | 309,511,540      | 4,228,440            | 1,283,722   | 17,192,210           | 7,458,057   |
| 284      | 13,667                       | 29,147,308     | 2,090,797,483    | 0                    | 5,024,310   | 730,965              | 49,954,862  |
| 1,079    | 1,192                        | 103,227,188    | 122,305,458      | 1,940,451            | 2,812,767   | 2,058,238            | 2,676,744   |
| 0        | 1,968                        | 0              | 201,397,000      | 0                    | 21,618,200  | 0                    | 4,668,709   |
| 17,922   | 20,603                       | 1,199,412,060  | 1,393,321,766    | 0                    | 0           | 44,770,998           | 54,273,896  |
| 5,719    | 2,899                        | 247,508,084    | 145,060,720      | 5,000                | 0           | 5,156,818            | 3,771,789   |
| 3,106    | 2,654                        | 476,241,065    | 361,334,157      | 43,110,500           | 44,702,900  | 8,289,266            | 5,873,646   |
| 37,712   | 34,051                       | 2,480,734,926  | 2,631,617,598    | 55,588,695           | 147,912,301 | 57,943,449           | 55,164,509  |
| 120,638  | 148,519                      | 5,117,604,412  | 6,460,432,471    | 330,000              | 37,358,816  | 244,895,206          | 317,566,006 |
| 12       | 246                          | 919,500        | 39,885,567       | 0                    | 16,560      | 18,210               | 1,658,040   |
| 5,614    | 6,205                        | 295,105,318    | 307,724,807      | 0                    | 0           | 10,586,014           | 12,578,627  |
| 1,525    | 6,712                        | 96,269,656     | 530,128,586      | 4,850,640            | 5,644,200   | 2,749,790            | 7,608,941   |
| 199,494  | 241,257                      | 10,771,011,224 | 14,593,517,153   | 110,053,726          | 266,373,776 | 394,391,164          | 523,253,826 |

# **NEW CERTIFICATES ISSUED - GROUP**

|                     | ORDINARY FAMILY        |                      |                         |                         |  |  |
|---------------------|------------------------|----------------------|-------------------------|-------------------------|--|--|
|                     | Endowment              |                      |                         |                         |  |  |
| Company             | No. of<br>Certificates | Sums<br>Participated | Single<br>Contributions | Annual<br>Contributions |  |  |
| AIA AFG             | 0                      | 0                    | 0                       | 0                       |  |  |
| AIA PUBLIC          | 0                      | 0                    | 0                       | 0                       |  |  |
| AMMETLIFE           | 0                      | 0                    | 0                       | 0                       |  |  |
| ETIQA TAKAFUL       | 135                    | 1,371,080,000        | 0                       | 16,626,240              |  |  |
| GE TAKAFUL          | 0                      | 0                    | 0                       | 0                       |  |  |
| HLMSIG TAKAFUL      | 0                      | 0                    | 0                       | 0                       |  |  |
| HSBC AMANAH TAKAFUL | 0                      | 0                    | 0                       | 0                       |  |  |
| MAA TAKAFUL         | 0                      | 3,510,000            | 0                       | 28,708                  |  |  |
| PRU BSN TAKAFUL     | 0                      | 0                    | 0                       | 0                       |  |  |
| SUN LIFE MALAYSIA   | 0                      | 0                    | 0                       | 0                       |  |  |
| STMB                | 0                      | 0                    | 0                       | 0                       |  |  |
| TAKAFUL IKHLAS      | 6                      | 98,252,000           | 0                       | 985,920                 |  |  |
| Total (Industry)    | 141                    | 1,472,842,000        | 0                       | 17,640,868              |  |  |

|                     |                        | Te                   | mporary                 |                         |
|---------------------|------------------------|----------------------|-------------------------|-------------------------|
| Company             | No. of<br>Certificates | Sums<br>Participated | Single<br>Contributions | Annual<br>Contributions |
| AIA AFG             | 0                      | 300,692,637          | 8,840,956               | 0                       |
| AIA PUBLIC          | 8                      | 2,307,534,867        | 57,792,162              | 0                       |
| AMMETLIFE           | 12                     | 6,782,147,363        | 53,524,887              | 0                       |
| ETIQA TAKAFUL       | 649                    | 14,156,568,786       | 68,584,777              | 0                       |
| GE TAKAFUL          | 30,002                 | 13,047,921,482       | 130,688,410             | 0                       |
| HLMSIG TAKAFUL      | 28                     | 4,748,145,258        | 62,570,626              | 873,020                 |
| HSBC AMANAH TAKAFUL | 19                     | 15,414,964,954       | 106,344,940             | 0                       |
| MAA TAKAFUL         | 9                      | 623,402,435          | 6,377,406               | 59,307                  |
| PRU BSN TAKAFUL     | 26,351                 | 14,735,504,968       | 109,069,747             | 0                       |
| SUN LIFE MALAYSIA   | 17                     | 12,941,151,128       | 244,732,320             | 0                       |
| STMB                | 3,595                  | 26,014,837,073       | 196,501,456             | 0                       |
| TAKAFUL IKHLAS      | 137                    | 43,010,597,701       | 235,346,547             | 0                       |
| Total (Industry)    | 60,827                 | 154,083,468,652      | 1,280,374,234           | 932,327                 |

|                     |                        | Medica               | al & Health             |                         |
|---------------------|------------------------|----------------------|-------------------------|-------------------------|
| Company             | No. of<br>Certificates | Sums<br>Participated | Single<br>Contributions | Annual<br>Contributions |
| AIA AFG             | 0                      | 0                    | 0                       | 0                       |
| AIA PUBLIC          | 374                    | 0                    | 59,418,095              | 0                       |
| AMMETLIFE           | 10                     | 0                    | 1,355,421               | 0                       |
| ETIQA TAKAFUL       | 178                    | 0                    | 21,759,275              | 0                       |
| GE TAKAFUL          | 0                      | 0                    | 0                       | 0                       |
| HLMSIG TAKAFUL      | 0                      | 0                    | 0                       | 0                       |
| HSBC AMANAH TAKAFUL | 0                      | 0                    | 0                       | 0                       |
| MAA TAKAFUL         | 0                      | 0                    | 0                       | 0                       |
| PRU BSN TAKAFUL     | 0                      | 0                    | 0                       | 0                       |
| SUN LIFE MALAYSIA   | 0                      | 0                    | 37,786,198              | 0                       |
| STMB                | 1,716                  | 0                    | 173,465,867             | 0                       |
| TAKAFUL IKHLAS      | 362                    | 4,039,973,249        | 55,117,390              | 0                       |
| Total (Industry)    | 2,640                  | 4,039,973,249        | 348,902,246             | 0                       |

|                        | INVESTMENT-LINKED    |                         |                         |  |  |
|------------------------|----------------------|-------------------------|-------------------------|--|--|
|                        | End                  | owment                  |                         |  |  |
| No. of<br>Certificates | Sums<br>Participated | Single<br>Contributions | Annual<br>Contributions |  |  |
| 0                      | 0                    | 0                       | 0                       |  |  |
| 0                      | 0                    | 0                       | 0                       |  |  |
| 0                      | 0                    | 0                       | 0                       |  |  |
| 0                      | 0                    | 0                       | 0                       |  |  |
| 1                      | 25,950,000           | 0                       | 311,400                 |  |  |
| 0                      | 0                    | 0                       | 0                       |  |  |
| 0                      | 0                    | 0                       | 0                       |  |  |
| 0                      | 0                    | 0                       | 0                       |  |  |
| 0                      | 0                    | 0                       | 0                       |  |  |
| 0                      | 0                    | 0                       | 0                       |  |  |
| 0                      | 0                    | 0                       | 0                       |  |  |
| 0                      | 0                    | 0                       | 0                       |  |  |
| 1                      | 25,950,000           | 0                       | 311,400                 |  |  |

| Temporary               |                         |                      |                        |  |
|-------------------------|-------------------------|----------------------|------------------------|--|
| Annual<br>Contributions | Single<br>Contributions | Sums<br>Participated | No. of<br>Certificates |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |

# NEW CERTIFICATES ISSUED - GROUP (cont'd)

|                     |                        | ORDIN                | IARY FAMILY             |                         |  |  |  |
|---------------------|------------------------|----------------------|-------------------------|-------------------------|--|--|--|
|                     |                        | Oth                  | er Plans                |                         |  |  |  |
| Company             | No. of<br>Certificates | Sums<br>Participated | Single<br>Contributions | Annual<br>Contributions |  |  |  |
| AIA AFG             | 0                      | 0                    | 0                       | 0                       |  |  |  |
| AIA PUBLIC          | 172                    | 6,427,587,973        | 8,329,429               | 0                       |  |  |  |
| AMMETLIFE           | 0                      | 0                    | 0                       | 0                       |  |  |  |
| ETIQA TAKAFUL       | 0                      | 0                    | 0                       | 0                       |  |  |  |
| GE TAKAFUL          | 0                      | 0                    | 0                       | 0                       |  |  |  |
| HLMSIG TAKAFUL      | 0                      | 0                    | 0                       | 0                       |  |  |  |
| HSBC AMANAH TAKAFUL | 0                      | 0                    | 0                       | 0                       |  |  |  |
| MAA TAKAFUL         | 0                      | 0                    | 0                       | 0                       |  |  |  |
| PRU BSN TAKAFUL     | 0                      | 0                    | 0                       | C                       |  |  |  |
| SUN LIFE MALAYSIA   | 1                      | 60,000               | 1,800                   | 0                       |  |  |  |
| STMB                | 0                      | 0                    | 0                       | 0                       |  |  |  |
| TAKAFUL IKHLAS      | 0                      | 0                    | 0                       | 0                       |  |  |  |
| Total (Industry)    | 173                    | 6,427,647,973        | 8,331,229               | C                       |  |  |  |

|                     |                        | Riders & Ret         | akaful Accepted         |                         |
|---------------------|------------------------|----------------------|-------------------------|-------------------------|
| Company             | No. of<br>Certificates | Sums<br>Participated | Single<br>Contributions | Annual<br>Contributions |
| AIA AFG             | 0                      | 0                    | 0                       | 0                       |
| AIA PUBLIC          | 0                      | 15,053,728,763       | 10,414,169              | 0                       |
| AMMETLIFE           | 1                      | 681,964,459          | 12,723,130              | 0                       |
| ETIQA TAKAFUL       | 0                      | 0                    | 0                       | 0                       |
| GE TAKAFUL          | 0                      | 0                    | 0                       | 0                       |
| HLMSIG TAKAFUL      | 0                      | 2,412,433,111        | 123,044                 | 0                       |
| HSBC AMANAH TAKAFUL | 0                      | 0                    | 0                       | 0                       |
| MAA TAKAFUL         | 0                      | 168,500              | 197,780                 | 67,127                  |
| PRU BSN TAKAFUL     | 0                      | 0                    | 152,433                 | 0                       |
| SUN LIFE MALAYSIA   | 0                      | 868,800              | 69,656                  | 0                       |
| STMB                | 0                      | 0                    | 0                       | 0                       |
| TAKAFUL IKHLAS      | 0                      | 8,506,106,321        | 5,694,613               | 0                       |
| Total (Industry)    | 1                      | 26,655,269,954       | 29,374,825              | 67,127                  |

|                     |          |             |                 | TC                | DTAL          |                 |            |               |  |  |  |
|---------------------|----------|-------------|-----------------|-------------------|---------------|-----------------|------------|---------------|--|--|--|
| Company             | No. of C | ertificates |                 | Sums Participated | Singl         | e Contributions | Annual     | Contributions |  |  |  |
|                     | 2013     | 2014        | 2013            | 2014              | 2013          | 2014            | 2013       | 2014          |  |  |  |
| AIA AFG             | 0        | 0           | 719,015,936     | 300,692,637       | 19,269,857    | 8,840,956       | 0          | 0             |  |  |  |
| AIA PUBLIC          | 201      | 554         | 21,329,401,748  | 23,788,851,603    | 93,449,860    | 135,953,855     | 728        | 0             |  |  |  |
| AMMETLIFE           | 2        | 23          | 2,262,773,605   | 7,464,111,822     | 38,510,982    | 67,603,438      | 0          | 0             |  |  |  |
| ETIQA TAKAFUL       | 1,116    | 962         | 21,559,929,943  | 15,527,648,786    | 74,163,567    | 90,344,052      | 43,070,940 | 16,626,240    |  |  |  |
| GE TAKAFUL          | 19,894   | 30,002      | 11,093,948,661  | 13,047,921,482    | 69,636,567    | 130,688,410     | 0          | 0             |  |  |  |
| HLMSIG TAKAFUL      | 59       | 28          | 7,856,989,270   | 7,160,578,369     | 48,107,341    | 62,693,670      | 1,234,840  | 873,020       |  |  |  |
| HSBC AMANAH TAKAFUL | 35       | 19          | 36,140,554,788  | 15,414,964,954    | 72,901,641    | 106,344,940     | 0          | 0             |  |  |  |
| MAA TAKAFUL         | 9        | 9           | 1,135,098,037   | 627,080,935       | 14,512,818    | 6,575,186       | 1,634,759  | 155,142       |  |  |  |
| PRU BSN TAKAFUL     | 49,904   | 26,351      | 4,599,205,772   | 14,735,504,968    | 145,884,247   | 109,222,180     | 0          | 0             |  |  |  |
| SUN LIFE MALAYSIA   | 16       | 18          | 8,523,988,065   | 12,942,079,928    | 197,476,305   | 282,589,974     | 0          | 0             |  |  |  |
| STMB                | 4,597    | 5,311       | 38,570,318,614  | 26,014,837,073    | 576,092,390   | 369,967,323     | 0          | 0             |  |  |  |
| TAKAFUL IKHLAS      | 219      | 505         | 24,867,748,635  | 55,654,929,271    | 264,747,544   | 296,158,550     | 1,355,844  | 985,920       |  |  |  |
| Total (Industry)    | 76,052   | 63,782      | 178,658,973,074 | 192,679,201,828   | 1,614,753,119 | 1,666,982,534   | 47,297,111 | 18,640,322    |  |  |  |

| INVESTMENT-LINKED       |                         |                      |                        |  |
|-------------------------|-------------------------|----------------------|------------------------|--|
|                         | er Plans                | Oth                  |                        |  |
| Annual<br>Contributions | Single<br>Contributions | Sums<br>Participated | No. of<br>Certificates |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
|                         | Retakaful Accepted      | Didova 9             |                        |  |
| Annual                  | Single                  | Sums                 | No. of                 |  |
| Contributions           | Contributions           | Participated         | Certificates           |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |
| 0                       | 0                       | 0                    | 0                      |  |

|           |             |      | TOTA            |            |             |           |              |
|-----------|-------------|------|-----------------|------------|-------------|-----------|--------------|
| No. of Ce | ertificates | Sum  | ns Participated | Single Cor | ntributions | Annual Co | ontributions |
| 2013      | 2014        | 2013 | 2014            | 2013       | 2014        | 2013      | 2014         |
| 0         | 0           | 0    | 0               | 0          | 0           | 0         | 0            |
| 0         | 0           | 0    | 0               | 0          | 0           | 0         | 0            |
| 0         | 0           | 0    | 0               | 0          | 0           | 0         | 0            |
| 0         | 0           | 0    | 0               | 0          | 0           | 0         | 0            |
| 0         | 1           | 0    | 25,950,000      | 0          | 0           | 0         | 311,400      |
| 0         | 0           | 0    | 0               | 0          | 0           | 0         | 0            |
| 0         | 0           | 0    | 0               | 0          | 0           | 0         | 0            |
| 0         | 0           | 0    | 0               | 0          | 0           | 0         | 0            |
| 0         | 0           | 0    | 0               | 0          | 0           | 0         | 0            |
| 0         | 0           | 0    | 0               | 0          | 0           | 0         | 0            |
| 0         | 0           | 0    | 0               | 0          | 0           | 0         | 0            |
| 0         | 0           | 0    | 0               | 0          | 0           | 0         | 0            |
| 0         | 1           | 0    | 25,950,000      | 0          | 0           | 0         | 311,400      |

# **TERMINATION ETC. OF LIABILITIES OR CONTRIBUTIONS - INDIVIDUAL**

|                     |                        | ORDINARY FAMILY      |                         |
|---------------------|------------------------|----------------------|-------------------------|
|                     |                        | Death —              |                         |
| Company             | No. of<br>Certificates | Sums<br>Participated | Annual<br>Contributions |
| AIA AFG             | 2                      | 60,000               | 2,097                   |
| AIA PUBLIC          | 6                      | 200,000              | 6,092                   |
| AMMETLIFE           | 0                      | 0                    | 0                       |
| ETIQA TAKAFUL       | 3,335                  | 185,883,730          | 474,693                 |
| GE TAKAFUL          | 9                      | 188,801              | 4,712                   |
| HLMSIG TAKAFUL      | 0                      | 0                    | 0                       |
| HSBC AMANAH TAKAFUL | 27                     | 1,986,691            | 74,405                  |
| MAA TAKAFUL         | 27                     | 135,000              | 29,372                  |
| PRU BSN TAKAFUL     | 16                     | 615,043              | 12,629                  |
| SUN LIFE MALAYSIA   | 0                      | 0                    | 0                       |
| STMB                | 675                    | 34,274,743           | 130,790                 |
| TAKAFUL IKHLAS      | 376                    | 8,705,734            | 324,472                 |
| Total (Industry)    | 4,473                  | 232,049,742          | 1,059,262               |

|                     |                        | Maturity             |                         |
|---------------------|------------------------|----------------------|-------------------------|
| Company             | No. of<br>Certificates | Sums<br>Participated | Annual<br>Contributions |
| AIA AFG             | 0                      | 0                    | 0                       |
| AIA PUBLIC          | 0                      | 0                    | 0                       |
| AMMETLIFE           | 0                      | 0                    | 0                       |
| ETIQA TAKAFUL       | 1,796                  | 40,333,711           | 1,545,195               |
| GE TAKAFUL          | 0                      | 0                    | 0                       |
| HLMSIG TAKAFUL      | 0                      | 0                    | 0                       |
| HSBC AMANAH TAKAFUL | 0                      | 0                    | 0                       |
| MAA TAKAFUL         | 0                      | 0                    | 0                       |
| PRU BSN TAKAFUL     | 0                      | 0                    | 0                       |
| SUN LIFE MALAYSIA   | 0                      | 0                    | 0                       |
| STMB                | 20,671                 | 1,570,000            | 7,179,813               |
| TAKAFUL IKHLAS      | 251                    | 7,651,397            | 206,890                 |
| Total (Industry)    | 22,718                 | 49,555,108           | 8,931,898               |

|                     |                        | Other Causes         |                         |
|---------------------|------------------------|----------------------|-------------------------|
| Company             | No. of<br>Certificates | Sums<br>Participated | Annual<br>Contributions |
| AIA AFG             | 6,482                  | 180,958,379          | 7,595,604               |
| AIA PUBLIC          | 22,932                 | 617,417,346          | 26,757,947              |
| AMMETLIFE           | 183                    | 5,520,000            | 179,400                 |
| ETIQA TAKAFUL       | 22,637                 | 6,298,621,510        | 60,393,371              |
| GE TAKAFUL          | 14,186                 | 545,170,172          | 8,750,469               |
| HLMSIG TAKAFUL      | 51                     | 3,486,857            | 104,729                 |
| HSBC AMANAH TAKAFUL | 141                    | 30,941,982           | 122,736                 |
| MAA TAKAFUL         | 1,916                  | 62,597,632           | 2,053,267               |
| PRU BSN TAKAFUL     | 3,428                  | 161,088,287          | 3,452,878               |
| SUN LIFE MALAYSIA   | 1,879                  | (25,202,865)         | (217,039)               |
| STMB                | 10,767                 | 1,415,231,633        | 1,687,864               |
| TAKAFUL IKHLAS      | 7,728                  | 903,989,048          | 11,546,292              |
| Total (Industry)    | 92,330                 | 10,199,819,981       | 122,427,518             |

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|       |    |   |     |

|                        | INVESTMENT-LINKED          |                         |
|------------------------|----------------------------|-------------------------|
|                        | Death —                    |                         |
| No. of<br>Certificates | Sums<br>Participated       | Annual<br>Contributions |
|                        | runnpuccu                  | contributions           |
| 0                      | 0                          | 0                       |
| 10<br>0                | 580,000<br>0               | 26,340<br>0             |
| 0                      | 0                          | 0                       |
| 15                     | 1,440,000                  | 41,776                  |
| 13                     | 506,168                    | 12,343                  |
| 10                     | 735,250                    | 18,600                  |
| 120                    | 6,865,274                  | 195,300                 |
| 232                    | 9,562,934                  | 525,033                 |
| 2                      | 74,000                     | 2,400                   |
| 16<br>40               | 380,370<br>602,524         | 21,499<br>27,600        |
| 40                     | 002,324                    |                         |
| 458                    | 20,746,520                 | 870,891                 |
|                        | Maturity                   |                         |
| No. of                 | Sums                       | Annual                  |
| Certificates           | Participated               | Contributions           |
|                        |                            |                         |
| 0                      | 0                          | 0                       |
| 0                      | 0                          | 0                       |
| 0                      | 0                          | 0                       |
|                        |                            |                         |
| 0<br>345               | 0                          | 0                       |
| 450                    | 24,803,690<br>19,263,965   | 0                       |
| 0                      | 0                          | 0                       |
| 0                      | 0                          | 0                       |
| 0                      | 0                          | 0                       |
| 82                     | 0                          | 78,000                  |
| 0                      | 0                          | 0                       |
| 877                    | 44,067,655                 | 78,000                  |
|                        |                            |                         |
|                        | Other Causes               |                         |
| No. of                 | Sums                       | Annual                  |
| Certificates           | Participated               | Contributions           |
| 574                    | 60,574,447                 | 1,595,227               |
| 4,202                  | 440,071,369                | 11,407,746              |
| 346                    | 37,135,100<br>16,126,000   | 668,612                 |
| 162                    | 10,120,000                 | 343,593                 |
| 4,837                  | 298,953,738                | 9,724,585               |
| 1,379<br>929           | 67,397,845                 | 1,652,771               |
| 15,993                 | 2,078,500<br>1,057,301,960 | 45,000<br>23,896,565    |
| 49,780                 | 1,832,507,337              | 107,190,073             |
|                        |                            | 27,340                  |
|                        | 1,403.735                  |                         |
| 49,780<br>0<br>920     | 1,403,735<br>46,446,369    | 1,525,993               |
| 0                      |                            |                         |

|                        | Other Causes         |                        |  |  |
|------------------------|----------------------|------------------------|--|--|
| Annua<br>Contributions | Sums<br>Participated | No. of<br>Certificates |  |  |
| 0                      | 0                    | 0                      |  |  |
| 0                      | 0                    | 0                      |  |  |
| 0                      | 0                    | 0                      |  |  |
| 0                      | 3,324,000            | 61                     |  |  |
| 0                      | 0                    | 0                      |  |  |
| 0                      | 0                    | 0                      |  |  |
| 0                      | 0                    | 0                      |  |  |
| 0                      | 0                    | 0                      |  |  |
| C                      | 0                    | 0                      |  |  |
| 0                      | 0                    | 0                      |  |  |
| 0                      | 28,744,985           | 14                     |  |  |
| 0                      | 0                    | 0                      |  |  |
| 0                      | 32,068,985           | 75                     |  |  |

# TERMINATION ETC. OF LIABILITIES OR CONTRIBUTIONS - INDIVIDUAL (cont'd)

|                     |                        | ORDINARY FAMILY      |                         |
|---------------------|------------------------|----------------------|-------------------------|
|                     |                        | Surrender            |                         |
| Company             | No. of<br>Certificates | Sums<br>Participated | Annual<br>Contributions |
| AIA AFG             | 48                     | 10,786,780           | 978,727                 |
| AIA PUBLIC          | 1,028                  | 53,334,193           | 6,426,206               |
| AMMETLIFE           | 11                     | 340,000              | 13,680                  |
| ETIQA TAKAFUL       | 95,151                 | 4,468,182,752        | 25,848,122              |
| GE TAKAFUL          | 333                    | 7,307,686            | 314,749                 |
| HLMSIG TAKAFUL      | 44                     | 1,784,896            | 80,760                  |
| HSBC AMANAH TAKAFUL | 3,070                  | 259,297,773          | 7,955,570               |
| MAA TAKAFUL         | 13,146                 | 69,648,475           | 10,711,014              |
| PRU BSN TAKAFUL     | 864                    | 34,605,339           | 1,070,114               |
| SUN LIFE MALAYSIA   | 10,686                 | 110,656,410          | 505,808                 |
| STMB                | 16,916                 | 552,151,672          | 6,734,179               |
| TAKAFUL IKHLAS      | 9,345                  | 378,245,229          | 7,855,410               |
| Total (Industry)    | 150,642                | 5,946,341,205        | 68,494,339              |

|                     | Tra                    | nsfers to or from Malaysian I | Register ———            |
|---------------------|------------------------|-------------------------------|-------------------------|
| Company             | No. of<br>Certificates | Sums<br>Participated          | Annual<br>Contributions |
| AIA AFG             | 0                      | 0                             | 0                       |
| AIA PUBLIC          | 0                      | 0                             | 0                       |
| AMMETLIFE           | 0                      | 0                             | 0                       |
| ETIQA TAKAFUL       | 0                      | 0                             | 0                       |
| GE TAKAFUL          | 0                      | 0                             | 0                       |
| HLMSIG TAKAFUL      | 0                      | 0                             | 0                       |
| HSBC AMANAH TAKAFUL | 0                      | 0                             | 0                       |
| MAA TAKAFUL         | 0                      | 0                             | 0                       |
| PRU BSN TAKAFUL     | 0                      | 0                             | 0                       |
| SUN LIFE MALAYSIA   | 0                      | 0                             | 0                       |
| STMB                | 0                      | 0                             | 0                       |
| TAKAFUL IKHLAS      | 0                      | 0                             | 0                       |
| Total (Industry)    | 0                      | 0                             | 0                       |

|                     | TOTAL                  |                      |                         |
|---------------------|------------------------|----------------------|-------------------------|
| Company             | No. of<br>Certificates | Sums<br>Participated | Annual<br>Contributions |
| AIA AFG             | 6,532                  | 191,805,159          | 8,576,428               |
| AIA PUBLIC          | 23,966                 | 670,951,539          | 33,190,245              |
| AMMETLIFE           | 194                    | 5,860,000            | 193,080                 |
| ETIQA TAKAFUL       | 122,919                | 10,993,021,703       | 88,261,381              |
| GE TAKAFUL          | 14,528                 | 552,666,659          | 9,069,930               |
| HLMSIG TAKAFUL      | 95                     | 5,271,753            | 185,489                 |
| HSBC AMANAH TAKAFUL | 3,238                  | 292,226,446          | 8,152,711               |
| MAA TAKAFUL         | 15,089                 | 132,381,107          | 12,793,653              |
| PRU BSN TAKAFUL     | 4,308                  | 196,308,669          | 4,535,621               |
| SUN LIFE MALAYSIA   | 12,565                 | 85,453,545           | 288,769                 |
| STMB                | 49,029                 | 2,003,228,048        | 15,732,646              |
| TAKAFUL IKHLAS      | 17,700                 | 1,298,591,408        | 19,933,064              |
| Total (Industry)    | 270,163                | 16,427,766,036       | 200,913,017             |

| INVESTMENT-LINKED      |                      |                         |  |  |
|------------------------|----------------------|-------------------------|--|--|
|                        | Surrender            |                         |  |  |
| No. of<br>Certificates | Sums<br>Participated | Annual<br>Contributions |  |  |
| 61                     | 7,978,100            | 141,210                 |  |  |
| 371                    | 51,303,312           | 1,040,062               |  |  |
| 56                     | 5,519,361            | 111,680                 |  |  |
| 6                      | 525,000              | 12,616                  |  |  |
| 727                    | 43,912,719           | 4,245,807               |  |  |
| 348                    | 22,807,776           | 477,784                 |  |  |
| 2,102                  | 283,272,064          | 4,828,796               |  |  |
| 5,462                  | 323,731,030          | 8,579,672               |  |  |
| 12,050                 | 526,581,726          | 22,970,689              |  |  |
| 178                    | 12,536,337           | 527,433                 |  |  |
| 794                    | 38,255,256           | 1,196,966               |  |  |
| 157                    | 4,390,933            | 126,748                 |  |  |
| 22,312                 | 1,320,813,614        | 44,259,463              |  |  |

| Transfers to or from Malaysian Register |                      |                         |  |
|---|----------------------|-------------------------|--|
| No. of<br>Certificates                  | Sums<br>Participated | Annual<br>Contributions |  |
| 0                                       | 0                    | 0                       |  |
| 0                                       | 0                    | 0                       |  |
| 0                                       | 0                    | 0                       |  |
| 0                                       | 0                    | 0                       |  |
| 0                                       | 0                    | 0                       |  |
| 0                                       | 0                    | 0                       |  |
| 0                                       | 0                    | 0                       |  |
| 0                                       | 0                    | 0                       |  |
| 0                                       | 0                    | 0                       |  |
| 0                                       | 0                    | 0                       |  |
| 0                                       | 0                    | 0                       |  |
| 0                                       | 0                    | 0                       |  |
| 0                                       | 0                    | 0                       |  |

|                         | TOTAL                |                        |  |
|-------------------------|----------------------|------------------------|--|
| Annual<br>Contributions | Sums<br>Participated | No. of<br>Certificates |  |
| 1,736,437               | 68,552,547           | 635                    |  |
| 12,474,148              | 491,954,681          | 4,583                  |  |
| 780,292                 | 42,654,461           | 402                    |  |
| 356,209                 | 16,651,000           | 168                    |  |
| 14,012,168              | 344,306,457          | 5,579                  |  |
| 2,142,898               | 115,515,479          | 2,085                  |  |
| 4,892,396               | 305,349,779          | 3,491                  |  |
| 32,671,537              | 1,387,898,264        | 21,575                 |  |
| 130,685,795             | 2,368,651,997        | 62,062                 |  |
| 557,173                 | 14,014,072           | 180                    |  |
| 2,822,458               | 85,081,995           | 1,812                  |  |
| 638,950                 | 34,075,310           | 602                    |  |
| 203,770,461             | 5,274,706,042        | 103,174                |  |
|                         |                      |                        |  |

|                        | ANNUITY              |                        |
|------------------------|----------------------|------------------------|
|                        | Surrender —          |                        |
| Annua<br>Contributions | Sums<br>Participated | No. of<br>Certificates |
| 0                      | 0                    | 0                      |
| 0                      | 0                    | 0                      |
| 0                      | 0                    | 0                      |
| 0                      | 27,780,000           | 507                    |
| 0                      | 0                    | 0                      |
| 0                      | 0                    | 0                      |
| 0                      | 0                    | 0                      |
| 0                      | 0                    | 0                      |
| 0                      | 0                    | 0                      |
| 0                      | 0                    | 0                      |
| 0                      | 5,909,525            | 201                    |
| 0                      | 0                    | 0                      |
| 0                      | 33,689,525           | 708                    |

|                        | TOTAL                |                        |  |
|------------------------|----------------------|------------------------|--|
| Annua<br>Contributions | Sums<br>Participated | No. of<br>Certificates |  |
| 0                      | 0                    | 0                      |  |
| 0                      | 0                    | 0                      |  |
| 0                      | 0                    | 0                      |  |
| 0                      | 31,104,000           | 568                    |  |
| 0                      | 0                    | 0                      |  |
| 0                      | 0                    | 0                      |  |
| 0                      | 0                    | 0                      |  |
| 0                      | 0                    | 0                      |  |
| 0                      | 0                    | 0                      |  |
| 0                      | 0                    | 0                      |  |
| 0                      | 34,654,510           | 215                    |  |
| 0                      | 0                    | 0                      |  |
| 0                      | 65,758,510           | 783                    |  |

# **TERMINATION ETC. OF LIABILITIES OR CONTRIBUTIONS - GROUP**

|                     |                        | ORDINARY FAMILY      |                         |
|---------------------|------------------------|----------------------|-------------------------|
|                     |                        | Death                |                         |
| Company             | No. of<br>Certificates | Sums<br>Participated | Annual<br>Contributions |
| AIA AFG             | 0                      | 0                    | 0                       |
| AIA PUBLIC          | 0                      | 14,043,761           | 0                       |
| AMMETLIFE           | 0                      | 621,145              | 0                       |
| ETIQA TAKAFUL       | 0                      | 30,199,260           | 10,080                  |
| GE TAKAFUL          | 4                      | 11,619,000           | 0                       |
| HLMSIG TAKAFUL      | 0                      | 40,139,002           | 610                     |
| HSBC AMANAH TAKAFUL | 0                      | 6,431,496            | 0                       |
| MAA TAKAFUL         | 0                      | 4,043,960            | 212                     |
| PRU BSN TAKAFUL     | 342                    | 17,891,315           | 0                       |
| SUN LIFE MALAYSIA   | 0                      | 26,108,590           | 0                       |
| STMB                | 0                      | 0                    | 0                       |
| TAKAFUL IKHLAS      | 0                      | 65,859,119           | 12,420                  |
| Total (Industry)    | 346                    | 216,956,648          | 23,322                  |
|                     |                        | Maturity             |                         |
| c                   |                        |                      |                         |
| Company             | No. of<br>Certificates | Sums<br>Participated | Annual<br>Contributions |
| AIA AFG             | 0                      | 18,870               | 0                       |
| AIA PUBLIC          | 0                      | 161,168              | 0                       |
| AMMETLIFE           | 0                      | 0                    | 0                       |
| ETIQA TAKAFUL       | 0                      | 0                    | 0                       |
| GE TAKAFUL          | 0                      | 0                    | 0                       |
| HLMSIG TAKAFUL      | 0                      | 43,881,033           | 0                       |
| HSBC AMANAH TAKAFUL | 0                      | 0                    | 0                       |
| MAA TAKAFUL         | 0                      | 0                    | 0                       |
| PRU BSN TAKAFUL     | 13,963                 | 245,247,287          | 0                       |
| SUN LIFE MALAYSIA   | 0                      | 0                    | 0                       |
| STMB                | 0                      | 0                    | 0                       |
| TAKAFUL IKHLAS      | 0                      | 977,265,181          | 97,128                  |
| Total (Industry)    | 13,963                 | 1,266,573,539        | 97,128                  |
|                     |                        | Other Causes         |                         |
| Company             | No. of                 | Sums                 | Annual                  |
|                     | Certificates           | Participated         | Contributions           |
| AIA AFG             | 0                      | 250,270,880          | 0                       |
| AIA PUBLIC          | 216                    | 20,843,214,789       | 0                       |
| AMMETLIFE           | 0                      | 250,872,616          | 0                       |
| ETIQA TAKAFUL       | 1,208                  | 4,086,959,392        | 15,938,220              |
| GE TAKAFUL          | 3,620                  | 10,042,387,835       | 0                       |
| HLMSIG TAKAFUL      | 42                     | 2,890,965,475        | 0                       |
| HSBC AMANAH TAKAFUL | 22                     | 2,194,945,133        | 0                       |
| MAA TAKAFUL         | 4                      | 40,924,806           | 76,814                  |
|                     |                        |                      |                         |

209

10

4,776

10,339

232

11,866,664,000

1,679,378,377

18,368,023,030

24,784,605,929

97,299,212,262

0

0

0

26,172

16,041,206

PRU BSN TAKAFUL SUN LIFE MALAYSIA STMB TAKAFUL IKHLAS

Total (Industry)

|               | ORDINARY FAMILY           |              |
|---------------|---------------------------|--------------|
|               | Surrender                 |              |
| Annual        | Sums                      | No. of       |
| Contributions | Participated              | Certificates |
| 0             | 5,277,770                 | 0            |
| 0             | 38,619,717                | 0            |
| 0             | 8,862,117                 | 0            |
| 1,507,800     | 344,078,069               | 0            |
| 0             | 14,742,428                | 272          |
| 41,580        | 1,187,170,403             | 0            |
| 0<br>2,843    | 133,455,547<br>13,202,682 | 0            |
| 2,045         | 15,202,082                | 0            |
| 0             | 521,380,612               | 9,351        |
| 0             | 515,738,371<br>0          | 0            |
| 281,820       | 1,753,828,294             | 0            |
| 1,834,043     | 4,536,356,010             | 9,623        |
|               |                           |              |
| Annual        | Sums                      | No. of       |
| Contributions | Participated              | Certificates |
| 0             | 0                         | 0            |
| 192,819       | 209,240,957               | 1            |
| 0             | 1,287,975                 | 0            |
| 0             | 0                         | 0            |
| 0             | 0                         | 0            |
| 0             | 0                         | 0            |
| 0             | 0<br>0                    | 0<br>0       |
| 0             | 0                         | 0            |
| 0             | 0                         | 0            |
| 0             | 0                         | 0            |
| 0             | 0                         | 0            |
| 192,819       | 210,528,932               | 1            |
|               | 20241                     |              |
|               | TOTAL                     |              |
| Annual        | Sums                      | No. of       |
| Contributions | Participated              | Certificates |
| 0             | 255,567,520               | 0            |
| 192,819       | 21,105,280,392            | 217          |
| 0             | 261,643,853               | 0            |
| 17,456,100    | 4,461,236,721             | 1,208        |
| 0             | 10,068,749,263            | 3,896        |
| 42,190        | 4,162,155,913             | 42           |
| 0             | 2,334,832,176             | 22           |
| 79,869        | 58,171,448                | 4            |
| 0             | 12,651,183,214            | 23,865       |
| 0             | 2,221,225,338             | 10           |
| 0             | 18,368,023,030            | 4,776        |
| 417,540       | 27,581,558,523            | 232          |
| 18,188,518    | 103,529,627,391           | 34,272       |
|               |                           |              |

AMMETLIFE

GE TAKAFUL

ETIQA TAKAFUL

# **CERTIFICATES IN FORCE AT END OF YEAR - INDIVIDUAL**

|                     |                        | ORDINARY FAMILY      |                         |
|---------------------|------------------------|----------------------|-------------------------|
|                     |                        | Endowment            |                         |
| Company             | No. of<br>Certificates | Sums<br>Participated | Annual<br>Contributions |
| AIA AFG             | 3,062                  | 281,495,679          | 14,681,828              |
| AIA PUBLIC          | 2,748                  | 267,912,830          | 14,314,757              |
| AMMETLIFE           | 592                    | 17,300,000           | 598,320                 |
| ETIQA TAKAFUL       | 383,884                | 19,976,523,329       | 426,791,425             |
| GE TAKAFUL          | 0                      | 0                    | 0                       |
| HLMSIG TAKAFUL      | 290                    | 6,294,288            | 597,072                 |
| HSBC AMANAH TAKAFUL | 23,104                 | 2,950,352,896        | 67,526,377              |
| MAA TAKAFUL         | 3,391                  | 519,811,453          | 5,170,166               |
| PRU BSN TAKAFUL     | 0                      | 0                    | 0                       |
| SUN LIFE MALAYSIA   | 0                      | 0                    | 0                       |
| STMB                | 203,990                | 613,061,796          | 82,852,569              |
| TAKAFUL IKHLAS      | 235,624                | 8,396,261,670        | 193,002,983             |
| Total (Industry)    | 856,685                | 33,029,013,941       | 805,535,497             |
|                     |                        | Temporary —          |                         |
| Company             | No. of                 | Sums                 | Annual                  |
| company             | Certificates           | Participated         | Contributions           |
| AIA AFG             | 21,168                 | 663,520,000          | 21,197,570              |
| AIA PUBLIC          | 23,346                 | 758,810,150          | 22,553,027              |
|                     | ,                      |                      | , ,                     |

| Company             | No. of<br>Certificates | ——— Medical & Health ———<br>Sums<br>Participated | Annual<br>Contributions |
|---------------------|------------------------|--|-------------------------|
| Total (Industry)    | 2,238,728              | 161,706,089,419                                  | 123,403,146             |
| TAKAFUL IKHLAS      | 990                    | 176,349,477                                      | 0                       |
| STMB                | 414,006                | 37,198,797,408                                   | 0                       |
| SUN LIFE MALAYSIA   | 217                    | 123,419,344                                      | 715,638                 |
| PRU BSN TAKAFUL     | 23,180                 | 836,091,500                                      | 17,797,738              |
| MAA TAKAFUL         | 1,129                  | 11,290,000                                       | 512,442                 |
| HSBC AMANAH TAKAFUL | 704                    | 224,084,332                                      | 0                       |
| HLMSIG TAKAFUL      | 172                    | 8,457,267  | 614,730                 |
| GE TAIXAI DE        | 54,751                 | 1,000,220,004                                    | 50,755,75               |

0

1,659,025

94,791

0

120,070,046,577

1,635,223,364

0

1,278,086

58,733,915

| Company             | No. of<br>Certificates | Sums<br>Participated | Annual<br>Contributions |
|---------------------|------------------------|----------------------|-------------------------|
| AIA AFG             | 6,279                  | 20,841,880           | 8,189,243               |
| AIA PUBLIC          | 12,201                 | 67,147,130           | 16,089,085              |
| AMMETLIFE           | 0                      | 0                    | 0                       |
| ETIQA TAKAFUL       | 371                    | 0                    | 145,682                 |
| GE TAKAFUL          | 0                      | 0                    | 0                       |
| HLMSIG TAKAFUL      | 0                      | 0                    | 0                       |
| HSBC AMANAH TAKAFUL | 0                      | 0                    | 0                       |
| MAA TAKAFUL         | 42,536                 | 212,680,000          | 42,090,074              |
| PRU BSN TAKAFUL     | 0                      | 0                    | 0                       |
| SUN LIFE MALAYSIA   | 0                      | 0                    | 0                       |
| STMB                | 51,227                 | 368,948,000          | 33,446,899              |
| TAKAFUL IKHLAS      | 3,213                  | 148,680,000          | 2,518,574               |
| Total (Industry)    | 115,827                | 818,297,010          | 102,479,557             |

|              |                        | ANNUITY              |                         |
|--------------|------------------------|----------------------|-------------------------|
|              |                        | Immediate Annuities  |                         |
| nual<br>ions | No. of<br>Certificates | Sums<br>Participated | Annual<br>Contributions |
| ,111         | 0                      | 0                    | 0                       |
| ,796         | 0                      | 0                    | 0                       |
| ,350         | 0                      | 0                    | 0                       |
| 500          | 0                      | 0                    | 0                       |
| ,030         | 0                      | 0                    | 0                       |
| ,119         | 0                      | 0                    | 0                       |
| ,077         | 0                      | 0                    | 0                       |
| ,546         | 0                      | 0                    | 0                       |
| ,320         | 0                      | 0                    | 0                       |
| ,852         | 0                      | 0                    | 0                       |
| ,313         | 0                      | 0                    | 0                       |
| ,387         | 0                      | 0                    | 0                       |
| ,401         | 0                      | 0                    | 0                       |
|              |                        | Deferred Annuities   |                         |
|              |                        |                      |                         |
| nual<br>ions | No. of<br>Certificates | Sums<br>Participated | Annual<br>Contributions |
| 10113        |                        | Tarticipated         | Contributions           |
| 0            | 0                      | 0                    | 0                       |
| 0            | 0                      | 0                    | 0                       |
| 0            | 0                      | 0                    | 0                       |
| 0            | 20,281                 | 959,496,000          | 0                       |
| 0            | 0                      | 0                    | 0                       |
| 0            | 0                      | 0                    | 0                       |
| 0            | 0                      | 0                    | 0                       |
| 0            | 0                      | 0                    | 0                       |
| 0            | 0                      | 0                    | 0                       |
| 0            | 0                      | 0                    | 0                       |
| 0            | 8,264                  | 353,568,000          | 0                       |
| 0            | 0                      | 0                    | 0                       |
| 0            | 28,545                 | 1,313,064,000        | 0                       |

| INVESTMENT-LINKED                     |  |  |  |
|---------------------------------------|--|--|--|
| Endowment ———<br>Sums<br>Participated | No. of<br>Certificates   |  |  |
| 1,506,452,780                         | 11,880   |  |  |
| 2,497,604,900                         | 19,487   |  |  |
| 160,489,310                           | 1,653  |  |  |
| 184,746,000                           | 1,800  |  |  |
| 3,277,152,001                         | 47,370   |  |  |
| 625,195,616                           | 14,465   |  |  |
| 2,079,378,735                         | 15,373   |  |  |
| 8,643,524,898                         | 133,808  |  |  |
| 19,464,464,421                        | 536,813  |  |  |
| 109,112,024                           | 1,489  |  |  |
| 1,069,156,766                         | 21,937   |  |  |
| 1,209,689,981                         | 31,232   |  |  |
| 40,826,967,432                        | 837,307  |  |  |
| ——— Temporary ———                     |  |  |  |
| Sums                                  | No. of<br>Certificates   |  |  |
|                                       | Endowment<br>Sums<br>Participated<br>1,506,452,780<br>2,497,604,900<br>160,489,310<br>184,746,000<br>3,277,152,001<br>625,195,616<br>2,079,378,735<br>8,643,524,898<br>19,464,464,421<br>109,112,024<br>1,069,156,766<br>1,209,689,981<br>40,826,967,432<br> |  |  |

# CERTIFICATES IN FORCE AT END OF YEAR - INDIVIDUAL (cont'd)

|                                    |                        | ORDINARY FAMILY      | _                       |
|------------------------------------|------------------------|----------------------|-------------------------|
|                                    |                        | Other Plans          |                         |
| Company                            | No. of<br>Certificates | Sums<br>Participated | Annual<br>Contributions |
| AIA AFG                            | 0                      | 0                    | 0                       |
| AIA PUBLIC                         | 0                      | 0                    | C                       |
| AMMETLIFE<br>ETIQA TAKAFUL         | 0                      | 0                    | C                       |
| ETIQA TANAFUL                      | 0                      | 0                    | C                       |
| GE TAKAFUL                         | 0                      | 0                    | (                       |
| HLMSIG TAKAFUL                     | 0                      | 0                    | 0                       |
| HSBC AMANAH TAKAFUL<br>MAA TAKAFUL | 0                      | 0<br>0               | C                       |
| MAA TANAFUL                        | 0                      | 0                    | U                       |
| PRU BSN TAKAFUL                    | 0                      | 0                    | C                       |
| SUN LIFE MALAYSIA                  | 30,821                 | 210,953,987          | 268,730                 |
| STMB<br>TAKAFUL IKHLAS             | 0<br>0                 | 0                    | C                       |
|                                    | 0                      | 0                    | 0                       |
| Total (Industry)                   | 30,821                 | 210,953,987          | 268,730                 |
|                                    |                        | Riders               |                         |
| Company                            | No. of                 | Sums                 | Annual                  |
|                                    | Certificates           | Participated         | Contributions           |
| AIA AFG                            | 0                      | 13,626,193           | 13,148,281              |
| AIA PUBLIC                         | 0                      | 15,503,859           | 11,869,394              |
| AMMETLIFE                          | 0                      | 0                    | (                       |
| ETIQA TAKAFUL                      | 0                      | 1,691,557,216        | 97,562,652              |
| GE TAKAFUL                         | 0                      | 168,874,606          | 1,585,072               |
| HLMSIG TAKAFUL                     | 0                      | 4,418,680            | 58,935                  |
| HSBC AMANAH TAKAFUL                | 0                      | 0                    | (                       |
| MAA TAKAFUL                        | 0                      | 0                    | 1,872,907               |
| PRU BSN TAKAFUL                    | 0                      | 183,381,428          | 7,107,784               |
| SUN LIFE MALAYSIA                  | 0                      | 1,554,807            | 91,618                  |
| STMB                               | 0                      | 72,975,300           | 843,981                 |
| TAKAFUL IKHLAS                     | 0                      | 9,905,745,584        | 95,612,343              |
| Total (Industry)                   | 0                      | 12,057,637,673       | 229,752,967             |
|                                    |                        | TOTAL                |                         |
| Company                            | No. of                 | Sums                 | Annual                  |
|                                    | Certificates           | Participated         | Contributions           |
| AIA AFG                            | 30,509                 | 979,483,752          | 57,216,922              |
| AIA PUBLIC                         | 38,295                 | 1,109,373,969        | 64,826,263              |
| AMMETLIFE                          | 592                    | 17,300,000           | 598,320                 |
| ΕΤΙΟΑ ΤΑΚΑΕΨΙ                      | 2.043.280              | 141.738.127.122      | 525,777,845             |

| Total (Industry)    | 3,242,061 | 207,821,992,030 | 1,261,439,897 |
|---------------------|-----------|-----------------|---------------|
| TAKAFUL IKHLAS      | 239,827   | 18,627,036,731  | 291,133,900   |
| STMB                | 669,223   | 38,253,782,504  | 117,143,449   |
| SUN LIFE MALAYSIA   | 31,038    | 335,928,138     | 1,075,986     |
| PRU BSN TAKAFUL     | 23,180    | 1,019,472,928   | 24,905,522    |
| MAA TAKAFUL         | 47,056    | 743,781,453     | 49,645,589    |
| HSBC AMANAH TAKAFUL | 23,808    | 3,174,437,228   | 67,526,377    |
| HLMSIG TAKAFUL      | 462       | 19,170,235      | 1,270,737     |
| GE TAKAFUL          | 94,791    | 1,804,097,970   | 60,318,987    |
| ETIQA TAKAFUL       | 2,043,280 | 141,738,127,122 | 525,777,845   |
|                     | 592       | 17,300,000      | 590,520       |

| ANNUITY |  |
|---------|--|
| ANNOT   |  |

|                        | INVESTMENT-LINKED                   |                         |
|------------------------|-------------------------------------|-------------------------|
|                        | Other Plans                         |                         |
| No. of                 | Sums                                | Annual                  |
| Certificates           | Participated                        | Contributions           |
| 0                      | 0                                   | 0                       |
| 909                    | 112,425,958                         | 2,918,921               |
| 0                      | 0                                   | 0                       |
| 0                      | 0                                   | 0                       |
| 0                      | 0                                   | 0                       |
| 0                      | 0                                   | 0                       |
| 0                      | 0                                   | 0                       |
| 0                      | 0                                   | 0                       |
| 0                      | 0                                   | 0                       |
| 0                      | 0                                   | 0                       |
| 0                      | 0                                   | 0                       |
| 0                      | 0                                   | 0                       |
| 909                    | 112,425,958                         | 2,918,921               |
|                        |                                     |                         |
| No. of<br>Certificates | Riders Sums<br>Sums<br>Participated | Annual<br>Contributions |
| 0                      | 34,007,000                          | 0                       |
| 0                      | 452,744,669                         | 472,451                 |
| 0                      | 0                                   | 0                       |
| 0                      | 0                                   | 0                       |
| 0                      | 0                                   | 0                       |
| 0                      | 11,909,378                          | 1,107,174               |
| 0                      | 0                                   | 0                       |
| 0                      | 469,891,000                         | 0                       |
| 0                      | 3,844,923,799                       | 880,852,101             |
| 0                      | 19,629,915                          | 128,984                 |
| 0                      | 7,447,697                           | 0                       |
| 0                      | 0                                   | 0                       |
| 0                      | 4,840,553,458                       | 882,560,710             |
|                        | TOTAL                               |                         |
| No. of                 | Sums                                | Annual                  |
| Certificates           | Participated                        | Contributions           |
| 11,880                 | 1,540,459,780                       | 37,524,111              |
| 20,396                 | 3,062,775,527                       | 73,849,168              |
| 1,653                  | 160,489,310                         | 3,566,350               |
| 1,800                  | 184,746,000                         | 4,312,500               |
| 47,370                 | 3,277,152,001                       | 118,360,030             |
| 14,465                 | 637,104,994                         | 12,863,293              |
| 15,373                 | 2,079,378,735                       | 33,377,077              |
| 133,808                | 9.113,415,898                       | 213,808,546             |

9,113,415,898

23,309,388,220 128,741,939

1,076,604,463

1,209,689,981

45,779,946,848

213,808,546

1,074,233,421 3,258,836

1,655,331,032

37,799,313

42,378,387

133,808

536,813 1,489 21,937

31,232

838,216

|                        | TOTAL                |                         |
|------------------------|----------------------|-------------------------|
| No. of<br>Certificates | Sums<br>Participated | Annual<br>Contributions |
| 0                      | 0                    | 0                       |
| 0                      | 0                    | 0                       |
| 0                      | 0                    | 0                       |
| 20,281                 | 959,496,000          | 0                       |
| 0                      | 0                    | 0                       |
| 0                      | 0                    | 0                       |
| 0                      | 0                    | 0                       |
| 0                      | 0                    | 0                       |
| 0                      | 0                    | 0                       |
| 0                      | 0                    | 0                       |
| 8,264                  | 353,568,000          | 0                       |
| 0                      | 0                    | 0                       |
| 28,545                 | 1,313,064,000        | 0                       |

# FAMILY TAKAFUL CERTIFICATES IN FORCE AT END OF YEAR - GROUP

|                     |                        | ORDINARY FAMILY          |                         |
|---------------------|------------------------|--------------------------|-------------------------|
|                     |                        | Endowment                |                         |
| Company             | No. of<br>Certificates | Sums<br>Participated     | Annual<br>Contributions |
| AIA AFG             | 0                      | 0                        | 0                       |
| AIA PUBLIC          | 0                      | 0                        | C                       |
| AMMETLIFE           | 0                      | 0                        | 0                       |
| ETIQA TAKAFUL       | 354                    | 11,004,430,000           | 133,375,380             |
| GE TAKAFUL          | 0                      | 0                        | 0                       |
| HLMSIG TAKAFUL      | 0                      | 0                        | 0                       |
| HSBC AMANAH TAKAFUL | 0                      | 0                        | 0                       |
| MAA TAKAFUL         | 4                      | 78,407,500               | 748,439                 |
| PRU BSN TAKAFUL     | 0                      | 0                        | 0                       |
| SUN LIFE MALAYSIA   | 0                      | 0                        | 0                       |
| STMB                | 0                      | 0                        | 0                       |
| TAKAFUL IKHLAS      | 161                    | 935,199,000              | 9,435,300               |
| Total (Industry)    | 519                    | 12,018,036,500           | 143,559,119             |
|                     |                        | Temporary ——             |                         |
| Company             | No. of                 | Sums                     | Annual                  |
| company             | Certificates           | Participated             | Contributions           |
| AIA AFG             | 4                      | 2,769,086,095            | 0                       |
| AIA PUBLIC          | 16                     | 8,234,411,836            | 0                       |
| AMMETLIFE           | 17                     | 8,729,341,665            | 0                       |
| ETIQA TAKAFUL       | 646                    | 22,288,320,618           | 0                       |
| GE TAKAFUL          | 63,434                 | 14,424,666,542           | 0                       |
| HLMSIG TAKAFUL      | 50                     | 10,436,804,541           | 2,848,240               |
| HSBC AMANAH TAKAFUL | 21                     | 58,000,002,639           | 0                       |
| MAA TAKAFUL         | 35                     | 3,318,265,651            | 82,515                  |
| PRU BSN TAKAFUL     | 233,468                | 17,384,613,692           | 0                       |
| SUN LIFE MALAYSIA   | 56                     | 29,066,023,717           | 0                       |
| STMB                | 15,278                 | 57,573,930,973           | 0                       |
| TAKAFUL IKHLAS      | 796                    | 62,046,910,801           | 0                       |
| Total (Industry)    | 313,821                | 294,272,378,770          | 2,930,755               |
|                     |                        | ——— Medical & Health ——— |                         |
| Company             | No. of                 | Sums                     | Annual                  |
|                     | Certificates           | Participated             | Contributions           |
| AIA AFG             | 0                      | 0                        | 0                       |
|                     | 0                      | 0                        | 0                       |

|                     | Certificates | Participated  | Contributions |
|---------------------|--------------|---------------|---------------|
| AIA AFG             | 0            | 0             | 0             |
| AIA PUBLIC          | 375          | 0             | 0             |
| AMMETLIFE           | 10           | 0             | 0             |
| ETIQA TAKAFUL       | 178          | 0             | 0             |
| GETAKAFUL           | 0            | 0             | 0             |
| HLMSIG TAKAFUL      | 0            | 0             | 0             |
| HSBC AMANAH TAKAFUL | 0            | 0             | 0             |
| MAA TAKAFUL         | 0            | 0             | 0             |
| PRU BSN TAKAFUL     | 0            | 0             | 0             |
| SUN LIFE MALAYSIA   | 1            | 0             | 0             |
| STMB                | 1,527        | 0             | 0             |
| TAKAFUL IKHLAS      | 353          | 1,851,550,000 | 0             |
| Total (Industry)    | 2,444        | 1,851,550,000 | 0             |

| INVESTMENT-LINKED               |                              |                        |
|---------------------------------|------------------------------|------------------------|
| Annual<br>Contributions         | Sums<br>Sums<br>Participated | No. of<br>Certificates |
| 0                               | 0                            | 0                      |
| 0                               | 0                            | 0                      |
| 0                               | 0                            | 0                      |
| 0                               | 0                            | 0                      |
| 311,400                         | 25,950,000                   | 1                      |
| 0                               | 0                            | 0                      |
| 0                               | 0                            | 0                      |
| 0                               | 0                            | 0                      |
| 0                               | 0                            | 0                      |
| 0                               | 0                            | 0                      |
| 0                               | 0                            | 0                      |
| 0                               | 0                            | 0                      |
| 0                               | 0                            | Ŭ                      |
| 311,400                         | 25,950,000                   | 1                      |
|                                 |                              |                        |
|                                 | Temporary —                  |                        |
| Annual                          | Sums                         | No. of                 |
| Contributions                   | Participated                 | Certificates           |
| 0                               | 0                            | 0                      |
| 0                               | 0                            | 0                      |
| 0                               | 0                            | 0                      |
| 0                               | 0                            | 0                      |
| 0                               | 0                            |                        |
|                                 |                              |                        |
| 0                               | 0                            | 0                      |
| 0                               | 0                            | 0                      |
| 0                               | 0<br>0                       | 0<br>0                 |
| 0                               | 0                            | 0                      |
| 0                               | 0<br>0                       | 0<br>0                 |
| 0<br>0<br>0<br>0<br>0           | 0<br>0<br>0<br>0             | 0<br>0<br>0<br>0       |
| 0<br>0<br>0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0   | 0<br>0<br>0<br>0<br>0  |
| 0<br>0<br>0<br>0<br>0           | 0<br>0<br>0<br>0             | 0<br>0<br>0<br>0       |

# FAMILY TAKAFUL CERTIFICATES IN FORCE AT END OF YEAR - GROUP (cont'd)

|   |                                      | ORDINARY FAMILY  |  |
|---|--------------------------------------|--|--|
|   | Other Plans                          |  |  |
| Company   | No. of<br>Certificates               | Sums<br>Participated   | Annua<br>Contributions   |
| AIA AFG<br>AIA PUBLIC   | 0<br>167                             | 0<br>6,040,707,405   | (  |
| AMMETLIFE<br>ETIQA TAKAFUL  | 0<br>0                               | 0<br>0   | (  |
| GE TAKAFUL  | 0                                    | 0  | (  |
| HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL   | 0                                    | 0  | C  |
| MAA TAKAFUL   | 0                                    | 0  | C  |
| PRU BSN TAKAFUL   | 0                                    | 0  | C  |
| SUN LIFE MALAYSIA   | 3                                    | 29,770,000   | C  |
| STMB<br>TAKAFUL IKHLAS  | 0                                    | 0  | C  |
|   |                                      | 0  | C  |
| Total (Industry)  | 170                                  | 6,070,477,405  | C  |
|   | Riders & Retakaful                   |  |  |
| Company   | No. of<br>Certificates               | Sums<br>Participated   | Annual<br>Contributions  |
| AIA AFG   | 0                                    | 0  | C  |
| AIA PUBLIC  | 0                                    | 14,303,356,212   | (  |
| AMMETLIFE   | 1                                    | 680,676,484  | (  |
|   | 0                                    | 0  | (  |
| ETIQA TAKAFUL   | 0                                    | 0  | (  |
| ETIQA TAKAFUL<br>GE TAKAFUL   | 0                                    | 0  | C  |
| ETIQA TAKAFUL<br>GE TAKAFUL<br>HLMSIG TAKAFUL   | 0                                    | 0<br>4,204,701,606   | (  |
| ETIQA TAKAFUL<br>GE TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL  | 0<br>0<br>0                          | 0<br>4,204,701,606<br>0  | ()   |
| ETIQA TAKAFUL<br>GE TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL  | 0                                    | 0<br>4,204,701,606   | ()   |
| ETIQA TAKAFUL<br>GE TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL<br>MAA TAKAFUL<br>PRU BSN TAKAFUL  | 0<br>0<br>0<br>0<br>0                | 0<br>4,204,701,606<br>0<br>87,225,000<br>0                                     | 266,966  |
| ETIQA TAKAFUL<br>GE TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL<br>MAA TAKAFUL<br>PRU BSN TAKAFUL<br>SUN LIFE MALAYSIA                           | 0<br>0<br>0<br>0<br>0                | 0<br>4,204,701,606<br>0<br>87,225,000<br>0<br>19,948,800                       | (<br>(<br>(<br>266,966<br>(<br>(   |
| ETIQA TAKAFUL<br>GE TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL<br>MAA TAKAFUL<br>PRU BSN TAKAFUL<br>SUN LIFE MALAYSIA<br>STMB                   | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 0<br>4,204,701,606<br>0<br>87,225,000<br>0<br>19,948,800<br>0                  | (<br>(<br>(<br>266,966<br>(<br>(<br>(<br>(<br>(<br>(<br>(<br>(<br>(<br>(<br>(<br>(<br>())))))))))) |
| ETIQA TAKAFUL<br>GE TAKAFUL<br>HLMSIG TAKAFUL<br>HSBC AMANAH TAKAFUL<br>MAA TAKAFUL<br>PRU BSN TAKAFUL<br>SUN LIFE MALAYSIA<br>STMB<br>TAKAFUL IKHLAS | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 0<br>4,204,701,606<br>0<br>87,225,000<br>0<br>19,948,800<br>0<br>6,496,871,556 | (<br>(<br>(<br>266,966<br>(<br>(<br>(<br>(<br>(<br>(<br>(<br>(<br>(                                |
| ETIQA TAKAFUL<br>GE TAKAFUL   | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 0<br>4,204,701,606<br>0<br>87,225,000<br>0<br>19,948,800<br>0                  | 266,966  |

|                     | TOTAL                  |                      |                         |
|---------------------|------------------------|----------------------|-------------------------|
| Company             | No. of<br>Certificates | Sums<br>Participated | Annual<br>Contributions |
| AIA AFG             | 4                      | 2,769,086,095        | 0                       |
| AIA PUBLIC          | 558                    | 28,578,475,453       | 0                       |
| AMMETLIFE           | 28                     | 9,410,018,149        | 0                       |
| ETIQA TAKAFUL       | 1,178                  | 33,292,750,618       | 133,375,380             |
| GE TAKAFUL          | 63,434                 | 14,424,666,542       | 0                       |
| HLMSIG TAKAFUL      | 50                     | 14,641,506,147       | 2,848,240               |
| HSBC AMANAH TAKAFUL | 21                     | 58,000,002,639       | 0                       |
| MAA TAKAFUL         | 39                     | 3,483,898,151        | 1,097,920               |
| PRU BSN TAKAFUL     | 233,468                | 17,384,613,692       | 0                       |
| SUN LIFE MALAYSIA   | 60                     | 29,115,742,517       | 0                       |
| STMB                | 16,805                 | 57,573,930,973       | 0                       |
| TAKAFUL IKHLAS      | 1,310                  | 71,330,531,357       | 9,435,300               |
| Total (Industry)    | 316,955                | 340,005,222,333      | 146,756,840             |

| INVESTMENT-LINKED      |                               |                         |  |
|------------------------|-------------------------------|-------------------------|--|
| Other Plans            |                               |                         |  |
|                        |                               |                         |  |
| No. of<br>Certificates | Sums<br>Participated          | Annual<br>Contributions |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0<br>0                 | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
|                        | - Riders & Retakaful Accepted |                         |  |
| No. of                 | Sums                          | Annual                  |  |
| Certificates           | Participated                  | Contributions           |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0<br>0                 | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0<br>0                 | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
|                        |                               |                         |  |
|                        | TOTAL                         |                         |  |
| No. of                 | Sums                          | Annual                  |  |
| Certificates           | Participated                  | Contributions           |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 1                      | 25,950,000                    | 311,400                 |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0<br>0                        | 0                       |  |
|                        |                               |                         |  |
| 0                      | 0<br>0                        | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 0                      | 0                             | 0                       |  |
| 1                      | 25,950,000                    | 311,400                 |  |
|                        | 23,730,000                    | 511,400                 |  |

# **MEMBERS & AFFILIATES**

# **GENERAL INSURANCE**

## ACE Jerneh Insurance Berhad

(9827-A) Wisma ACE Jerneh 38, Jalan Sultan Ismail, 50250 Kuala Lumpur Tel : 6 03 2058 3000 Fax : 6 03 2058 3333 www.acejerneh.com.my

#### AIG Malaysia Insurance Berhad

(795492-W) Level 18, Menara Worldwide 198, Jalan Bukit Bintang 55100 Kuala Lumpur Tel : 603 2118 0188 Fax : 603 2118 0288 www.aig.my

# Allianz General Insurance Company (Malaysia) Berhad

(735426-V) Suite 3A - 15, Level 15, Block 3A Plaza Sentral, Jalan Stesen Sentral 5 Kuala Lumpur Sentral 50470 Kuala Lumpur Tel : 603 2264 1188 Fax : 603 2264 1199 www.allianz.com.my

#### **AmGeneral Insurance Berhad**

(44191-P) Menara Kurnia No. 9, Jalan PJS 8/9 46150 Petaling Jaya, Selangor Tel : 603 4047 8000 Fax : 603 4043 8680 www.amgeneralinsurance.com

#### AXA Affin General Insurance Berhad

(23820-W) Ground Floor, Wisma Boustead 71, Jalan Raja Chulan, 50200 Kuala Lumpur Tel : 603 2170 8282 Fax : 603 2031 7282 www.axa.com.my

#### Berjaya Sompo Insurance Berhad (62605-U)

 (1200-0)

 18th Floor, Menara BGI, Plaza Berjaya

 12, Jalan Imbi, 55100 Kuala Lumpur

 Tel
 : 6 03 2141 3323

 Fax
 : 6 03 2142 4782

 www.berjayasompo.com.my

# Lonpac Insurance Bhd

(307414-T) LG, 6th, 7th, 21st - 26th Floor Bangunan Public Bank 6, Jalan Sultan Sulaiman, 50000 Kuala Lumpur Tel : 6 03 2262 8688 / 6 03 2723 7888 Fax : 6 03 2715 1332 www.lonpac.com

#### MSIG Insurance (Malaysia) Bhd

(46983-W) Level 18, Menara Hap Seng 2 No. 1, Jalan P.Ramlee Plaza Hap Seng 50250 Kuala Lumpur Tel : 603 2050 8228 Fax : 603 2026 8086 www.msig.com.my

## Multi-Purpose Insurans Bhd

(14730-X) 8th Floor, Menara Multi-Purpose Capital Square, No. 8, Jalan Munshi Abdullah 50100 Kuala Lumpur Tel : 603 2034 9888 Fax : 603 2694 5758 / 603 2694 5759 www.mpib.com.my

#### Overseas Assurance Corporation (Malaysia) Berhad (102249-P) Level 18, Menara Great Eastern 303, Jalan Ampang, 50450 Kuala Lumpur Tel : 603 4259 7888 Fax : 603 4813 2737

# Pacific & Orient Insurance Co. Berhad

www.oac.com.mv

(12557-W) 11th Floor, Wisma Bumi Raya 10, Jalan Raja Laut, 50350 Kuala Lumpur Tel : 6 03 2698 5033 Fax : 6 03 2694 4209 www.pacific-orient.com

#### The Pacific Insurance Berhad

(91603-K) Level 6, Menara Prudential 10, Jalan Sultan Ismail 50250 Kuala Lumpur Tel : 6 03 2176 1188 Fax : 6 03 2070 1881 www.pacificinsurance.com.my

#### **Progressive Insurance Bhd**

(19002-P) 7th, 9th & 10th Floor, Menara BGI Plaza Berjaya, No. 12, Jalan Imbi 55100 Kuala Lumpur Tel : 603 2118 8000 Fax : 603 2118 8098 www.progressiveinsurance.com.my

#### QBE Insurance (Malaysia) Berhad

(161086-D) No. 638, Level 6, Block B1 Pusat Dagang Setia Jaya (Leisure Commerce Square) No. 9, Jalan PJS 8/9 46150 Petaling Jaya, Selangor Tel : 603 7861 8400 Fax : 603 7873 7430 www.qbe.com.my

#### **RHB** Insurance Berhad

(38000-U) Level 12, West Wing, The Icon No. 1, Jalan 1/68F Jalan Tun Razak 55000 Kuala Lumpur Tel : 603 2180 3000 Fax : 603 9281 2729 www.rhbinsurance.com.my

## Tokio Marine Insurans (Malaysia) Berhad

(149520-U) Menara Dion 27, Jalan Sultan Ismail 50250 Kuala Lumpur Tel : 6 03 2026 9808 Fax : 6 03 2026 9708 www.tokiomarine.com.my

#### Tune Insurance Malaysia Berhad

(30686-K) Level 9, Wisma Tune No. 19, Lorong Dungun Damansara Heights 50490, Kuala Lumpur Tel : 6 03 2087 9000 Fax : 6 03 2094 1366 www.tuneinsurance.com

#### UNI.Asia General Insurance Berhad

(16688-K) Menara Uni.Asia 1008, Jalan Sultan Ismail 50250 Kuala Lumpur Tel : 603 2619 9000 Fax : 603 2693 2893 www.uniasiageneral.com.my

# **COMPOSITE INSURANCE =**

# AIA Bhd

(790895-D) Level 29, Menara AIA No. 99, Jalan Ampang 50450 Kuala Lumpur Tel : 6 03 2056 1111 Fax : 6 03 2056 2992 www.aia.com.my

#### Etiqa Insurance Berhad

(9557-T) Level 19, Tower C, Dataran Maybank No. 1, Jalan Maarof 59000 Kuala Lumpur Tel : 603 2297 3888 Fax : 603 2297 3800 www.etiqa.com.my

# TAKAFUL -

#### AIA Public Takaful Berhad

(924363-W) Level 14, Menara AIA No. 99, Jalan Ampang 50450 Kuala Lumpur Tel : 6 03 2037 1333 Fax : 6 03 2056 3690 www.aiapublic.com.my

# AmMetLife Takaful Berhad

(931074-V) 12th Floor. Menara AmMetLife No. 1, Jalan Lumut 50400 Kuala Lumpur Tel : 6 03 4047 8000 Fax : 6 03 4043 2007 www.ammetlife.com/takaful/

## Etiqa Takaful Berhad

(266243-D) Level 19, Tower C, Dataran Maybank No. 1, Jalan Maarof 59000 Kuala Lumpur Tel : 6 03 2297 3888 Fax : 6 03 2297 3800 www.etiga.com.my

#### Great Eastern Takaful Berhad

(916257-H) Level 3, Menara Great Eastern No. 303, Jalan Ampang 50450 Kuala Lumpur Tel : 603 4259 8338 Fax : 603 4259 8808 www.i-great.com

## Prudential Assurance Malaysia Berhad

(107655-U) Level 17, Menara Prudential No. 10, Jalan Sultan Ismail 50250 Kuala Lumpur Tel : 6 03 2031 8228 Fax : 6 03 2032 3939 www.prudential.com.my

#### Zurich Insurance Malaysia Berhad (8029-A)

11th Floor, Menara Zurich 12, Jalan Dewan Bahasa 50460 Kuala Lumpur Tel : 6 03 2146 8000 Fax : 6 03 2142 5863 www.zurich.com.my

#### Hong Leong MSIG Takaful Berhad

(738090-M) Level 5, Tower B PJ City Development No. 15A, Jalan 219, Seksyen 51A 46100 Petaling Jaya Tel : 603 7650 1800 Fax : 603 7620 6730 www.hlmsigtakaful.com.my

# HSBC Amanah Takaful (Malaysia) Berhad

(731530-M) 8th - 9th Floor, North Tower No. 2, Leboh Ampang 50100 Kuala Lumpur Tel : 1800 88 9659 Fax : 6 03 2031 0833 www.takaful.hsbcamanah.com.my

#### MAA Takaful Berhad

(731996-H) 4th Floor 566, Jalan Ipoh 51200 Kuala Lumpur Tel : 6 03 6287 6666 Fax : 6 03 6259 0088 www.maatakaful.com.my

#### Prudential BSN Takaful Berhad

(740651-H) Level 8A, Menara Prudential No. 10, Jalan Sultan Ismail 50250 Kuala Lumpur Tel : 603 2053 7188 Fax : 603 2026 7688 www.pubsn.com.my

# Sun Life Malaysia Takaful Berhad

(689263-M) Level 11, 338, Jalan Tuanku Abdul Rahman 50100 Kuala Lumpur Tel : 603 2612 3600 Fax : 603 2698 7035 www.sunlifemalaysia.com

# Syarikat Takaful Malaysia Berhad

(131646-K) 26th Floor, Annexe Block Menara Takaful Malaysia No. 4, Jalan Sultan Sulaiman 50000 Kuala Lumpur Tel : 6 03 2268 1984 Fax : 6 03 2274 0237 www.takaful-malaysia.com.my

#### Takaful Ikhlas Berhad

(593075-U) Ikhlas Point Tower 11A, Avenue 5, Bangsar South No. 8, Jalan Kerinchi, 59200 Kuala Lumpur Tel : 603 2723 9696 Fax : 603 2723 9998 www.takaful-ikhlas.com.my

# MEMBERS & AFFILIATES (cont'd)

# LIFE INSURANCE =

#### Allianz Life Insurance Malaysia Berhad

(104248-X) Suite 3A - 15, Level 15 Block 3A, Plaza Sentral JIn Sentral 5, Kuala Lumpur Sentral 50470 Kuala Lumpur Tel : 603 2264 1188 Fax : 603 2264 1199 www.allianz.com.my

#### AmMetLife Insurance Berhad

(15743-P) Level 19, Menara AmMetLife No. 1, Jalan Lumut 50400 Kuala Lumpur Tel : 6 03 4047 8000 Fax : 6 03 4047 8680 www.ammetlife.com

## AXA Affin Life Insurance Berhad

(723739-W) 8th Floor, Chulan Tower No. 3, Jalan Conlay 50450 Kuala Lumpur Tel : 603 2117 6688 Fax : 603 2117 3698 www.axa.com.my

# REINSURANCE & RETAKAFUL -

#### ACR ReTakaful Berhad

(814887-A) Unit A - 12A - 10, Level 12A Menara UOA Bangsar 5, Jalan Bangsar Utama 1 59000 Kuala Lumpur Tel : 603 2299 2288 Fax : 603 2299 2289 www.acrretakaful.com

## Asia Capital Reinsurance Malaysia Sdn Bhd

(762294-T) Unit A - 12A - 8, Level 12A Menara UOA Bangsar 5, Jalan Bangsar Utama 1 59000 Kuala Lumpur Tel : 603 2299 6800 Fax : 603 2299 6900 www.asiacapitalre.com

#### Gibraltar BSN Life Berhad

(277714-X) Bangunan Gibraltar BSN 16, Jalan Tun Tan Siew Sin 50050 Kuala Lumpur Tel : 603 2687 2000 Fax : 6 03 2031 4689 www.gibraltarbsn.com

#### Great Eastern Life Assurance (Malaysia) Berhad (93745-A)

Menara Great Eastern 303, Jalan Ampang 50450 Kuala Lumpur Tel : 6 03 4259 8888 Fax : 6 03 4259 8000 www.greateasternlife.com

# Hong Leong Assurance Berhad

(946<sup>†</sup>3-X) Level 3, Tower B, PJ City Development No. 15A, Jalan 219, Seksyen 51A 46100 Petaling Jaya, Selangor Tel : 6 03 7650 1818 Fax : 6 03 7650 1881/ 1991 www.hla.com.my

## Hannover Rueck SE

(993601-H) Malaysian Branch Suite 29-01 Integra Tower, The Intermark 348 Jalan Tun Razak 50450 Kuala Lumpur Tel : 6 03 2687 3600 Fax : 6 03 2687 3760 www.hannover-re.com

## Labuan Reinsurance (L) Ltd

(LL00067) Tower 5, Avenue 5 Bangsar South City 8, Jalan Kerinchi 59200 Kuala Lumpur Tel : 6 03 2080 5200 Fax : 6 03 2080 5399 www.labuanre.com.my

#### Manulife Insurance Berhad (814942-M) Menara Manulife 6, Jalan Gelenggang, Damansara Heights 50490 Kuala Lumpur Tel : 603 2719 9112 Fax : 603 2093 9466 www.manulife.com.my

#### Sun Life Assurance Bhd

(197499-U) Level 11, No. 338 Jalan Tuanku Abdul Rahman 50100 Kuala Lumpur Tel : 603 2612 3600 Fax : 603 2698 7035 www.sunlifemalaysia.com

#### Tokio Marine Life Insurance Malaysia Bhd

(457556-X) Ground Floor, Menara Tokio Marine Life 189, Jalan Tun Razak 50400 Kuala Lumpur Tel : 603 2059 6188 Fax : 603 2162 8068 www.tokiomarinelife.com.my

## Malaysian Reinsurance Berhad

(664194-V) 12th Floor, Bangunan Malaysian Re 17, Lorong Dungun Damansara Heights 50490 Kuala Lumpur Tel : 603 2096 8000 Fax : 603 2096 7000 www.malaysian-re.com.my

# Swiss Reinsurance Company Ltd

(993718-U) 28th Floor, Menara Keck Seng 203, Jalan Bukit Bintang 55100 Kuala Lumpur Tel : 6 03 2118 3800 Fax : 6 03 2118 3811 www.swissre.com

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